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IDENTIFIERS *Federal Agencies

ABSTRACT

This annotated bibliography lists curriculum materials for distributive education which were produced by Federal agencies and are appropriate for these subject matter areas: (1) advertising, (2) apparel and accessories, (3) automotive, (4) finance and credit, (5) food distribution and services, (6) general merchandise, (7) floristry, (8) hardware, building materials, farm, and garden, (9) home furnishings, (10) hotel and lodging, (11) industrial marketing, (12) insurance, (13) international, wholesale, and retail trade, (14) personal services, (15) real estate, (16) recreation and tourism, and (17) transportation. In addition to the distributive education area, instructional materials which may have general application to any vocational area are classified into these categories: (1) basic education, (2) related education, (3) guidance and counseling, (4) teacher education, and (5) disadvantaged/handicapped: internal and external. Entries are arranged by title and include date of publication, number of pages, author or corporate author, brief annotation, special aspects, document contents, relevant instructional areas, and document source. An introductory section explains the coding system, locating and ordering materials and interpreting citations. Related documents are available as VT 014 542-VT 014 548. (SB)

VOCATIONAL INSTRUCTIONAL MATERIALS

for Distributive Education

AVAILABLE FROM
FEDERAL AGENCIES

U.S. DEPARTMENT OF HEALTH,
EDUCATION & WELFARE
OFFICE OF EDUCATION

THIS DOCUMENT HAS BEEN REPRO-
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AUGUST 1971

THE PROJECT RESULTS REPORTED HEREIN WERE PERFORMED PURSUANT TO A CONTRACT WITH THE U. S. OFFICE OF EDUCATION, DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE. HOWEVER, THE OPINIONS EXPRESSED HEREIN DO NOT NECESSARILY REFLECT THE POSITION OR POLICIES OF THE U. S. OFFICE OF EDUCATION AND NO OFFICIAL ENDORSEMENT BY THE U. S. OFFICE OF EDUCATION SHOULD BE INFERRED. ALTHOUGH CONSENT AND APPROVAL OF EACH FEDERAL AGENCY HAS BEEN GIVEN TO IDENTIFY AND EVALUATE THE CURRICULUM MATERIALS LISTED HEREIN, THE STATEMENTS OR OPINIONS EXPRESSED IN THIS PUBLICATION DO NOT NECESSARILY REFLECT THE POSITION OR POLICY OF THAT PARTICULAR AGENCY AND NO OFFICIAL ENDORSEMENT SHOULD BE INFERRED.

THIS LISTING OF INSTRUCTIONAL MATERIALS WAS DEVELOPED PURSUANT TO CONTRACT NO. OEC-0-70-4480 (357) BY THE NORTHWEST REGIONAL EDUCATIONAL LABORATORY AND THE UNITED STATES DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE, OFFICE OF EDUCATION IN ACCORDANCE WITH PART I, CURRICULUM DEVELOPMENT, OF THE VOCATIONAL EDUCATION AMENDMENTS OF 1968. SEPARATE LISTS OF VOCATIONAL EDUCATION INSTRUCTIONAL MATERIALS DEVELOPED UNDER THIS PROJECT INCLUDE THE INSTRUCTIONAL AREAS OF AGRICULTURE, DISTRIBUTIVE EDUCATION, HEALTH OCCUPATIONS EDUCATION, HOME ECONOMICS, OFFICE OCCUPATIONS, TECHNICAL EDUCATION, AND TRADE AND INDUSTRIAL OCCUPATIONS.



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Educational
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(CODING CATEGORIES FOR WHICH CURRICULUM MATERIALS WERE NOT IDENTIFIED HAVE BEEN OMITTED.)

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INTRODUCTION

AS A MAJOR ASPECT OF PART I OF THE VOCATIONAL EDUCATION AMENDMENTS OF 1968, CONGRESS AUTHORIZED MONIES FOR SURVEYING CURRICULUM MATERIALS PRODUCED BY FEDERAL AGENCIES. THIS DOCUMENT LISTS SOME OF THE MATERIALS IDENTIFIED THROUGH SUCH A SURVEY CONDUCTED BY THE NORTHWEST REGIONAL EDUCATIONAL LABORATORY DURING 1970-1971. EVEN THOUGH MOST OF THE MATERIALS LISTED WERE NOT PRODUCED SPECIFICALLY FOR USE WITHIN VOCATIONAL-TECHNICAL EDUCATION THEY DO PROVIDE AN INSTRUCTIONAL RESOURCE OF GREAT POTENTIAL.

A BASIC ASSUMPTION OF THIS PROJECT WAS THAT QUALITY CURRICULUM MATERIALS RELEVANT TO VOCATIONAL-TECHNICAL EDUCATION WERE AVAILABLE FROM FEDERAL AGENCIES AND THAT THE AGENCIES WOULD COOPERATE IN THE TASKS REQUIRED TO BRING SUCH MATERIALS TO THE ATTENTION OF TEACHERS. BOTH ASSUMPTIONS PROVED ACCURATE AND THE COOPERATION EXHIBITED BY FEDERAL AGENCY PERSONNEL FAR EXCEEDED EXPECTATIONS.

THE PROJECT STAFF IS DEEPLY INDEBTED TO ALL FEDERAL AGENCIES AND THEIR PERSONNEL WHO COOPERATED SO GENEROUSLY IN VARIOUS ASPECTS OF THIS ACTIVITY. THE JOINT EFFORTS OF THESE FEDERAL AGENCIES AND THEIR PERSONNEL PLUS THE ASSISTANCE OF VOCATIONAL SUBJECT MATTER SPECIALISTS HAVE MADE THE LISTINGS OF VOCATIONAL-INSTRUCTIONAL MATERIALS POSSIBLE. THE STAFF OF THE SUPERINTENDENT OF DOCUMENTS WAS ESPECIALLY HELPFUL IN THE SUCCESSFUL COMPLETION OF THIS PROJECT.

DOUGLAS C. TOWNE, PROJECT DIRECTOR
ALAN D. STOLLER, FIELD STAFF SPECIALIST
SHARON MILCZAREK, FIELD STAFF SPECIALIST

HOW TO USE THIS LISTING

I. EXPLANATION OF THE CODING SYSTEM

THE CURRICULUM MATERIALS HAVE BEEN IDENTIFIED WITH THE INSTRUCTIONAL TITLES AND CODES FROM THE CLASSIFICATION SYSTEM DEVELOPED BY THE OFFICE OF EDUCATION.* THE CODING SYSTEM IS INTENDED TO PROVIDE A DISTINCT IDENTITY FOR EACH EDUCATIONAL PROGRAM AREA AND FOR EACH OF THE CLASSIFIED ITEMS OF INFORMATION WITHIN IT. UTILIZING THE CODES IN THIS LISTING RELATES THE CURRICULUM MATERIALS TO THE INSTRUCTIONAL PROGRAM. SEVEN MAJOR VOCATIONAL EDUCATION AREAS ARE IDENTIFIED IN THIS CODING SYSTEM. SEPARATE LISTINGS HAVE BEEN PREPARED FOR THESE AREAS AND ARE CODED AS FOLLOWS:

01 AGRICULTURE	14 OFFICE OCCUPATIONS
04 DISTRIBUTIVE EDUCATION	16 TECHNICAL EDUCATION
07 HEALTH OCCUPATIONS EDUCATION	17 TRADE & INDUSTRIAL OCCUPATIONS
09 HOME ECONOMICS	

THE MAJOR AREAS ARE SUBDIVIDED TO INCLUDE ONE OR MORE RELATED CATEGORIES AS INDICATED IN THE FOLLOWING EXAMPLES:

FIRST PAIR OF DIGITS: SUBJECT MATTER AREA
EXAMPLE: 04. DISTRIBUTIVE EDUCATION

SECOND PAIR OF DIGITS: PRINCIPAL SEGMENT OF SUBJECT MATTER AREA
EXAMPLE: 04.01 ADVERTISING SERVICES

SAMPLE BREAKDOWN:

04. DISTRIBUTIVE EDUCATION (SUBJECT MATTER AREA)
04.01 ADVERTISING SERVICES (PRINCIPAL SEGMENT OF SUBJECT MATTER AREA)

EACH VOCATIONAL AREA LIST INCLUDES A COMPILATION OF CURRICULUM MATERIALS WHICH HAS GENERAL APPLICATION TO ALL SEVEN AREAS OF VOCATIONAL EDUCATION. THIS LIST IS TITLED "RELATED CAREER EDUCATION MATERIALS." RELEVANT DOCUMENTS ARE CLASSIFIED AS BASIC EDUCATION, RELATED EDUCATION, GUIDANCE AND COUNSELING, TEACHER EDUCATION, DISADVANTAGED/HANDICAPPED-INTERNAL AND DISADVANTAGED/HANDICAPPED-EXTERNAL.

DEFINITIONS OF ALL CLASSIFICATION AREAS AND CATEGORIES ARE INCLUDED IN EACH LISTING AT THE BEGINNING OF EACH SECTION. THESE DEFINITIONS WERE CLOSELY ADHERED TO IN CLASSIFYING ALL DOCUMENTS IN EACH CATEGORY.

*THE CODING SYSTEM IS CONTAINED IN: VOCATIONAL EDUCATION AND OCCUPATIONS (OE-80061),
U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE, OFFICE OF EDUCATION. WASHINGTON:
U. S. GOVERNMENT PRINTING OFFICE, JULY 1969.

II. HOW TO LOCATE INSTRUCTIONAL MATERIALS

- A. CONSULT TABLE OF CONTENTS
- B. LOCATE THE INSTRUCTIONAL PROGRAM OF CONCERN AND IDENTIFY RELEVANT PAGE NUMBERS.
- C. LOCATE PAGES IN THE LISTING AND READ THE DESCRIPTION FOR THE INSTRUCTIONAL PROGRAM IN QUESTION. BE SURE TO EXAMINE THE GENERAL INSTRUCTIONAL PROGRAM HEADING WHEN SEARCHING FOR SPECIFIC MATERIALS UNDER A SUBHEADING OF THAT INSTRUCTIONAL PROGRAM. MATERIALS WHICH WOULD APPLY TO ALL SUBHEADINGS WITHIN AN INSTRUCTIONAL PROGRAM ARE LISTED IN THE GENERAL HEADING.
- D. SCAN THE DOCUMENT CITATIONS FOLLOWING THIS HEADING AND SELECT THOSE OF INTEREST.

III. HOW TO INTERPRET THE DOCUMENT CITATION

- A. THE CITATION OF A DOCUMENT BEGINS AT THE LEFT-HAND MARGIN AND IS DIVIDED INTO SIX AREAS OF INFORMATION:
 1. THE TITLE, DATE, NUMBER OF PAGES AND, WITHIN PARENTHESES, THE AUTHOR OR CORPORATE AUTHOR.
 2. A BRIEF ANNOTATION OF THE TYPE OF DOCUMENT AND ITS POTENTIAL USE.
 3. SPECIAL ASPECTS INCLUDE: THIS AREA IDENTIFIES INFORMATION OF SPECIAL INTEREST, IF PRESENT. (THIS CATEGORY IS NOT ALWAYS INCLUDED.)
 4. DOCUMENT CONTENTS INCLUDE: THIS AREA LISTS THOSE MAJOR SUBJECT TERMS CONTAINED WITHIN THE CONTENTS OF THE DOCUMENT.
 5. RELEVANT TO INSTRUCTION IN: A STATEMENT AS TO THE INSTRUCTIONAL AREAS OR PROGRAMS TO WHICH THE DOCUMENT HAS BEEN ASSIGNED. IN THE LISTING OF RELATED CAREER EDUCATION MATERIALS THIS STATEMENT IS OMITTED.
 6. SOURCE: AN ABBREVIATION OF THE SOURCE FROM WHICH THE DOCUMENT MAY BE OBTAINED, THAT SOURCE'S CODE NUMBER FOR THE DOCUMENT (IF RELEVANT), AND THE PRICE OF THE DOCUMENT.
- B. EXAMPLE:
 1. BLUEPRINT READING AND SKETCHING, 1968, 157p. (DEPARTMENT OF NAVY, BUREAU OF NAVAL PERSONNEL).
 2. TEXTBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. (TRAINING MANUAL)
 3. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION, TECHNICAL.
 4. DOCUMENT CONTENTS INCLUDE: BLUEPRINT READING, SKETCHING, PROJECTION, ELECTRICAL PRINTS, ELECTRONIC PRINTS, MACHINE DRAWINGS, PIPING PRINTS, SHEETMETAL DRAWINGS, STRUCTURAL DRAWINGS, ARCHITECTURAL DRAWINGS.
 5. RELEVANT TO INSTRUCTION IN: 17.05.
 6. SOURCE: G.P.O., 0847-0056, \$1.25.

IV. HOW TO ORDER SELECTED DOCUMENTS

FOR EACH DOCUMENT DESIRED, PLACE THE ORDER WITH THE APPROPRIATE SOURCE AND PROVIDE THE FOLLOWING INFORMATION:

CORRECT AND FULL DOCUMENT TITLE (INCLUDING VOLUME NUMBER AND SECTION NUMBER IF NECESSARY)

CORRECT SOURCE

NUMBER OF COPIES DESIRED

DOCUMENT CODE NUMBER

CORRECT PRICE (CHECK THE PRICE AND INCLUDE PREPAYMENT WITH THE ORDER)

NOTE:

ALWAYS REFER TO THE SECTION SOURCE ORDERING INFORMATION FOR ADDRESS AND POSSIBLE ADDITIONAL INSTRUCTIONS BEFORE COMPLETING AN ORDER. DO NOT INCLUDE A DOCUMENT CLASSIFICATION NUMBER (EXAMPLE: 01.0102) WHEN ORDERING

PLEASE ALLOW A MINIMUM OF THREE WEEKS FOR DELIVERY. ALL DOCUMENTS LISTED ARE AVAILABLE AS OF SEPTEMBER 1, 1971, AT THE PRICE QUOTED IN THE CITATION. HOWEVER, SUPPLIES AND PRICES ARE SUBJECT TO CHANGE.

V. SOURCE ORDERING INFORMATION

SYMBOL

SOURCE

BLS

U. S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS, OFFICE OF INFORMATION, WASHINGTON, D. C. 20210

BOR

BUREAU OF RECLAMATION, 841 DENVER FEDERAL CENTER, OFFICE OF CHIEF ENGINEER, DENVER, COLORADO 80225

BUREAU OF PRISONS

BUREAU OF PRISONS, ROOM 442, 101 INDIANA AVENUE N. W., WASHINGTON, D. C. 20537, ATTENTION MRS. SYLVIA MC COLLUM

COMMERCE

CLEARING HOUSE FOR FEDERAL, SCIENTIFIC & TECHNICAL INFORMATION, NATIONAL BUREAU OF STANDARDS, U. S. DEPARTMENT OF COMMERCE, SPRINGFIELD, VIRGINIA 22151

SPECIAL INFORMATION:

1. ALL ORDERS MUST BE PREPAID
2. WHEN ORDERING FROM THE CLEARINGHOUSE PLEASE GIVE ALL PERTINENT DATA, SUCH AS AUTHOR AND STOCK NUMBER IF GIVEN

DAP

BUREAU OF NARCOTICS AND DANGEROUS DRUGS, OFFICE OF SCIENCE AND DRUG ABUSE PREVENTION, WASHINGTON, D. C. 20226

DRUGS

FOOD AND DRUG ADMINISTRATION, BUREAU OF DRUGS, 5600 FISHERS LANE, ROCKVILLE, MARYLAND 20852

FAA

FEDERAL AVIATION ADMINISTRATION, AVIATION EDUCATION, OFFICE OF GENERAL AVIATION AFFAIRS, WASHINGTON, D. C. 20590

SYMBOL

SOURCE

FDA

FOOD AND DRUG ADMINISTRATION.

THESE ARE AVAILABLE FROM ANY OF THE FOLLOWING FIELD OFFICES. PLEASE ORDER MATERIALS FROM THE FIELD OFFICE NEAREST YOU.

1. 60 EIGHTH STREET N. E., ATLANTA, GEORGIA 30309
2. 585 COMMERCIAL STREET, BOSTON, MAINE 02109
3. 1204 U. S. CUSTOMS HOUSE, PHILADELPHIA, PENNSYLVANIA 19106
4. ROOM 1224, 433 W. VAN BUREN, CHICAGO, ILLINOIS 60607
5. 3032 BRYAN STREET, DALLAS, TEXAS 75204
6. 513 U. S. CUSTOMS HOUSE, DENVER, COLORADO 80202
7. WALTER G. CAMPBELL BUILDING, 1009 CHERRY STREET, KANSAS CITY, MISSOURI 64106
8. 850 THIRD AVENUE, BROOKLYN, NEW YORK 11232
9. ROOM 518 FEDERAL OFFICE BUILDING, 50 FULTON STREET SAN FRANCISCO, CALIFORNIA 94102
10. 5003 FEDERAL OFFICE BUILDING, SEATTLE, WASHINGTON 98104

GPO

SUPERINTENDENT OF DOCUMENTS, U. S. GOVERNMENT PRINTING OFFICE, WASHINGTON, D. C. 20402

WHEN ORDERING FROM THE GOVERNMENT PRINTING OFFICE, THE FOLLOWING INSTRUCTIONS AND INFORMATION APPLY:

1. ALL ORDERS MUST BE PREPAID
2. GPO DOES NOT DISTRIBUTE FREE MATERIAL
3. USE THE EIGHT-DIGIT NUMBER (EXAMPLE: 0847-0001) WHEN ORDERING
4. YOU MAY USE THE STANDARD SUPERINTENDENT OF DOCUMENTS ORDERING FORM, THEIR COUPON SYSTEM, OR A GPO ACCOUNT NUMBER WHEN ORDERING MATERIALS WHERE GPO IS IDENTIFIED AS THE SOURCE

HASKELL

PUBLIC SERVICES, HASKELL INDIAN JUNIOR COLLEGE, LAWRENCE, KANSAS 66044

HOUSE

NATIONAL COMMITTEE ON HOUSEHOLD EMPLOYMENT, 1346 CONNECTICUT AVENUE N. W., WASHINGTON, D. C. 20036

HUD

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT, DISTRIBUTION SERVICE CENTER, B258, WASHINGTON, D. C. 20410

INTERIOR

DEPARTMENT OF THE INTERIOR, BUREAU OF OUTDOOR RECREATION, WASHINGTON, D. C. 20240

LAB

LAWRENCE RADIATION LABORATORY, UNIVERSITY OF CALIFORNIA, BERKELEY, CALIFORNIA 94550

MHA

MENTAL HEALTH AND HEALTH SERVICES ADMINISTRATION, OFFICE OF PERSONNEL, 9000 ROCKVILLE PIKE, BETHESDA, MARYLAND 20014

MANPOWER

U. S. DEPARTMENT OF LABOR, MANPOWER ADMINISTRATION, INQUIRY SECTION, ROOM 6381 MLC, 14TH AND CONSTITUTION AVENUE N. W., WASHINGTON, D. C. 20210

MINERALS

U. S. GEOLOGICAL SURVEY, OFFICE OF MINERAL OPERATIONS, WASHINGTON, D. C. 20242

NAC

NATIONAL AUDIOVISUAL CENTER (GSA), WASHINGTON, D. C. 20409

NAS

NATIONAL ACADEMY OF SCIENCES, PRINTING AND PUBLISHING OFFICE, 2101 CONSTITUTION AVENUE N. W., WASHINGTON, D. C. 20418

v

<u>SYMBOL</u>	<u>SOURCE</u>
NCDA	NATIONAL CLEARINGHOUSE FOR DRUG ABUSE, 5454 WISCONSIN AVENUE, CHEVY CHASE, MARYLAND 20015
PAMPHLETS	PUBLIC AFFAIRS PAMPHLETS, 381 PARK AVENUE SOUTH, NEW YORK CITY, NEW YORK 10016
SBA	<p>SMALL BUSINESS ADMINISTRATION</p> <p>THESE MATERIALS ARE AVAILABLE FROM ANY OF THE FOLLOWING FIELD OFFICES. PLEASE ORDER MATERIALS FROM THE FIELD OFFICE NEAREST YOU.</p> <ol style="list-style-type: none"> 1. 2113 JOHN F. KENNEDY FEDERAL BUILDING, BOSTON, MASSACHUSETTS 02203 2. ROOM 3930, 26 FEDERAL PLAZA, NEW YORK CITY, NEW YORK 10007 3. SUITE 400 EAST LOBBY, 1 DECKER SQUARE, BALA CYNWYD, PENNSYLVANIA 19004 4. ROOM 411, 1401 PEACHTREE STREET N. E., ATLANTA, GEORGIA 30309 5. 437 FEDERAL BUILDING, 219 S. DEARBORN STREET, CHICAGO, ILLINOIS 60604 6. ROOM 300, 1309 MAIN STREET, DALLAS, TEXAS 75202 7. 24TH FLOOR, 911 WALNUT STREET, KANSAS CITY, MISSOURI 64106 8. ROOM 426A, 721 19TH STREET, DENVER, COLORADO 80202 9. FEDERAL BUILDING, 450 GOLDEN GATE AVENUE, SAN FRANCISCO, CALIFORNIA 94102 10. ROOM 1227, 506 SECOND AVENUE, SEATTLE, WASHINGTON 98104
SLAC	STANFORD LINEAR ACCELERATOR CENTER, STANFORD UNIVERSITY, STANFORD, CALIFORNIA 94305
TAXES	<p>TEACHING TAXES PROGRAM.</p> <p>THESE PUBLICATIONS ARE AVAILABLE FROM TEACHING TAXES COORDINATORS LOCATED IN ALL 50 STATES. CONTACT YOUR LOCAL LIBRARIAN FOR ADDRESS IN YOUR STATE.</p>
USAEC	<p>UNITED STATES ATOMIC ENERGY COMMISSION, DOCUMENTS MANAGEMENT BRANCH, DIVISION OF TECHNICAL INFORMATION, PO BOX 62, OAK RIDGE, TENNESSEE 37830</p> <p>WHEN ORDERING FROM THE USAEC, THE FOLLOWING INSTRUCTIONS APPLY:</p> <ol style="list-style-type: none"> 1. USE THE ABOVE ADDRESS FOR QUANTITY ORDERS 2. OBTAIN SINGLE COPIES FREE FROM USAEC, EDUCATIONAL SERVICES SECTION, DIVISION OF TECHNICAL INFORMATION, PO BOX 62 OAK RIDGE, TENNESSEE 37830
USDA	<p>U. S. DEPARTMENT OF AGRICULTURE, OFFICE OF INFORMATION, WASHINGTON, D. C. 20250</p> <p>THE AGRICULTURAL RESEARCH SERVICE OF THE USDA HAS ASSIGNED SOME STOCK NUMBERS TO THEIR MATERIALS. IF ONE OF THESE NUMBERS IS GIVEN, PLEASE USE IT WHEN ORDERING.</p>
USGS	U. S. GEOLOGICAL SURVEY, DISTRIBUTION SECTION, 1200 S. EADS STREET, ARLINGTON, VIRGINIA 22202
USOE	PUBLICATIONS DISTRIBUTION UNIT, U. S. OFFICE OF EDUCATION, 400 MARYLAND AVENUE S. W., WASHINGTON, D. C. 20202

SYMBOL

SOURCE

WAGE

U. S. DEPARTMENT OF LABOR, DEPARTMENT OF WAGE AND LABOR
STANDARDS, OFFICE OF INFORMATION, WASHINGTON, D. C. 20210

WOMEN

U. S. DEPARTMENT OF LABOR, WOMEN'S BUREAU, DIVISION OF
PUBLICATIONS, 14TH AND CONSTITUTION AVENUE N. W., WASHINGTON,
D. C. 20210

DISTRIBUTIVE EDUCATION: 04.

1

DISTRIBUTIVE EDUCATION INCLUDES VARIOUS COMBINATIONS OF SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE PERFORMANCE OF ACTIVITIES THAT DIRECT THE FLOW OF GOODS AND SERVICES, INCLUDING THEIR APPROPRIATE UTILIZATION, FROM THE PRODUCER TO THE CONSUMER OR USER. THESE ACTIVITIES INCLUDE SELLING, AND SUCH SALES-SUPPORTING FUNCTIONS AS BUYING, TRANSPORTING, STORING, PROMOTING, FINANCING, MARKETING RESEARCH AND MANAGEMENT.

AN EMPLOYEE SUGGESTION SYSTEM FOR SMALL COMPANIES. 1964, 18P. (SMALL BUSINESS ADMINISTRATION)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SUGGESTION SYSTEM. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0020, \$0.20.

A SURVEY OF FEDERAL GOVERNMENT PUBLICATIONS OF INTEREST TO SMALL BUSINESS. 1969, 85P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SURVEY, PUBLICATIONS, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0073, \$0.45.

POST SECONDARY DISTRIBUTIVE EDUCATION: A SUGGESTED GUIDE FOR ADMINISTRATORS AND TEACHERS. 1969, 58P. (U.S. DEPT OF HEALTH, EDUCATION, AND WELFARE, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: POST SECONDARY, DISTRIBUTIVE EDUCATION, PLANNING, DEVELOPING CURRICULUMS, KEY TERMS, INSTRUCTION, COORDINATION, REVIEW, DEVELOPMENT, EVALUATION, STEPS IN DEVELOPING OBJECTIVES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 1780-0429, \$0.60.

INSURANCE AND RISK MANAGEMENT FOR SMALL BUSINESS. 1970, 72P. (GREENE, MARK R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INSURANCE, RISK MANAGEMENT, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0037, \$0.40.

MANAGEMENT AUDIT FOR SMALL MANUFACTURERS. 1963, 58P. (FAUCETT, PHILIP M.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AUDIT, SMALL MANUFACTURERS, ACCOUNTING, BUDGETING, CREDIT, INSURANCE, INVENTORY, MARKETING, PERSONNEL, PLANT, EQUIPMENT, PRODUCTION, PURCHASING, RESEARCH, DEVELOPMENT, TAXES. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0035, \$0.35.

SMALL BUSINESS AND GOVERNMENT RESEARCH AND DEVELOPMENT. 1962, 42P. (HOROWITZ, IRA, ALCOTT, JAMES A.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, GOVERNMENT DEVELOPMENT, GOVERNMENT RESEARCH. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0034, \$0.25.

PROFITABLE COMMUNITY RELATIONS FOR SMALL BUSINESS. 1961, 36P. (MILLER, ROBERT W.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: COMMUNITY RELATIONS, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0033, \$0.30.

GUIDES FOR PROFIT PLANNING. 1960, 52P. (WOELFEL, B. LASALLE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: PROFIT PLANNING, BREAK-EVEN, PROFIT-VOLUME, ANALYSIS, GROSS PROFIT, INVESTMENT. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0031, \$0.35.

DISTRIBUTIVE EDUCATION: 04.

RESEARCH RELATIONS BETWEEN ENGINEERING EDUCATIONAL INSTITUTIONS AND INDUSTRIAL ORGANIZATIONS. 1959, 38P. (DUNN, CLARK A., POEHLE, HERBERT F., MURRAY, DONALD S.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RESEARCH, ENGINEERING, INDUSTRIAL ORGANIZATIONS, EDUCATION.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0030, \$0.25.

PROFITABLE SMALL PLANT LAYOUT. 1958, 48P. (IMMER, JOHN R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SMALL PLANT LAYOUT, COSTS, REQUIREMENTS, FUNCTIONS.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0029, \$0.35.

THE FIRST TWO YEARS: PROBLEMS OF SMALL FIRM GROWTH AND SURVIVAL. 1961, 233P. (MAYER, KURT B., GOLDSTEIN, SIDNEY)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SMALL FIRM GROWTH, SURVIVAL, MOTIVATION, AREA CHARACTERISTICS, FINANCIAL RESOURCES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0105, \$1.25.

PERSONALITY AND SUCCESS: AN EVALUATION OF PERSONAL CHARACTERISTICS OF SUCCESSFUL SMALL BUSINESS MANAGERS. 1964, 84P. (PICKLE, HAL B.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: PERSONALITY, SUCCESS, PERSONAL CHARACTERISTICS, SMALL BUSINESS MANAGERS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0078, \$0.45.

INTERBUSINESS FINANCING: ECONOMIC IMPLICATIONS FOR SMALL BUSINESS. 1962, 157P. (HUNGATE, ROBERT P.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: INTERBUSINESS FINANCING, ECONOMIC IMPLICATIONS, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0077, \$0.70.

CASH PLANNING IN SMALL MANUFACTURING COMPANIES. 1960, 276P. (SCHABACKER, JOSEPH C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: CASH PLANNING, SMALL MANUFACTURING COMPANIES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0076, \$1.25.

FINANCIAL RECORDKEEPING FOR SMALL STORES. 1966, 131P. (RAGAN, ROBERT C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FINANCIAL RECORDKEEPING, SMALL STORES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0038, \$0.60.

SMALL STORE PLANNING FOR GROWTH. 1966, 99P. (WINGATE, JOHN W., HELFANT, SEYMOUR)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL STORE, GROWTH, ELEMENTS, PLANNING, ORGANIZING, MERCHANDISING, PROMOTION. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0039, \$0.50.

TECHNICAL AIDS FOR SMALL BUSINESS, ANNUAL NO. 2. 1958, 117P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, CARE, MAINTENANCE, EQUIPMENT, LAYOUT, MATERIALS, PRODUCTION, RESEARCH, DEVELOPMENT, DESIGN. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0019, \$0.50.

DISTRIBUTIVE EDUCATION: 04.

- IMPROVING MATERIAL HANDLING IN SMALL BUSINESS. 1969, 38P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: MATERIAL HANDLING, SMALL BUSINESS. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0041, \$0.30.
- HUMAN RELATIONS IN SMALL BUSINESS. 1969, 38P. (BRUCE, MARTIN M.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HUMAN RELATIONS, SMALL BUSINESS, MORALE, ORIENTATION,
INDUCTION, TRAINING. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0036, \$0.30.
- NEW PRODUCT INTRODUCTION FOR SMALL BUSINESS OWNERS. 1961, 69P. (HILTON, PETER)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEW PRODUCT, SMALL BUSINESS, COMPETITION, MARKETING,
MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0103, \$0.40.
- HEALTH MAINTENANCE PROGRAMS FOR SMALL BUSINESS. 1964, 64P. (METCALF, WENDELL O.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HEALTH MAINTENANCE, SMALL BUSINESS, ELEMENTS, BENEFITS,
COSTS, MANAGEMENT, RESOURCES, ACTION. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0027, \$0.30.
- TECHNOLOGY AND YOUR NEW PRODUCTS. 1967, 61P. (SMITH, ALAN A.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEW PRODUCTS, TECHNOLOGY, QUALITY, DEVELOPMENT, POLICY,
RESEARCH, NEEDS, MARKETING. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0028, \$0.30.
- RATIO ANALYSIS FOR SMALL BUSINESS. 1970, 65P. (SANZO, RICHARD)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RATIO ANALYSIS, SMALL BUSINESS, FAILURE, SUCCESS,
EVALUATING. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0098, \$0.35.
- A HANDBOOK OF SMALL BUSINESS FINANCE. 1965, 80P. (ZWICK, JACK)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, FINANCE. RELEVANT TO INSTRUCTION IN:
04.
SOURCE: GPO, 4500-0026, \$0.45.
- THE SMALL MANUFACTURER AND HIS SPECIALIZED STAFF. 02/1954, 36P. (COWAN, DONALD R.G.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MANUFACTURER, SPECIALIZED STAFF. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0024, \$0.30.
- COST ACCOUNTING FOR SMALL MANUFACTURERS. 11/1953, 89P. (BRUMMET, R. LEE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: COST ACCOUNTING, SMALL MANUFACTURERS, LABOR COSTS,
OVERHEAD COSTS, COST ESTIMATES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, \$0.40.
- CUTTING OFFICE COSTS IN SMALL PLANTS. 1964, 54P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: COSTS, SMALL PLANTS, OFFICE, MACHINERY, LAYOUT, MANPOWER.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0043, \$0.25.

DISTRIBUTIVE EDUCATION: 04.

- BETTER COMMUNICATIONS IN SMALL BUSINESS. 01/1962, 37P. (RAINES, I. I.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: COMMUNICATIONS, SMALL BUSINESS. RELEVANT TO INSTRUCTION
IN: 04.
SOURCE: GPO, 4500-0102, \$0.30.
- MANAGING FOR PROFITS. 1968, 170P. (KRENTZMAN, HARVEY C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFITS, MARKETING, MERCHANDISING, ADVERTISING,
PRODUCTION, FINANCE, SYSTEMS, RECORDS, MANAGEMENT. RELEVANT TO INSTRUCTION IN:
04., 14.08, 17.17.
SOURCE: GPO, 4500-0005, \$0.65.
- BUYING AND SELLING A SMALL BUSINESS. 1969, 122P. (BUNN, VERNE A.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUYING, SELLING, SMALL BUSINESS, TRANSACTION, DECISIONS,
PROCESS, MARKET. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0003, \$0.75.
- STARTING AND MANAGING A SMALL BUSINESS OF YOUR OWN. 1962, 49P. (METCALF, WENDELL O.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SMALL BUSINESS. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0055, \$0.35.
- MANAGEMENT AIDS FOR SMALL BUSINESS, ANNUAL NO. 1. 1958, 184P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT, AIDS, SMALL BUSINESS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0007, \$1.25.
- MANAGEMENT AIDS FOR SMALL BUSINESS. 1958, 146P. (ANTHONY, EDWARD L.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL BUSINESS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0011, \$1.00.
- MANAGEMENT AIDS FOR SMALL BUSINESS, ANNUAL NO. 3. 1957, 80P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL BUSINESS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0012, \$0.60.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 4. 1958, 78P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0013, \$0.45.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 5. 1959, 81P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, INTERNAL MANAGEMENT,
EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0014, \$0.45.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS. 1960, 73P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0015, \$0.40.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 7. 1961, 66P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL
MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0016, \$0.30.

DISTRIBUTIVE EDUCATION: 04.

- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 8. 1962, 86P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0017, \$0.45.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 9. 1963, 82P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, INTERNAL MANAGEMENT,
EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0018, \$0.35.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 10. 1964, 82P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, EXTERNAL HELP,
INTERNAL MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 45DD-0008, \$0.35.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS ANNUAL NO. 11. 1965, 103P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, INTERNAL MANAGEMENT,
EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0106, \$0.50.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 12. 1966, 85P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, INVENTORY CONTROL,
COMMUNICATION, SALES DECISIONS, FIDELITY LOSSES, PROFIT SHARING. RELEVANT TO
INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 4500-0009, \$0.45.
- MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 13. 1967, 100P. (SMALL BUSINESS
ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, COLLECTING,
DESIGNING, BORROWING, JOB DESCRIPTIONS, ADVERTISING, FINANCIAL AUDITS. RELEVANT TO
INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: GPO, 45DD-0010, \$0.50.
- SMALL MARKETERS AIDS, ANNUAL NO. 1. 1959, 87P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, STOCK CONTROL, CREDIT POLICIES,
ADVERTISING, EMPLOYEE RELATIONS, SALES TRAINING, MANAGEMENT REPLACEMENTS. RELEVANT
TO INSTRUCTION IN: 04.
SOURCE: GPO, 45DD-0046, \$0.45.
- SMALL MARKETERS AIDS, ANNUAL NO. 2. 1963, 79P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, BUSINESS-GOVERNMENT RELATIONS, INTERNAL
MANAGEMENT, EXTERNAL HELP. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0047, \$0.55.
- SMALL MARKETERS AIDS, ANNUAL NO. 3. 05/1961, 64P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0048, \$0.40.
- SMALL MARKETERS AIDS, ANNUAL NO. 4. 1962, 90P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0049, \$0.50.

DISTRIBUTIVE EDUCATION: 04.

- SMALL MARKETERS AIDS, ANNUAL NO. 5. 08/1963, 95P. (SMALL BUSINESS ADMIN.)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, EXTERNAL HELP, INTERNAL MANAGEMENT.
 RELEVANT TO INSTRUCTION IN: 04.
 SOURCE: GPO, 4500-0050, \$0.50.
- SMALL MARKETERS AIDS, ANNUAL NO. 6. 1964, 91P. (SMALL BUSINESS ADMIN.)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
 RELEVANT TO INSTRUCTION IN: 04.
 SOURCE: GPO, 4500-0051, \$0.45.
- SMALL MARKETERS AIDS, ANNUAL NO. 7. 1965, 95P. (SMALL BUSINESS ADMIN.)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
 RELEVANT TO INSTRUCTION IN: 04.
 SOURCE: GPO, 4500-0052, \$0.50.
- SMALL MARKETERS AIDS, ANNUAL NO. 9. 1967, 89P. (SMALL BUSINESS ADMIN.)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, RETIREMENT PLANS, RECORDS KEEPING,
 ADVERTISING, REMODELING, BANK LOAN. RELEVANT TO INSTRUCTION IN: 04.
 SOURCE: GPO, 4500-0054, \$0.45.
- SUGGESTED MANAGEMENT GUIDES. 1962, 308P. (SANGSTON, H. EARL)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MANAGEMENT GUIDES, RECORDKEEPING, CREDIT, COLLECTIONS,
 FINANCE, INSURANCE, TAXATION, PERSONNEL, SELLING, ADVERTISING, SALES PROMOTION,
 STORE DESIGN. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
 SOURCE: GPO, 4500-0075, \$1.75.
- COMMODITY FUTURES STATISTICS: JULY 1966-JUNE 1967. 11/1967, 56P. (USOA)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED.
 DOCUMENT CONTENTS INCLUDE: COMMODITY FUTURES STATISTICS. RELEVANT TO INSTRUCTION
 IN: 04., 01., 16.02.
 SOURCE: GPO, 0100-0148, \$0.50.
- SMALL BUSINESS LOCATION AND LAYOUT. 1965, 64P. (SBA)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
 DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, LOCATION, LAYOUT. RELEVANT TO INSTRUCTION
 IN: 04.
 SOURCE: GPO, 4500-0082, \$1.50.
- HUMAN FACTORS IN SMALL BUSINESS. 1965, 82P. (SBA)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
 DOCUMENT CONTENTS INCLUDE: HUMAN FACTORS, SMALL BUSINESS. RELEVANT TO INSTRUCTION
 IN: 04., 04.04, 17.17.
 SOURCE: GPO, 4500-0079, \$1.50.
- CHOOSING A FORM OF BUSINESS ORGANIZATION. 1965, 62P. (SBA)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
 DOCUMENT CONTENTS INCLUDE: CHOOSING, BUSINESS ORGANIZATION. RELEVANT TO INSTRUCTION
 IN: 04.
 SOURCE: GPO, 4500-0080, \$1.50.
- MARKETING RESEARCH, INSTRUCTOR'S MANUAL, MANAGEMENT DEVELOPMENT PROGRAM. 02/1968, 78P.
 (SBA)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH. RELEVANT TO INSTRUCTION IN: 04.,
 01.02.
 SOURCE: GPO, 4500-0087, \$1.50.

DISTRIBUTIVE EDUCATION: 04.

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WHY CUSTOMERS BUY (AND WHY THEY DON'T) ADMINISTRATIVE MANAGEMENT COURSE, SMALL BUSINESS ADMINISTRATION. 08/1967, 52P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: CUSTOMERS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0086, \$1.25.

MERCHANDISE PRICING - INSTRUCTOR'S MANUAL. 05/1970, 56P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: MERCHANDISE, PRICING. RELEVANT TO INSTRUCTION IN: 04., 01.02.
SOURCE: GPO, 4500-0101, \$2.00.

PRICING IN A SERVICES BUSINESS - INSTRUCTOR'S MANUAL. 10/1968, 63P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: PRICING, SERVICES BUSINESS. RELEVANT TO INSTRUCTION IN: 04., 01.02.
SOURCE: GPO, 4500-0089, \$1.25.

FRANCHISING - INSTRUCTOR'S MANUAL. 1968, 68P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FRANCHISING. RELEVANT TO INSTRUCTION IN: 04., 01.02.
SOURCE: GPO, 4500-0088, \$1.75.

SOURCES OF ASSISTANCE AND INFORMATION. 1965, 68P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: ASSISTANCE, INFORMATION, SMALL-BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0085, \$1.50.

DEVELOPING YOUR MANPOWER. 1970, 53P. (DEPT. OF LABOR, MANPOWER ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. EMPLOYER CHECKLISTS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: DEVELOPING, MANPOWER, HIRING, POLICIES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 2900-0021, \$0.60.

SUCCESS AND FAILURE FACTORS IN SMALL BUSINESS. 1964, 77P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SUCCESS, FAILURE, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0083, \$1.25.

MANAGING TO SELL. 1964, 74P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SELL, MANAGEMENT. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: GPO, 4500-0091, \$1.50.

HOW TRADE ASSOCIATIONS HELP SMALL BUSINESS. 11/1969, 4P. (ELTON, REUEL W.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: TRADE ASSOCIATIONS, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.

HOW THE PUBLIC EMPLOYMENT SERVICE HELPS SMALL BUSINESS. 10/1967, 4P. (ODELL, CHARLES E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: PUBLIC EMPLOYMENT SERVICE, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

GETTING YOUR PRODUCT ON QUALIFIED PRODUCTS LISTS. 02/1970, 4P. (SMALL BUSINESS ADMIN.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: PRODUCT, QUALIFIED PRODUCTS LISTS. RELEVANT TO
 INSTRUCTION IN: 14.08, 17.17, 04.
 SOURCE: SBA, FREE.

HOW TO ANALYZE YOUR OWN BUSINESS. 09/1969, 6P. (SOMMER, HOWARD ELLSWORTH)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: ANALYZE, BUSINESS. RELEVANT TO INSTRUCTION IN: 17.17,
 14.08, 04.
 SOURCE: SBA, FREE.

KNOW YOUR PATENTING PROCEEDURES. 09/1969, 4P. (SCHWARZTRAUBER, EVELYN M.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: PATENTING PROCEDURES. RELEVANT TO INSTRUCTION IN:
 17.17, 14.08, 04.
 SOURCE: SBA, FREE.

CHOOSING THE LEGAL STRUCTURE FOR YOUR FIRM. 10/1970, 4P. (ANTHONY, EDWARD L., COMSTOCK,
 A. BARR)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: CHOOSING, LEGAL STRUCTURE, SMALL MANUFACTURERS. RELEVANT
 TO INSTRUCTION IN: 14.08, 04.
 SOURCE: SBA, FREE.

REDUCING THE RISKS IN PRODUCT DEVELOPMENT. 11/1969, 4P. (ROBERTS, FRANK L.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: RISKS, PRODUCT DEVELOPMENT, SMALL MANUFACTURERS, NEW
 IDEAS, PRETESTING, LAUNCHING. RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

WISHING WON'T GET PROFITABLE NEW PRODUCTS. 05/1970, 4P. (FISHER, JR., AUSTIN W.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: PROFIT, NEW PRODUCTS, SMALL MANUFACTURERS, DEVELOPMENT,
 PHYSICAL, HUMAN, FINANCIAL, CAPABILITIES, MANAGEMENT, PROPOSALS. RELEVANT TO
 INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

STEPS IN INCORPORATING A BUSINESS. 08/1970, 4P. (SBA)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: STEPS, INCORPORATING, BUSINESS, SMALL MANUFACTURERS,
 REQUIREMENTS. RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

SMALL BUSINESS PROFITS FROM UNPATENTABLE IDEAS. 08/1970, 4P. (MANN, C. HOWARD)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, PROFITS, UNPATENTABLE IDEAS. RELEVANT TO
 INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

PROVING FIDELITY LOSSES. 02/1971, 4P. (HUGHES, JOHN E.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: FIDELITY LOSSES, SMALL MANUFACTURERS, PROVING. RELEVANT
 TO INSTRUCTION IN: 14.08, 04.
 SOURCE: SBA, FREE.

DESIGNING SMALL PLANTS FOR ECONOMY AND FLEXIBILITY. 01/1968, 4P. (DOUGLASS, LATHROP)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: SMALL PLANTS, ECONOMY, FLEXIBILITY, DESIGN. RELEVANT TO
 INSTRUCTION IN: 14.08, 04.
 SOURCE: SBA, FREE.

THE ABC'S OF BORROWING. 02/1971, 8P. (SBA)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: BORROWING, SMALL MANUFACTURERS, CREDIT, MONEY,
 RESTRICTIONS, LIMITATIONS, APPLICATION, STANDARDS. RELEVANT TO INSTRUCTION IN:
 14.01, 14.08, 04.
 SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

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- INNOVATION: HOW MUCH IS ENOUGH. 01/1968, 4P. (ANTHONY, EDWARD L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INNOVATION, SMALL MANUFACTURERS, DEVELOPMENT, CHANGE,
RISKS, PROGRAM. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- ELIMINATING WASTE IN SMALL PLANT R AND D. 04/1965, 4P. (HENKE, RUSSELL)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: WASTE, SMALL PLANT R AND D, PURPOSE, ORGANIZATION,
COORDINATE, REVIEW, PROCEDURES, CHANGES. RELEVANT TO INSTRUCTION IN: 17.17,
14.08, 04.
SOURCE: SBA, FREE.
- PLANNING AND CONTROLLING PRODUCTION FOR EFFICIENCY. 12/1970, 4P. (HOBSON, LELAND S.,
SCHRADER, GEORGE F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PLANNING, CONTROLLING, PRODUCTION, EFFICIENCY, SMALL
MANUFACTURERS, BUDGET, PRODUCTION RATE, COST, INVENTORY, QUALITY. RELEVANT TO
INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- GUIDELINES FOR BUILDING A NEW PLANT. 09/1970, 4P. (ROSE, SAM E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: GUIDELINES, BUILDING, NEW PLANT, SMALL MANUFACTURERS.
RELEVANT TO INSTRUCTION IN: 04., 17.17.
SOURCE: SBA, FREE.
- NUMERICAL CONTROL FOR THE SMALL MANUFACTURER. 06/1970, 4P. (MOORHEAD, JACK)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NUMERICAL CONTROL, SMALL MANUFACTURER, ADVANTAGES,
DISADVANTAGES. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- EXPANDING SALES THROUGH FRANCHISING. 02/1968, 4P. (LAPIN, JR., AL)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: EXPANDING SALES, FRANCHISING, SMALL MANUFACTURERS, MONEY,
SELLING, TRAINING. RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17.
SOURCE: SBA, FREE.
- PREPARING FOR NEW MANAGEMENT. 05/1966, 4P. (HALSTEAD, E. FREDERICK)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEW MANAGEMENT, SMALL MANUFACTURERS, SALES, PRODUCTION,
PREPARATION. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- PROGRESSIVE AUTOMATION OF PRODUCTION. 07/1966, 4P. (BERKOW, WILLIAM F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: AUTOMATION, PRODUCTION, SMALL MANUFACTURERS, LABOR,
MATERIALS, FACILITIES, POWER. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- MATCHING THE APPLICANT TO THE JOB. 11/1969, 4P. (RABE, W. F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: JOB APPLICANT, SMALL MANUFACTURERS, EXPECTATIONS,
MISCONCEPTIONS, STRONG POINTS. RELEVANT TO INSTRUCTION IN: 14.06, 14.08, 04.
SOURCE: SBA, FREE.
- CHECKLIST FOR DEVELOPING A TRAINING PROGRAM. 03/1967, 8P. (SMITH, LEONARD J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CHECKLIST, TRAINING PROGRAM, SMALL MANUFACTURERS.
RELEVANT TO INSTRUCTION IN: 04., 14.08, 14.06.
SOURCE: SBA, FREE.
- USING CENSUS DATA IN SMALL PLANT MARKETING. 12/1969, 8P. (DUTKA, SOLOMON)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CENSUS DATA, SMALL PLANT, MARKETING, KINDS,
INTERPRETATION, QUESTIONS, ADVERTISING, REPORTS. RELEVANT TO INSTRUCTION IN: 04.,
14.08.
SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

DEVELOPING A LIST OF PROSPECTS. 01/1971, 8P. (LDEN, ERNEST I.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: LIST, PROSPECTS, SMALL MANUFACTURERS, DEVELOPMENT, KINDS,
 LOCATION, DISTRIBUTION. RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

SHOULD YOU MAKE OR BUY COMPONENTS. 06/1967, 8P. (HACKAMACK, LAWRENCE C.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MAKE, BUY, COMPONENTS, SMALL MANUFACTURERS, ALTERNATIVES,
 FACTORS, QUANTITY, QUALITY, MANUFACTURING, SUPPLY, COST. RELEVANT TO INSTRUCTION
 IN: 14.08, 17.17, 04.
 SOURCE: SBA, FREE.

MEASURING THE PERFORMANCE OF SALESMEN. 08/1967, 8P. (SBA)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MEASURING, PERFORMANCE, SALESMEN, SMALL MANUFACTURERS.
 RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17, 04.12.
 SOURCE: SBA, FREE.

DELEGATING WORK AND RESPONSIBILITY. 09/1970, 6P. (SBA)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: DELEGATING WORK, DELEGATING RESPONSIBILITY, SMALL
 MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
 SOURCE: SBA, FREE.

PROFILE YOUR CUSTOMERS TO EXPAND INDUSTRIAL SALES. 02/1968, 8P. (GULICK, JAMES E.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: CUSTOMERS, INDUSTRIAL SALES, SMALL MANUFACTURERS, PROFILE,
 REVIEW, MARKET, TRENDS, MAGNIFY, GAINS, PENETRATE, POTENTIAL. RELEVANT TO
 INSTRUCTION IN: 04., 17.17, 14.08.
 SOURCE: SBA, FREE.

WHAT IS THE BEST SELLING PRICE. 1970, 8P. (LENNON, VICTOR A.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: SELLING, PRICE, SMALL MANUFACTURERS, COSTING,
 PRICE-VOLUME, COMPLICATIONS, MATERIAL. RELEVANT TO INSTRUCTION IN: 04., 14.08,
 17.17.
 SOURCE: SBA, FREE.

MARKETING PLANNING GUIDELINES. 09/1970, 6P. (HAERR, ALVIN R.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: MARKETING, GUIDELINES, SMALL MANUFACTURERS, CONSISTENT,
 COST, CHANGES, FACTS. RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

SETTING PAY FOR YOUR MANAGEMENT JOBS. 06/1968, 7P. (CAHILL, THOMAS E.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: PAY, MANAGEMENT, SMALL MANUFACTURERS, PLAN, SALARIES,
 BONUSES. RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

TIPS ON SELECTING SALESMEN. 07/1968, 8P. (GRUBB, KENNETH)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: SALESMEN, SMALL MANUFACTURERS, SELECT, INITIATIVE,
 PERSEVERANCE, RELIABILITY, ABILITY, TRAVEL, EMOTIONALLY BALANCED. RELEVANT TO
 INSTRUCTION IN: 04., 14.08, 04.12.
 SOURCE: SBA, FREE.

POINTERS ON PREPARING AN EMPLOYEE HANDBOOK. 05/1970, 8P. (CRUGER, FRANK M.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 DOCUMENT CONTENTS INCLUDE: EMPLOYEE HANDBOOK, SMALL MANUFACTURERS, PREPARING.
 RELEVANT TO INSTRUCTION IN: 04., 14.08.
 SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

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- HOW TO FIND A LIKELY SUCCESSOR. 09/1968, 8P. (ROBINSON, JOSEPH A.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SUCCESSOR, SMALL MANUFACTURERS, RECRUITING, CANDIDATES,
ADVANTAGES, MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- IS THE INDEPENDENT SALES AGENT FOR YOU. 12/1968, 8P. (BOBROW, EDWIN E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INDEPENDENT SALES AGENT, SMALL MANUFACTURERS, COST,
CONTROL, TERRITORIES, SELLING, TRAINING, EXPERIENCE, TIME. RELEVANT TO INSTRUCTION
IN: 04., 14.08.
SOURCE: SBA, FREE.
- LOCATING OR RELOCATING YOUR BUSINESS. 01/1971, 8P. (WEBER, JR., FRED I.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: LOCATING, RELOCATING, BUSINESS, MARKET, LABOR FORCE, RAW
MATERIALS, BUILDINGS, TRANSPORTATION. RELEVANT TO INSTRUCTION IN: 17.17, 14.08,
04.
SOURCE: SBA, FREE.
- DISCOVER AND USE YOUR PUBLIC LIBRARY. 01/1971, 8P. (BOERUM, MARIE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISCOVER, USE, PUBLIC LIBRARY, SMALL MANUFACTURERS,
RESEARCH, REFERENCE. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- ARE YOUR PRODUCTS AND CHANNELS PRODUCING SALES. 09/1969, 8P. (KONOPA, LEONARD J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PRODUCTS, CHANNELS, SALES, SMALL MANUFACTURERS, RECORDS,
LIFE CYCLE, WEAKNESSES, CHANGES. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- POINTERS ON NEGOTIATING D.O.D. CONTRACTS. 10/1969, 8P. (DINKEL, PAUL B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEGOTIATING, DOD CONTRACTS, SMALL MANUFACTURERS, TYPES,
SPECIFICATIONS, NEGOTIATION. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- POINTERS ON USING TEMPORARY-HELP SERVICES. 04/1970, 8P. (OLSTEN, WILLIAM)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TEMPORARY-HELP SERVICES, SMALL MANUFACTURERS, ADVANTAGES,
DISADVANTAGES. RELEVANT TO INSTRUCTION IN: 04., 17.17, 14.08.
SOURCE: SBA, FREE.
- KEEP POINTED TOWARD PROFIT. 09/1970, 6P. (FELLER, JR., JACK H.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFIT, SMALL MANUFACTURERS. RELEVANT TO INSTRUCTION
IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- POINTERS ON SCHEDULING PRODUCTION. 06/1970, 8P. (KLINE, JOHN B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PRODUCTION, SMALL MANUFACTURERS, PRODUCTION, LAYOUT,
WORKLOAD, CAPABILITY, STANDARDS, SYSTEMS, PROCEDURES. RELEVANT TO INSTRUCTION IN:
17.17, 14.08, 04.
SOURCE: SBA, FREE.
- PROBLEMS IN MANAGING A FAMILY-OWNED BUSINESS. 07/1970, 8P. (LEVINSON, ROBERT E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROBLEMS, FAMILY-OWNED BUSINESS, MANAGEMENT, OPERATIONS,
TURNOVER, GROWTH. RELEVANT TO INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.
- PREVENTING EMPLOYEE PILFERAGE. 11/1970, 8P. (ASTOR, SAUL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: EMPLOYEE, PILFERAGE, SMALL MANUFACTURERS, PREVENTING.
RELEVANT TO INSTRUCTION IN: 14.06, 04., 14.08.
SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

- RECORDS RETENTION: NORMAL AND DISASTER. 10/1970, 8P. (SHIFF, ROBERT A.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RECORDS RETENTION, SMALL MANUFACTURERS, NORMAL, DISASTER.
RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- CHECKLIST FOR GOING INTO BUSINESS. 12/1970, 12P. (SBA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CHECKLIST, SMALL BUSINESS, YOU, MONEY, PARTNER, CUSTOMERS.
RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- KEEPING MACHINES AND OPERATORS PRODUCTIVE. 06/1970, 4P. (PYLE, HOWARD)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MANUFACTURERS, MACHINES, OPERATORS, PRODUCTIVE.
RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- HOW DISTRIBUTIVE EDUCATION HELPS SMALL BUSINESS. 11/1969, 4P. (BEAUMONT, JOHN A.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISTRIBUTIVE EDUCATION, SMALL BUSINESS, INSTRUCTION,
INDIVIDUALIZED CONSULTATION, CLINICS, INSTITUTES, INFORMATION, COOPERATIVE.
RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- ARE YOU KIDDOING YOURSELF ABOUT YOUR PROFITS. 12/1970, 4P. (OISNEY, FREDRICK G.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFITS, SMALL MARKETERS, EXISTENCE, SUFFICIENCY, MIX,
TRENDS. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- ARE YOUR SALESPEOPLE MISSING OPPORTUNITIES. 03/1970, 4P. (GRUBB, KENNETH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SALESPEOPLE, OPPORTUNITIES, SMALL MARKETERS, SELL, CREATE,
TRAIN, DEVELOPMENT, BENEFITS. RELEVANT TO INSTRUCTION IN: 14.08, 04., 14.06.
SOURCE: SBA, FREE.
- POINTERS FOR DEVELOPING YOUR TOP ASSISTANT. 06/1970, 4P. (SERIF, MEO)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DEVELOPING, TOP ASSISTANT, SMALL MARKETERS. RELEVANT TO
INSTRUCTION IN: 04., 14.08, 14.06.
SOURCE: SBA, FREE.
- PREVENTING ACCIDENTS IN SMALL STORES. 09/1970, 4P. (CURTIS, S. J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENTS, SMALL STORES, ENGINEERING, EDUCATION,
ENFORCEMENT. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- A PRICING CHECKLIST FOR MANAGERS. 12/1970, 4P. (O'BRIEN, JOSEPH O.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PRICING CHECKLIST, MANAGERS, SMALL MARKETER, COSTS, BUYER
MOTIVATION. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- FINDING AND HIRING THE RIGHT EMPLOYEE. 02/1971, 4P. (RAPHELSON, RUODLPH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MARKETERS, FINDING EMPLOYEES, HIRING EMPLOYEES,
SKILL, SOURCES, SCREEN. RELEVANT TO INSTRUCTION IN: 14.06, 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- BUILDING STRONG RELATIONS WITH YOUR BANK. 09/1970, 4P. (CASHIN, JAMES A.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BANK, SMALL MARKETERS, NEEDS, SERVICES, RESPECT, FUTURE,
PERSONAL. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.

DISTRIBUTIVE EDUCATION: 04.

- BUILDING REPEAT RETAIL BUSINESS.** 04/1970, 4P. (LEVY, JR., STUART G.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUILDING, RETAIL BUSINESS, SMALL MARKETERS, PRICE,
QUALITY, COURTEOUS, CONVENIENCE, STOCK, CREDIT, SERVICE. RELEVANT TO INSTRUCTION
IN: 04.
SOURCE: SBA, FREE.
- STIMULATING IMPULSE BUYING FOR INCREASED SALES.** 06/1970, 4P. (WRIGHT, JOHN S.,
GOLOSTUCKER, JAC L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INCREASED SALES, SHOPPER, WANTS, PRICED, ADVERTISING,
NONNECESSITY, CONSUMED. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- CONTROLLING CASH IN SMALL RETAIL AND SERVICE FIRMS.** 08/1970, 4P. (CAMPBELL, D. S.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CASH, SMALL RETAIL, SERVICE FIRMS, RECORDS, CASH, FLOW,
BALANCES, INCOME. RELEVANT TO INSTRUCTION IN: 14.08, 14.01, 17.17, 04.
SOURCE: SBA, FREE.
- SALES POTENTIAL AND MARKET SHARES.** 05/1970, 4P. (CORNWELL, ARTHUR W.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SALES POTENTIAL, MARKET SHARES, SMALL MARKETERS, AREA,
COMPETITORS, TOTAL. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- QUALITY AND TASTE AS SALES APPEALS.** 11/1969, 4P. (MYERS, ROBERT H.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUALITY, TASTE, SALES, TRADE, TRAIN, SUGGESTION SELLING,
IDENTITY, PRODUCTS, PERSONAL, YOUNG. RELEVANT TO INSTRUCTION IN: 14.08, 17.17,
04.
SOURCE: SBA, FREE.
- PLEASING YOUR BOSS, THE CUSTOMER.** 04/1970, 4P. (LAWS, DWAYNE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CUSTOMER, SMALL MARKETERS, PATRONAGE, SERVES. RELEVANT TO
INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- ARE YOU READY FOR FRANCHISING.** 10/1970, 4P. (TUNICK, A. L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FRANCHISING, SMALL MARKETERS, INVESTORS, REPUTATION, RISK.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- HOW TO SELECT A RESIDENT BUYING OFFICE.** 05/1970, 4P. (MILLER, ERNEST A.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RESIDENT BUYING OFFICE, SMALL MARKETERS, TYPES, SERVICES,
GUIDES, ADVANTAGES, COST. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- TRAINING THE TECHNICAL SERVICEMAN.** 05/1970, 4P. (LOGAN, WILLIAM B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TRAINING, TECHNICAL SERVICEMAN, ORIENTATION, INSTRUCTING.
RELEVANT TO INSTRUCTION IN: 14.06, 04.
SOURCE: SBA, FREE.
- LEGAL SERVICES FOR SMALL RETAIL AND SERVICE FIRMS.** 11/1970, 4P. (LAUGHLIN, CHARLES W.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: LEGAL SERVICES, SMALL RETAIL FIRMS, SERVICE FIRMS,
ORGANIZATION, PROPERTY, MONEY, TAX PLANNING, RELATIONS, LITIGATION, CREDIT.
RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.

- PREVENTING RETAIL THEFT. 12/1970, 4P. (ASTOR, SAUL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL, THEFT, PREVENTION, PERSONNEL. RELEVANT TO
INSTRUCTION IN: 04., 14.08, 16.0605.
SOURCE: SBA, FREE.
- BUILDING GOOD CUSTOMER RELATIONS. 04/1966, 4P. (COLLAZZO, CHARLES J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUILDING, CUSTOMER, RELATIONS, STORE, POLICIES,
ACTIVITIES, COMMUNITY. RELEVANT TO INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.
- CONTROLLING INVENTORY IN SMALL WHOLESALE FIRMS. 10/1970, 6P. (VANDEMARK, ROBERT L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CONTROL, INVENTORY, SMALL WHOLESALE FIRMS, STOCK,
CLASSIFY, ORDER. RELEVANT TO INSTRUCTION IN: 14.08, 04., 14.05.
SOURCE: SBA, FREE.
- STOCK CONTROL FOR SMALL STORES. 09/1969, 8P. (HARLING, EDWIN L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STOCK, CONTROL, SMALL STORES, RECORDS, SALES, EXCESS.
RELEVANT TO INSTRUCTION IN: 04., 14.08, 14.05.
SOURCE: SBA, FREE.
- ACCOUNTING SERVICES FOR SMALL SERVICE FIRMS. 04/1967, 8P. (COOPER, IRVING M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ACCOUNTING SERVICES, SMALL SERVICE FIRMS, BOOKS, ADVICE,
ASSISTANCE. RELEVANT TO INSTRUCTION IN: 04., 14.08, 14.01.
SOURCE: SBA, FREE.
- SIX METHODS FOR SUCCESS IN A SMALL STORE. 01/1971, 2P. (LEVINSON, ROBERT E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SUCCESS, SMALL STORE, CUSTOMERS, IMAGE, TEAMWORK, PROFIT
VOLUME, RENT. RELEVANT TO INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- BUILDING CUSTOMER CONFIDENCE IN YOUR SERVICE SHOP. 06/1967, 8P. (OTTERBOURG, ROBERT K.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUILD, CUSTOMER, CONFIDENCE, SERVICE SHOP. RELEVANT TO
INSTRUCTION IN: 04., 14.08.
SOURCE: SBA, FREE.
- REDUCING SHOPLIFTING LOSSES. 09/1970, 8P. (VERRILL, ADDISON H.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: REDUCE, SHOPLIFTING, LOSSES, METHODS, TYPES, POLICE,
DETERRENT, LAYOUT, APPREHENSION, ARRESTS. RELEVANT TO INSTRUCTION IN: 17.17, 04.,
14.08.
SOURCE: SBA, FREE.
- RETIREMENT PLANS FOR SELF-EMPLOYED OWNER MANAGERS. 02/1968, 8P. (COSTELLO, JR., FRANK J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETIREMENT, SELF-EMPLOYED, OWNER MANAGERS, ELIGIBILITY,
REQUIREMENTS, INVESTMENT, CONTRIBUTIONS, BENEFITS. RELEVANT TO INSTRUCTION IN:
14.08, 04.
SOURCE: SBA, FREE.
- ANALYZE YOUR RECORDS TO REDUCE COSTS. 04/1970, 6P. (ABRAHAM, ALFRED B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ANALYZE, RECORDS, REDUCE, COSTS. RELEVANT TO INSTRUCTION
IN: 14.01, 04., 14.08, 17.17.
SOURCE: SBA, FREE.
- THE FEDERAL WAGE-HOUR LAW IN SMALL FIRMS. 04/1968, 8P. (LUNDQUIST, CLARENCE T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: WAGE-HOUR LAW, SMALL FIRMS. RELEVANT TO INSTRUCTION IN:
14.06, 14.08, 17.17, 04.
SOURCE: SBA, FREE.

- CAN YOU AFFORD DELIVERY SERVICE. 05/1968, 8P. (HALVERSON, GERALD B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DELIVERY SERVICE, COST. RELEVANT TO INSTRUCTION IN:
17.17, 14.08, 04.
SOURCE: SBA, FREE.
- PREVENTING BURGLARY AND ROBBERY LOSS. 05/1968, 8P. (CURTIS, S. J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PREVENTING, BURGLARY, ROBBERY LOSS. RELEVANT TO
INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- ARBITRATION: PEACEMAKER IN SMALL BUSINESS. 06/1968, 8P. (STONE, MORRIS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ARBITRATION, SMALL BUSINESS. RELEVANT TO INSTRUCTION
IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.
- OUTWITTING BAD CHECK-PASSERS. 05/1969, 8P. (KOLOONY, LEONARD)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BAD CHECK-PASSERS, TYPES, IDENTIFICATION, POLICY.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- SWEEPING PROFIT OUT THE BACK DOOR. 07/1969, 6P. (KOMENDA, FRANK J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFIT, LOSSES, IN-STORE PILFERAGE, PENNY STUFF, CONTROL.
RELEVANT TO INSTRUCTION IN: 17.17, 04., 14.08.
SOURCE: SBA, FREE.
- DANGER SIGNALS IN A SMALL STORE. 08/1970, 4P. (GOODPASTURE, BRUCE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL STORE, MANAGEMENT PROBLEMS, ASSISTANCE. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: SBA, FREE.
- GETTING THE FACTS FOR INCOME TAX REPORTING. 06/1970, 8P. (GREENE, WILLIAM C.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FACTS, INCOME TAX REPORTING, RECORDKEEPING. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: SBA, FREE.
- PERSONAL QUALITIES NEEDED TO MANAGE A STORE. 11/1970, 8P. (SCHWARTZ, IRVING)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PERSONAL QUALITIES, MANAGE, SMALL MARKETERS, OWNER-MANAGER.
RELEVANT TO INSTRUCTION IN: 17.17, 04.
SOURCE: SBA, FREE.
- DESIGNING FOR HIGHER PROFITS. 11/1970, 4P. (SLEIGHT, ROBERT B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DESIGNING, HIGHER PROFITS, EQUIPMENT, WORK PLACES, METHODS.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- STEPS IN MEETING YOUR TAX OBLIGATION. 04/1970, 12P. (RADICS, JR., STEPHEN P.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TAX OBLIGATION, GUIDE, MANAGE TAXES. RELEVANT TO
INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- IS WORKER FATIGUE COSTING YOU DOLLARS. 11/1969, 4P. (BOSTICCO, I. L.M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: WORKER FATIGUE, PRODUCTIVITY, ACCIDENTS, COST. RELEVANT
TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.

- POINTERS ON DIMENSIONS AND TOLERANCES. 02/1969, 4P. (DEFERER, JOSEPH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: POINTERS, DIMENSIONS, TOLERANCES, PROTOTYPE, SIZE, SHAPE.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- ARE YOU USING YOUR SPACE EFFECTIVELY. 11/1970, 4P. (ANTHONY, EDWARD L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: USING, SPACE, EFFECTIVELY. RELEVANT TO INSTRUCTION IN:
17.17, 14.08, 04.
SOURCE: SBA, FREE.
- CONTROLLING QUALITY IN DEFENSE PRODUCTION. 09/1970, 4P. (INDERDOHNEN, JOHN F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CONTROLLING QUALITY, DEFENSE PRODUCTION, INSPECTION
PROCEDURES, REQUIREMENTS, WASTE. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- RENTED TOOLS CAN IMPROVE EFFICIENCY. 12/1969, 4P. (HARRISON, N. T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RENTED TOOLS, EFFICIENCY, MODERNIZATION, SMALL PLANTS.
RELEVANT TO INSTRUCTION IN: 17.17, 04.
SOURCE: SBA, FREE.
- IN-PLANT STORAGE AND HANDLING OF HAZARDOUS MATERIALS. 11/1968, 4P. (SBA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: IN-PLANT STORAGE, HAZARDOUS MATERIALS, CHEMICALS,
SAFEGUARDS, PROTECTIVE EQUIPMENT. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- INSPECTION ON DEFENSE CONTRACTS IN SMALL FIRMS. 11/1967, 4P. (INDERDOHNEN, JOHN F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INSPECTION, DEFENSE CONTRACTS, SMALL FIRMS. RELEVANT TO
INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- JUDGING YOUR ELECTRIC POWER NEEDS. 03/1970, 4P. (VENNARO, EDWIN)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ELECTRIC POWER, NEEDS, SMALL MANUFACTURING PLANTS, WIRING.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- PERT/CPM MANAGEMENT SYSTEM FOR THE SMALL SUBCONTRACTOR. 05/1970, 4P. (ARCHIBALD, RUSSELL
D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PERT/CPM MANAGEMENT, SMALL SUBCONTRACTOR, PROFIT
IMPROVEMENT. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
SOURCE: SBA, FREE.
- VALUE ANALYSIS FOR SMALL BUSINESS. 05/1970, 4P. (ROMAN, DANIEL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: VALUE ANALYSIS, SMALL BUSINESS, REDUCE COSTS, PRINCIPLES.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- SMALL PLANT ENGINEERING RECORDS PROVIDE EVIDENCE FOR PATENTS. 10/1970, 4P. (GILSON, HIRAM
B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL PLANT, ENGINEERING RECORDS, PATENTS, EVIDENCE.
RELEVANT TO INSTRUCTION IN: 14.08, 14.01, 04., 17.17.
SOURCE: SBA, FREE.
- OPERATIONS RESEARCH FOR SMALL BUSINESS. 12/1970, 4P. (HOSFORD, JOHN E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: OPERATIONS RESEARCH, SMALL BUSINESS, DEFINES, CLARIFIES.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.

- A TESTED SYSTEM FOR ACHIEVING QUALITY CONTROL. 01/1969, 12P. (SBA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUALITY CONTROL, PRODUCTS, STANDARDS, REQUIRED. RELEVANT
TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.
- BASIC LIBRARY REFERENCE SOURCES. 12/1970, 11P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LIBRARY REFERENCE, BIBLIOGRAPHY, SMALL BUSINESSMAN,
INFORMATION, CONSULTING. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: SBA, FREE.
- DISTRIBUTION COST ANALYSIS. 11/1968, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISTRIBUTION COST ANALYSIS, UNPROFITABLE SALES, GROSS
PROFITS. RELEVANT TO INSTRUCTION IN: 04., 04.04.
SOURCE: SBA, FREE.
- RETAIL MERCHANDISING AND PROMOTION. 06/1970, 16P. (CHUTE, A. HAMILTON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL MERCHANDISING, PROMOTION, PLANNING, SUPERVISION,
INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04., 04.01.
SOURCE: SBA, FREE.
- RETAILING. 11/1969, 15P. (DAVISON, WILLIAM R., DDOY, ALTON F., SWEENEY, DANIEL J.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: SBA, FREE.
- RECORDKEEPING SYSTEMS - SMALL STORE AND SERVICE TRADE. 09/1970, 10P. (OLSHAN, NATHAN H.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RECORDKEEPING SYSTEMS, SMALL STORE, SERVICE TRADE,
INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04., 14.0102.
SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO PLANNING, DEVELOPMENT, PLACEMENT, AND EVALUATION TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN DEMAND CREATION AND SALES PROMOTION ACTIVITIES UTILIZING DISPLAYS, MERCHANDISING AIDS, AND MASS MEDIA IN SUCH ENTERPRISES AS ADVERTISING AGENCIES, DISPLAY HOUSES, RETAIL AND WHOLESALE ESTABLISHMENTS, AND PRODUCTION INDUSTRIES.

SELECTING ADVERTISING MEDIA - A GUIDE FOR SMALL BUSINESS. 1969, 114P. (COOK, HARVEY R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ADVERTISING, SMALL BUSINESS, MEDIA. RELEVANT TO
INSTRUCTION IN: 04.01.
SOURCE: GPO, 4500-0040, \$0.70.

CONSUMER RESPONSE TO VARIOUS LEVELS OF ADVERTISING FOR FLUID MILK. 10/1967, 12P. (CLEMENT, WENDELL E., HENDERSON, PETER L.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: CONSUMER RESPONSE, ADVERTISING, FLUID MILK. RELEVANT TO
INSTRUCTION IN: 09.0104, 04.01.
SOURCE: GPO, 0100-0899, \$0.15.

ASPECTS OF SALES PROMOTION. 1966, 64P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SALES PROMOTION. RELEVANT TO INSTRUCTION IN: 04.01, 04.12.
SOURCE: GPO, 4500-0095, \$1.25.

EFFECTIVE ADVERTISING. 07/1965, 65P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ADVERTISING. RELEVANT TO INSTRUCTION IN: D4.01.
SOURCE: GPO, 4500-0084, \$1.25.

PUBLICIZE YOUR COMPANY BY SHARING INFORMATION. 03/1970, 4P. (GREIF, LUCIEN R.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INFORMATION, SMALL MANUFACTURERS, PUBLICITY. RELEVANT TO
INSTRUCTION IN: 04.01, 14.08.
SOURCE: SBA, FREE.

EFFECTIVE INDUSTRIAL ADVERTISING FOR SMALL PLANTS. 12/1969, 4P. (MARSHALL, HAROLD)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INDUSTRIAL ADVERTISING, SMALL PLANTS, COST, PLACING, SELECTING, AGENCY. RELEVANT TO INSTRUCTION IN: D4.01, 17.17, 14.08.
SOURCE: SBA, FREE.

CHECKLIST FOR SUCCESSFUL RETAIL ADVERTISING. 07/1970, 8P. (LIPSCOMB JR., CHARLES T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CHECKLIST, SMALL MARKETERS, RETAIL ADVERTISING, ATTITUDE, ADVERTISING, STORE, MARKET, CUSTOMER, REACH, GOAL. RELEVANT TO INSTRUCTION IN:
14.08, 04.01.
SOURCE: SBA, FREE.

INTERIOR DISPLAY: A WAY TO INCREASE SALES. 02/1971, 4P. (VALFNTI, GABRIEL M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INTERIOR DISPLAY, SALES, SMALL MARKETERS, FIXTURES, COLOR, SIGNS, LIGHTS. RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 17.17.
SOURCE: SBA, FREE.

MEASURING THE RESULTS OF ADVERTISING. 08/1966, 4P. (SORBET, ELIZABETH M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MEASURING, RESULTS, ADVERTISING. RELEVANT TO INSTRUCTION
IN: 04.01, 14.08.
SOURCE: SBA, FREE.

- KNOWING YOUR IMAGE. 02/1967, 8P. (BLACKWELL, ROGER D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: KNOW, IMAGE, PRICE POLICY, MERCHANDISE, EMPLOYEES,
APPEARANCE, CLIENTELE, ADVERTISING, MARKETING RESEARCH. RELEVANT TO INSTRUCTION
IN: 04.01, 14.08, 14.05.
SOURCE: SBA, FREE.
- POINTERS ON DISPLAY LIGHTING. 03/1967, 8P. (ELLIOTT, CHARLES B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: POINTERS, DISPLAY, LIGHTING, MERCHANDISE, WINDOW,
ASSISTANCE. RELEVANT TO INSTRUCTION IN: 14.08, 04.01.
SOURCE: SBA, FREE.
- STATISTICS AND MAPS FOR NATIONAL MARKET ANALYSIS. 11/1969, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STATISTICS, MAPS, MARKET ANALYSIS, BIBLIOGRAPHY, REFERENCE.
RELEVANT TO INSTRUCTION IN: 04.01, 04.12.
SOURCE: SBA, FREE.
- MARKETING RESEARCH PROCEDURES. 06/1970, 12P. (DEBOER, LLOYD M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH PROCEDURES, BIBLIOGRAPHY, RESEARCH.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 04.12.
SOURCE: SBA, FREE.
- ADVERTISING - RETAIL STORE. 10/1966, 8P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ADVERTISING, RETAIL STORE, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08.
SOURCE: SBA, FREE.
- STORE ARRANGEMENT AND DISPLAY. 02/1966, 8P. (JANEZECK, ELIZABETH G.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STORE ARRANGEMENT, DISPLAY, INFORMATION, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08.
SOURCE: SBA, FREE.
- RETAIL MERCHANDISING AND PROMOTION. 06/1970, 16P. (CHUTE, A. HAMILTON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL MERCHANDISING, PROMOTION, PLANNING, SUPERVISION,
INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04., 04.01.
SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES, FASHION COORDINATION AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL AND WHOLESALE ESTABLISHMENTS PRIMARILY ENGAGED IN SELLING CLOTHING OF ALL KINDS, INCLUDING RELATED ARTICLES FOR PERSONAL WEAR AND ADORNMENT.

WOMEN'S ATTITUDES TOWARD COTTON AND OTHER FIBERS USED IN WEARING APPAREL. 07/1968, 106P.
(SKELLY, FLORENCE, GOLDBERG, ROBERT, CLAYTON, L. YVONNE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WOMEN'S ATTITUDES, COTTON, FIBERS, WEARING APPAREL.
RELEVANT TO INSTRUCTION IN: 09.0104, 04.02.
SOURCE: GPO, 0100-0911, \$0.60.

JEWELRY RETAILING. 01/1965, 8P. (WIENSLAW, ARTHUR E.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: JEWELRY RETAILING, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION
IN: 04.02.
SOURCE: SBA, FREE.

MEN'S AND BOYS' WEAR STORES. 06/1968, 8P. (DEBOLT, DON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MEN'S WEAR STORES, BOYS' WEAR STORES, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.02.
SOURCE: SBA, FREE.

AUTOMOTIVE: 04.03

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ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL, WHOLESALE, AND SERVICE ESTABLISHMENTS ENGAGED IN SELLING, RENTING, STORING OR CARING OF CARS AND TRUCKS, AND IN SELLING AUTOMOTIVE PARTS, ACCESSORIES AND EQUIPMENT.

STARTING AND MANAGING A CARWASH. 1967, 76P. (CHIDAKEL, MYER R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, CARWASH. RELEVANT TO INSTRUCTION
IN: 04.03.
SOURCE: GPO, 4500-0060, \$0.45.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN INSTITUTIONS ENGAGED IN DEPOSIT BANKING AND RELATED SERVICES, EXTENDING CREDIT IN THE FORM OF LOANS, SERVICES ALLIED WITH THE EXCHANGE OF SECURITIES AND COMMODITIES, OR CONSUMER CREDIT AND COLLECTIONS.

STARTING AND MANAGING A SMALL BOOKKEEPING SERVICE. 1962, 64P. (SEVIN, CHARLES H.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, BOOKKEEPING SERVICE. RELEVANT TO
INSTRUCTION IN: 04.04.
SOURCE: GPO, 4500-0068, \$0.35.

THE WHY AND WHAT OF BOOKKEEPING, ADM. MANAGEMENT COURSE PROGRAM, TOPIC 4. 1965, 64P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BOOKKEEPING. RELEVANT TO INSTRUCTION IN: 14.0102,
04.04, 01.04.
SOURCE: GPO, 4500-0078, \$1.50.

FINANCING....SHORT AND LONG TERM NEEDS. 06/1965, 74P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FINANCING, SHORT TERM, LONG TERM, NEEDS. RELEVANT TO
INSTRUCTION IN: 04.04, 14.01.
SOURCE: GPO, 4500-0093, \$1.50.

HUMAN FACTORS IN SMALL BUSINESS. 1965, 82P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HUMAN FACTORS, SMALL BUSINESS. RELEVANT TO INSTRUCTION
IN: 04., 04.04, 17.17.
SOURCE: GPO, 4500-0079, \$1.50.

RECORDS AND CREDIT IN PROFITABLE MANAGEMENT. 1964, 66P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: RECORDS, CREDIT, MANAGEMENT. RELEVANT TO INSTRUCTION
IN: 04.04, 01.0104, 14.0102, 14.0104.
SOURCE: GPO, 4500-0090, \$1.25.

UNDERSTANDING TRUTH IN LENDING. 11/1963, 8P. (KASS, BENNY L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TRUTH IN LENDING, LAW, CREDIT TERMS. RELEVANT TO
INSTRUCTION IN: 04.04, 14.08, 14.01, 17.17.
SOURCE: SBA, FREE.

DISTRIBUTION COST ANALYSIS. 11/1968, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISTRIBUTION COST ANALYSIS, UNPROFITABLE SALES, GROSS
PROFITS. RELEVANT TO INSTRUCTION IN: 04., 04.04.
SOURCE: SBA, FREE.

RETAIL CREDIT AND COLLECTIONS. 10/1969, 11P. (BLAKE, WM. HENRY)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL CREDIT, COLLECTIONS, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.04.
SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL AND WHOLESALE ESTABLISHMENTS ENGAGED IN SELLING FLORAL ARRANGEMENTS, CUT FLOWERS, GROWING PLANTS, ARTIFICIAL PLANTS, AND RELATED ITEMS FOR ORNAMENTAL USE.

TECHNICAL SERVICES, VOL. B - LANDSCAPE SERVICES. 1968, 250P. (US DEPT. OF JUSTICE, BUREAU OF PRISONS)

GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: TECHNICAL, LANDSCAPE, SERVICES, NEED, TOOLS, EQUIPMENT, SAFETY, PLANS, PREPARATION, FERTILIZATION, VALUES, MAINTENANCE, PRACTICES, WEED, IRRIGATION, INSECT, CONTROL, PLANT DISEASE. RELEVANT TO INSTRUCTION IN: 01.0504, 04.05.

SOURCE: BUREAU OF PRISONS, FREE.

STARTING AND MANAGING A RETAIL FLOWER SHOP. 1970, 121P. (KRONE, PAUL R.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, FLOWER SHOP, FINANCING, TYPES, PLANNING, EQUIPMENT, PERSONNEL, SELLING, ADVERTISING, PRICING, MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04.05.

SOURCE: GPO, 4500-0064, \$0.55.

A GRAPHIC VIEW OF THE RETAIL FLORIST INDUSTRY. 04/1967, 48P. (HAVAS, NICK)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FLORIST INDUSTRY, MERCHANDISING, PROMOTION, PRICING, FINANCING, MANAGEMENT, SALES, SERVICES, ADVERTISING. RELEVANT TO INSTRUCTION IN: 01.0502, 04.05.

SOURCE: GPO, 0100-0889, \$0.50.

QUALITY AND DISPLAY LIFE OF CARNATION BLOOMS AFTER STORAGE IN CONTROLLED ATMOSPHERES. 09/1967, 9P. (UOTA, M., GARAZSI, M.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: QUALITY, DISPLAY LIFE, CARNATION BLOOMS, STORAGE, CONTROLLED ATMOSPHERES. RELEVANT TO INSTRUCTION IN: 01.02, 04.05, 01.0502.

SOURCE: GPO, 0100-0893, \$0.10.

RETAIL FLORIST. 12/1967, 8P. (SBA)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: RETAIL FLORIST, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.05, 01.0502.

SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS PRIMARILY ENGAGED IN SELLING FOOD FOR HOME PREPARATION AND CONSUMPTION, OR SELLING A GENERAL OR COMMODITY LINE OF FOOD PRODUCTS AT WHOLESALE.

MARKET DISEASES OF TOMATOES, PEPPERS AND EGGPLANTS AG. INFO. BULLETIN NO. 28. 02/1968, 74P. (USDA, AGRICULTURAL RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: MARKET DISEASES, TOMATOES, PEPPERS, EGGPLANTS. RELEVANT TO INSTRUCTION IN: 01.02, 04.06.

SOURCE: GPO, 0100-0707, \$0.45.

HOW TO PLAN A SELF-SERVICE FOOD DONATION CENTER. 11/1969, 6P. (USDA, FOOD AND NUTRITION SERVICE.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: SELF-SERVICE, FOOD DONATION CENTER. RELEVANT TO INSTRUCTION IN: 04.06.

SOURCE: GPO, \$0.10.

FOOD, THE YEARBOOK OF AGRICULTURE 1959. 1959, 736P. (USDA)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FOOD, NUTRIENTS, HEALTH, NEEDS, QUALITY, PREPARATION, COSTS, TRENDS, PROGRAMS. RELEVANT TO INSTRUCTION IN: 01.0401, 04.06, 09.0107, 09.0203, 04.07, 07.0908.

SOURCE: GPO, 0100-0106, \$3.25.

WHOLESALE FOOD DISTRIBUTION FACILITIES FOR HONOLULU, HAWAII. 07/1968, 54P. (OVERHEIM, RICHARD K., BOLES, PATRICK P.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WHOLESALE FOOD DISTRIBUTION, HONOLULU, HAWAII, COSTS. RELEVANT TO INSTRUCTION IN: 04.06.

SOURCE: GPO, 0100-0945, \$0.40.

EXPORT OF CALIFORNIA STRAWBERRIES TO EUROPE VIA JET AIRFREIGHTER - 1966-1967, FACTORS AFFECTING MARKET QUALITY ON ARRIVAL. 02/1968, 10P. (HARVEY, JOHN M., HARRIS, C. MAX, COUEY, H. MELVIN)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: STRAWBERRIES, FACTORS, MARKET QUALITY. RELEVANT TO INSTRUCTION IN: 04.06, 01.02.

SOURCE: GPO, 0100-0903, \$0.10.

SHIPPING CONTAINERS FOR ICE-PACKED POULTRY - EFFECT ON MICROBIAL COUNTS AND WEIGHTS OF POULTRY AND ICE. 04/1968, 11P. (THOMSON, JAMES E., MERCURI, ARTHUR J., RISSE, LAWRENCE A.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: SHIPPING, ICE-PACKED POULTRY. RELEVANT TO INSTRUCTION IN: 01.02, 04.06.

SOURCE: GPO, 0100-0904, \$0.15.

SYSTEMS AND EQUIPMENT FOR PACKAGING AND PRICE MARKING MEAT AND POULTRY IN RETAIL FOOD STORES. 01/1967, 24P. (VOLZ, MARVIN O.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: PACKAGING, PRICE MARKING, MEAT, POULTRY, RETAIL FOOD STORES, SYSTEMS, EQUIPMENT. RELEVANT TO INSTRUCTION IN: 04.06.

SOURCE: GPO, 0100-0885, \$0.20.

FOOD DISTRIBUTION: 04.06

WHOLESALE FOOD DISTRIBUTION FACILITIES FOR MONTGOMERY, ALA. 06/1966, 30P. (OVERHEIM, RICHARD K., BOLES, PATRICK P., GLASSCOCK, M. R.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WHOLESALE, FOOD DISTRIBUTION, FACILITIES, MONTGOMERY, ALA., SOURCE, MARKET, IMPROVEMENT, FINANCING. RELEVANT TO INSTRUCTION IN: 04.19, 04.06.

SOURCE: GPO, 0100-0912, \$0.25.

REQUIREMENTS OF THE U.S. FOOD, DRUG AND COSMETIC ACT. 06/1970, 55P. (U.S. DEPT. OF HEW, FOOD AND DRUG ADMIN.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: REQUIREMENTS, U.S. FOOD, DRUG, COSMETIC ACT. RELEVANT TO INSTRUCTION IN: 09.0104, 04.06, 16.0399.

SOURCE: GPO, 1712-0110, \$0.35.

FOOD STORES. 08/1970, 8P. (CHRISTENSEN, EDWARD L.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: FOOD STORES, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.06, 14.08.

SOURCE: SBA, FREE.

SUBURBAN SHOPPING CENTERS. 09/1970, 12P. (MYERS, ROBERT H.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: SHOPPING CENTERS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.06, 14.08.

SOURCE: SBA, FREE.

VOLUNTARY AND COOPERATIVE FOOD CHAINS. 01/1968, 8P. (SBA)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: VOLUNTARY FOOD CHAINS, COOPERATIVE FOOD CHAINS, BIBLIOGRAPHY, LARGE-SCALE OPERATIONS. RELEVANT TO INSTRUCTION IN: 04.06.

SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS SERVING PREPARED FOODS AND DRINKS FOR CONSUMPTION ON THEIR OWN PREMISES OR AT A PLACE DESIGNATED BY THE CUSTOMER.

ORGANIZING A FOOD TRAINING PROGRAM. 1967, 28P. (HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE INDUSTRY, HIGH SCHOOL, CURRICULUM. RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 1780-0433, \$0.30.

QUANTITY FOOD PREPARATION: A SUGGESTED GUIDE. 1967, 39P. (HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUANTITY FOOD PREPARATION, SCIENCE, MATHEMATICS, ENGLISH, SAFETY, TEACHING MATERIALS. RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 1780-0427, \$0.35.

TRAINING FOOD SERVICE PERSONNEL FOR THE HOSPITALITY INDUSTRY. 1969, 145P. (HEW, OFFICE OF EDUCATION)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, HOSPITALITY INDUSTRY, FUNCTIONS, OBJECTIVES, QUALIFICATIONS, OPPORTUNITIES, TRAINING METHODS, TRAINING AIDS. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0203.
SOURCE: GPO, 1780-0430, \$0.65.

A MENU PLANNING GUIDE FOR TYPE A SCHOOL LUNCHES. 05/1966, 16P. (USOA, CONSUMER AND MARKETING SERV., PA-719)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MENU PLANNING, SCHOOL LUNCHES. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0203.
SOURCE: GPO, 0100-0521, \$0.15.

FOOD, THE YEARBOOK OF AGRICULTURE 1959. 1959, 736P. (USOA)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD, NUTRIENTS, HEALTH, NEEDS, QUALITY, PREPARATION, COSTS, TRENDS, PROGRAMS. RELEVANT TO INSTRUCTION IN: 01.0401, 04.06, 09.0107, 09.0203, 04.07, 07.0908.
SOURCE: GPO, 0100-0106, \$3.25.

STARTING AND MANAGING A SMALL AUTOMATIC VENDING BUSINESS. 1967, 70P. (REED, WALTER W.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, AUTOMATIC VENDING BUSINESS. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: GPO, 4500-0059, \$0.40.

STARTING AND MANAGING A SMALL RESTAURANT. 1964, 116P. (FAIRBROOK, PAUL)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, RESTAURANT. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: GPO, 4500-0072, \$0.65.

HOTEL AND RESTAURANT MEAT PURVEYORS - IMPROVED METHODS AND FACILITIES FOR CUSTOM SERVICE HOUSES. 07/1966, 45P. (BRASINGTON, JR., CLAYTON F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HOTEL, RESTAURANT, MEAT PURVEYORS, METHODS, FACILITIES, GLOSSARY, CUSTOM SERVICE HOUSE. RELEVANT TO INSTRUCTION IN: 04.07, 04.19.
SOURCE: GPO, 0100-1189, \$0.50.

FOOD SERVICES: 04.07

THE FOOD SERVICE INDUSTRY: ITS STRUCTURE AND CHARACTERISTICS, 1966. 02/1968, 370P. (USDA, ECONOMIC RESEARCH SERVICE, MARKETING ECONOMICS DIV.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE INDUSTRY, STRUCTURE, CHARACTERISTICS.
RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 0100-0135, \$2.00.

FOOD BUYING GUIDE FOR TYPE A SCHOOL LUNCHES. 01/1964, 75P. (USDA, CONSUMER AND MARKETING SERVICE, AGRICULTURAL RES. SERV., USOI, FISH AND WILDLIFE SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: FOOD, SCHOOL LUNCHES, QUANTITY, GUIDE. RELEVANT TO INSTRUCTION IN: 09.0203, 07.0908, 04.07.
SOURCE: GPO, 0100-0482, \$1.25.

FOOD SERVICE SANITATION MANUAL. 04/1967, 90P. (HEW, PUBLIC HEALTH SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, SANITATION, ORDINANCE. RELEVANT TO INSTRUCTION IN: 07.0908, 04.07, 09.0203.
SOURCE: GPO, 1701-0155, \$0.70.

SANITARY FOOD SERVICE - INSTRUCTOR'S GUIDE, 1969 REVISION. 1969, 129P. (HEW, PUBLIC HEALTH SERVICE)
TEACHER-ORIENTED INDEX WHICH MAY BE USED IN CURRICULUM DESIGN, LESSON PLANS PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, SANITATION. RELEVANT TO INSTRUCTION IN: 07.0908, 09.0203, 04.07.
SOURCE: GPO, 1711-0034, \$1.50.

FROM HAND TO MOUTH. 1966, 48P. (HEW, PUBLIC HEALTH SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HEALTH, FOOD. RELEVANT TO INSTRUCTION IN: 09.0203, 07.0908, 04.07.
SOURCE: GPO, 1701-0363, \$0.30.

RESTAURANTS AND CATERING. 05/1970, 20P. (WANDERSTOCK, JEREMIAH J.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RESTAURANTS, CATERING, BIBLIOGRAPHY, INFORMATION, FOOD SERVICE INDUSTRY, LISTING. RELEVANT TO INSTRUCTION IN: 04.07, 17.29.
SOURCE: SBA, FREE.

SOFT FROZEN DESSERT STANDS. 10/1970, 11P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SOFT FROZEN DESSERT STANDS, BIBLIOGRAPHY, INFORMATION, DAIRY PRODUCTS. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: SBA, FREE.

QUANTITY RECIPES FOR TYPE A SCHOOL LUNCHES. 09/1966. (USDA, CONSUMER AND MARKETING SERVICE AND AGRICULTURAL RESEARCH SERV., USOI, FISH AND WILDLIFE SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
RECIPES ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: QUANTITY RECIPES, SCHOOL LUNCHES. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0205.
SOURCE: GPO, 0100-0049, \$4.50.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL ENGAGED PRIMARILY IN SELLING VARIOUS TYPES OF MERCHANDISE AT RETAIL IN DEPARTMENT STORES, JUNIOR DEPARTMENT STORES, VARIETY STORES, GENERAL MERCHANDISE STORES, DISCOUNT STORES, AND CATALOG HOUSES.

STARTING AND MANAGING A SWAP SHOP OR CONSIGNMENT SALE SHOP. 1968, 78P. (WARE, HENRY H.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SWAP SHOP, CONSIGNMENT SALE SHOP.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: GPO, 4500-0061, \$0.35.

PROFIT BY YOUR WHOLESALERS' SERVICES. 01/1970, 6P. (HILL, RICHARD M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFIT, WHOLESALERS' SERVICES, ASSISTANCE, COST. RELEVANT
TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

FACTORS IN CONSIDERING A SHOPPING CENTER LOCATION. 05/1970, 8P. (MCKEEVER, J. ROSS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FACTORS, SHOPPING CENTER, LOCATION. RELEVANT TO
INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

VARIETY STORES. 05/1969, 8P. (HOLLANDER, JR., SIDNEY)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: VARIETY STORES, BIBLIOGRAPHY, RETAILING, LISTING.
RELEVANT TO INSTRUCTION IN: 04.08, 14.08.
SOURCE: SBA, FREE.

BOOKSTORES. 06/1968, 8P. (WILLIAMSON, MAX L.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BOOKSTORES, BIBLIOGRAPHY, INFORMATION. RELEVANT TO
INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

DISCOUNT RETAILING. 06/1970, 7P. (WINDESHAUSEN, H. NICHOLAS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISCOUNT RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT
TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

SUPPLIES AND EQUIPMENT ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO VARIOUS SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS ENGAGED PRIMARILY IN SELLING ONE OR MORE OF THE FOLLOWING PRODUCT LINES AT RETAIL, AT WHOLESALE, OR TO CONTRACTORS: HARDWARE, PAINT, WALLPAPER, LUMBER, BUILDING MATERIALS, SUPPLIES AND EQUIPMENT FOR HOME CONSTRUCTION, OR FARM AND GARDEN SUPPLIES AND EQUIPMENT.

PAINTINGS AND PROTECTIVE COATINGS. 1969, 200P. (US ARMY, NAVY AND AIR FORCE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: PAINTINGS, PROTECTIVE COATINGS, PURPOSE, SPECIFICATIONS, REQUIREMENTS, PROGRAMME, SAFETY, OPERATIONS, DETERIORATION, MATERIALS, INTERIOR, EXTERIOR, FLOOR, SPECIAL, SIGNS, TRAFFIC MARKING. RELEVANT TO INSTRUCTION IN:
17.07, 17.1005, 16.05, 09.0109, 04.09.
SOURCE: GPO, 0820-0113, \$7.25.

STARTING AND MANAGING A SMALL RETAIL HARDWARE STORE. 1965, 73P. (LAWS, DWAYNE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, HARDWARE STORE. RELEVANT TO INSTRUCTION IN: 04.09.
SOURCE: GPO, 4500-0079, \$0.30.

CASH VALUES IN INDUSTRIAL SCRAP. 06/1967, 4P. (RICE, J. WADE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CASH VALUES, INDUSTRIAL SCRAP. RELEVANT TO INSTRUCTION IN: 17.17, 17.23, 04.09.
SOURCE: SBA, FREE.

HARDWARE RETAILING. 08/1970, 4P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HARDWARE RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.09.
SOURCE: SBA, FREE.

PLUMBING, HEATING, AND AIR CONDITIONING, JOB SHOP. 08/1964, 8P. (WEAST, DONALD L.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PLUMBING, HEATING, AIR CONDITIONING, JOB SHOP, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 16.0110, 17.01, 04.09.
SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO VARIOUS SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL AND WHOLESALE ESTABLISHMENTS ENGAGED PRIMARILY IN SELLING HOME FURNISHINGS SUCH AS FURNITURE, HOUSEHOLD APPLIANCES, FLOOR COVERINGS, DRAPERIES, AND SPECIALIZED LINES OF HOME ITEMS.

FURNITURE RETAILING. 04/1967, 8P. (RICE, J. WADE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: FURNITURE RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.10.
SOURCE: SBA, FREE.

INTERIOR DECORATING. 06/1970, 8P. (JELLEY, HERBERT M.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INTERIOR DECORATING, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.10, 09.0109, 17.0701, 16.0505.
SOURCE: SBA, FREE.

HOUSEHOLD APPLIANCES AND RADIO-TV - SELLING AND SERVICING. 03/1966, 11P. (FLEWELLEN, JR., WILLIAM C.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: HOUSEHOLD APPLIANCES, RADIO-TV, SELLING, SERVICING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.10, 17.02, 17.1502.
SOURCE: SBA, FREE.

PAINTING AND WALL DECORATING. 05/1970, 8P. (RICE, J. WADE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: PAINTING, WALL DECORATING, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.10, 17.1005.
SOURCE: SBA, FREE.

HOTEL AND LOGGING: 04.11

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ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS WHICH PROVIDE LODGING, LODGING AND MEALS, CONVENTION FACILITIES, AND OTHER SERVICES ON A YEAR-ROUND OR SEASONAL BASIS TO THE GENERAL PUBLIC OR TO AN ORGANIZATION'S MEMBERSHIP.

STARTING AND MANAGING A SMALL MOTEL. 1963, 70P. (WHITTINGTON, HAROLD, WHITTINGTON, HAROLD)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, MOTEL. RELEVANT TO INSTRUCTION IN:
04.11.
SOURCE: GPO, 4500-0070, \$0.30.

MOBILE HOMES AND PARKS. 06/1969, 12P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MOBILE HOMES, PARKS, BIBLIOGRAPHY, INFORMATION. RELEVANT
TO INSTRUCTION IN: 04.11.
SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY SALES AND MANAGEMENT PERSONNEL IN ESTABLISHING MARKET POTENTIALS AND SELLING GOODS AND SERVICES TO BUSINESS AND INSTITUTIONAL BUYERS FOR USE IN THEIR OPERATIONS.

A STUDY OF SMALL BUSINESS IN THE ELECTRONICS INDUSTRY. 1962, 229P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: STUDY, SMALL BUSINESS, ELECTRONICS INDUSTRY, MARKET,
CHARACTERISTICS, PROBLEMS. RELEVANT TO INSTRUCTION IN: 04.12, 17.15.
SOURCE: GPO, 4500-0004, \$1.25.

ASPECTS OF SALES PROMOTION. 1966, 64P. (SBA)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: SALES PROMOTION. RELEVANT TO INSTRUCTION IN: 04.01,
04.12.

SOURCE: GPO, 4500-0095, \$1.25.

ANALYZING YOUR COST OF MARKETING. 08/1970, 4P. (SEVIN, CHARLES H.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: COST, MARKETING, SMALL MANUFACTURERS, EFFICIENCY, STUDIES,
CUSTOMERS, ANALYSIS. RELEVANT TO INSTRUCTION IN: 01.02, 04.12, 14.08.

SOURCE: SBA, FREE.

MEASURING THE PERFORMANCE OF SALESMEN. 08/1967, 8P. (SBA)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: MEASURING, PERFORMANCE, SALESMEN, SMALL MANUFACTURERS.

RELEVANT TO INSTRUCTION IN: 04., 14.08, 17.17, 04.12.

SOURCE: SBA, FREE.

TIPS ON SELECTING SALESMEN. 07/1968, 8P. (GRUBB, KENNETH)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: SALESMEN, SMALL MANUFACTURERS, SELECT, INITIATIVE,
PERSEVERANCE, RELIABILITY, ABILITY, TRAVEL, EMOTIONALLY BALANCED. RELEVANT TO
INSTRUCTION IN: 04., 14.08, 04.12.

SOURCE: SBA, FREE.

STATISTICS AND MAPS FOR NATIONAL MARKET ANALYSIS. 11/1969, 8P. (SBA)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: STATISTICS, MAPS, MARKET ANALYSIS, BIBLIOGRAPHY, REFERENCE.

RELEVANT TO INSTRUCTION IN: 04.01, 04.12.

SOURCE: SBA, FREE.

MARKETING RESEARCH PROCEDURES. 06/1970, 12P. (DEBOER, LLOYD M.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH PROCEDURES, BIBLIOGRAPHY, RESEARCH.

RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 04.12.

SOURCE: SBA, FREE.

MANUFACTURERS' SALES REPRESENTATIVE. 06/1970, 11P. (WARREN, JOHN C.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: MANUFACTURERS, SALES REPRESENTATIVE, BIBLIOGRAPHY,

INFORMATION. RELEVANT TO INSTRUCTION IN: 04.31, 04.12.

SOURCE: SBA, FREE.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY SALES AND MANAGEMENT PERSONNEL FOR INSURANCE CARRIERS OF ALL TYPES, OR BY AGENTS REPRESENTING CARRIERS AND BROKERS DEALING IN THE SALE OR PLACEMENT OF INSURANCE CONTRACTS WITH CARRIERS.

STRUCTURAL TRENDS AND CONDITIONS IN THE AUTOMOBILE INSURANCE INDUSTRY, REPORT OF THE DIVISION OF INDUSTRY ANALYSIS BUREAU OF ECONOMICS, FEDERAL TRADE COMMISSION TO THE DEPT. OF TRANSPORTATION. 04/1970, 110P. (U.S. DEPT. OF TRANSPORTATION)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STRUCTURAL TRENDS, CONDITIONS, AUTOMOBILE INSURANCE, INDUSTRY, REPORT. RELEVANT TO INSTRUCTION IN: 04.13.
SOURCE: GPO, 5000-0020, \$0.55.

PUBLIC ATTITUDES TOWARD AUTO INSURANCE, A REPORT OF THE SURVEY RESEARCH CENTER INSTITUTE FOR SOCIAL RESEARCH, THE UNIVERSITY OF MICHIGAN TO THE DEPT. OF TRANSPORTATION, STAFF ANALYSIS OF CONSUMER COMPLAINT LETTERS CONCERNING AUTO INSURANCE. 03/1970, 266P. (U.S. DEPT. OF TRANSPORTATION)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: PUBLIC ATTITUDES, AUTO INSURANCE, REPORT. RELEVANT TO INSTRUCTION IN: 09.0104, 04.13.
SOURCE: GPO, 5000-0016, \$1.25.

COMPARATIVE STUDIES IN AUTOMOBILE ACCIDENT COMPENSATION. 04/1970, 181P. (U.S. DEPT. OF TRANSPORTATION, AUTOMOBILE INS. AND COMPENSATION STUDY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STUDIES, AUTOMOBILE ACCIDENT COMPENSATION. RELEVANT TO INSTRUCTION IN: 07., 09.0104, 04.13.
SOURCE: GPO, 5000-0017, \$0.75.

CONSTITUTIONAL PROBLEMS IN AUTOMOBILE ACCIDENT COMPENSATION REFORM. 04/1970, 94P. (DEPT. OF TRANSPORTATION, AUTOMOBILE INS. AND COMPENSATION STUDY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: CONSTITUTIONAL PROBLEMS, AUTOMOBILE ACCIDENT, COMPENSATION REFORM. RELEVANT TO INSTRUCTION IN: 09.0104, 04.13.
SOURCE: GPO, 5000-0027, \$0.45.

THE BENEFIT STRUCTURE OF PRIVATE HEALTH INS. 1968. 1970, 111P. (REED, LOUIS S., CARR, WILLINE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: BENEFIT STRUCTURE, PRIVATE HEALTH INSURANCE. RELEVANT TO INSTRUCTION IN: 04.13, 07.
SOURCE: GPO, 1770-0119, \$1.00.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN A VARIETY OF BUSINESS ESTABLISHMENTS CONCERNED WITH EXPORT SALES, TRADE CONTROLS, FOREIGN OPERATIONS, ATTITUDES, MONETARY PROBLEMS, AND OTHER ELEMENTS IN INTERNATIONAL MARKETING.

FOREIGN AGRICULTURE. (USOA, FOREIGN AGRICULTURAL SERVICE)

WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FOREIGN AGRICULTURE, AMERICAN PARTICIPATION. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, SINGLE COPY, \$0.20. GPO, ANNUAL SUBSCRIPTION, \$10.00.

WORLD FOOD SITUATION: PROSPECTS FOR WORLD GRAIN PRODUCTION, CONSUMPTION, AND TRADE. 09/1967, 29P. (ABEL, MARTIN E., ROJKO, ANTHONY S.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: GRAIN PRODUCTION, CONSUMPTION, TRADE, TRENDS, IMPLICATIONS. RELEVANT TO INSTRUCTION IN: 04.14, 01.04.

SOURCE: GPO, 0119-0007, \$0.25.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES, 1951-65. VOLUME I.--BEVERAGE CROPS: COFFEE, COCOA AND TEA. 06/1968, 75P. (MACKIE, ARTHUR B.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, BEVERAGE CROPS. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, 0119-0014, \$0.55.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES, 1951-65 VOL. III.--TEXTILE FIBERS: COTTON, JUTE, AND OTHER VEGETABLE FIBERS. 06/1968, 76P. (MACKIE, ARTHUR B.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, TEXTILE FIBERS. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, 0119-0015, \$0.55.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOL. IV--SUGAR, FRUITS, AND VEGETABLES. 06/1968, 109P. (MACKIE, ARTHUR B., BLUM, J. LAWRENCE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, SUGAR, FRUITS, VEGETABLES. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, 0119-0016, \$0.75.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOL. II--FOOD AND FEED GRAINS: WHEAT, RICE, MAIZE, BARLEY, AND OTHER CEREALS. 06/1968, 170P. (MACKIE, ARTHUR B., FILIPPELLO, A. NICHOLAS, HUTCHISON, JOHN E., KEEFER, JAMES F.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, FOOD GRAINS, FEED GRAINS, WHEAT, RICE, MAIZE, BARLEY. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, 0119-0017, \$1.25.

PREFERENTIAL TRADE ARRANGEMENTS OF FOREIGN COUNTRIES. 03/1968, 24P. (CHRISLER, DONALD)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: PREFERENTIAL TRADE, FOREIGN COUNTRIES. RELEVANT TO INSTRUCTION IN: 01., 04.14.

SOURCE: GPO, 0119-0013, \$0.20.

FOOD GRAIN STATISTICS THROUGH 1967: WHEAT, RYE, RICE, FLOUR, BY-PRODUCTS. 04/1968, 64P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FOOD GRAIN STATISTICS, WHEAT, RYE, RICE, FLOUR, BY-PRODUCT. RELEVANT TO INSTRUCTION IN: 01.0401, 04.14.

SOURCE: GPO, 0100-1143, \$0.45.

INTERNATIONAL TRADE: 04.14

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EXPAND OVERSEAS SALES WITH COMMERCE DEPARTMENT HELP. 10/1968, 8P. (MCQUADE, LAWRENCE C.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: EXPAND, OVERSEAS SALES, COMMERCE DEPT., SMALL
MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 04.14, 14.08.
SOURCE: SBA, FREE.

AIDS TO BUSINESS (OVERSEAS INVESTMENT). 09/1966, 67P. (US STATE DEPT., AGENCY FOR
INTERNATIONAL DEVELOPMENT)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: AIDS, BUSINESS, OVERSEAS INVESTMENT. RELEVANT TO
INSTRUCTION IN: 04.14.
SOURCE: GPO, 4401-0004, \$0.30.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY SALES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS PRIMARILY ENGAGED IN PROVIDING SERVICES. GENERALLY, THESE SERVICES ARE CONCERNED WITH PERSONAL IMPROVEMENT AND THE CARE OF A PERSON OR HIS APPAREL. INCLUDED IN THIS CATEGORY ARE LAUNDRIES AND DRY CLEANING ESTABLISHMENTS, SHOE REPAIR SHOPS, FUNERAL HOMES, PHOTOGRAPHIC STUDIOS, AND DANCE OR ART STUDIOS.

SHIP SERVICEMEN'S HANDBOOK. 1967, 298P. (DEPT OF NAVY, BUREAU OF NAVAL PERSONNEL) TEXTBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, TRAINING MANUAL PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: LAUNDRY, TAILOR, BARBER, COBBLER. RELEVANT TO INSTRUCTION IN: 04.15, 17.2601, 17.3402, 17.16, 17.3302, 09.0103, 09.0202.
SOURCE: GPO, 0847-0092, \$1.75.

STARTING AND MANAGING A SMALL DRYCLEANING BUSINESS. 1966, 80P. (GRADY, NOEL) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, DRYCLEANING BUSINESS. RELEVANT TO INSTRUCTION IN: 04.15, 17.1601.
SOURCE: GPO, 4500-0058, \$0.35.

STARTING AND MANAGING A SMALL SHOE SERVICE SHOP. 1968, 86P. (JOHNSON, GLENN) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SHOE SERVICE SHOP. RELEVANT TO INSTRUCTION IN: 04.15.
SOURCE: GPO, 4500-0062, \$0.45.

STARTING AND MANAGING A SMALL RETAIL CAMERA SHOP. 10/1969, 69P. (BRAGIN, MORRIE) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, CAMERA SHOP, COMPETITION, TYPES, LOCATION, EMPLOYEES, BUYING, PRICING, SELLING, RECORDS, ADVERTISING. RELEVANT TO INSTRUCTION IN: 04.15, 17.09.
SOURCE: GPO, 4500-0063, \$0.40.

LAUNDRY AND DRYCLEANING - COIN-OPERATED AND NONAUTOMATIC. 06/1970, 8P. (WILLETT, R. P., GRABNER, J. R.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: LAUNDRY, DRYCLEANING, COIN-OPERATED, NONAUTOMATIC, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 17.16, 04.15.
SOURCE: SBA, FREE.

PHOTOGRAPHIC DEALERS AND STUDIOS. 09/1968, 8P. (MCCLANAHAN, WILLIAM G.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PHOTOGRAPHIC STUDIOS, PHOTOGRAPHIC DEALERS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.15, 17.09.
SOURCE: SBA, FREE.

PETROLEUM: 04.16

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ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL OR WHOLESALE ESTABLISHMENTS ENGAGED IN THE DISTRIBUTION OF PETROLEUM PRODUCTS.

STARTING AND MANAGING A SERVICE STATION. 1961, 80P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SERVICE STATION. RELEVANT TO
INSTRUCTION IN: 04.16.
SOURCE: GPO, 4500-0067, 90.45.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO TASKS PERFORMED BY PERSONS WHO ACT FOR THEMSELVES OR AS AGENTS FOR OTHERS IN REAL ESTATE BROKERAGES OR OTHER FIRMS ENGAGED IN BUYING, SELLING, APPRAISING, RENTING, MANAGING, AND LEASING OF REAL PROPERTY.

URBAN OUTLOOK - A SELECTED BIBLIOGRAPHY OF FILMS, FILMSTRIPS, SLIDES AND AUDIOTAPES, U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT. 06/1969, 38P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

FILMS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: URBAN OUTLOOK, BIBLIOGRAPHY, FILMS, FILMSTRIPS, SLIDES, AUDIOTAPES. RELEVANT TO INSTRUCTION IN: 04.17, 09.0104, 07.07.

SOURCE: GPO, 2300-0124, \$0.45.

NEIGHBORHOOD CONSERVATION AND PROPERTY REHABILITATION....A BIBLIOGRAPHY. 1969, 78P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

FILMS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: CONSERVATION, PROPERTY REHABILITATION, BIBLIOGRAPHY, FINANCING, HOUSING, LANDLORD, TENANT, LAW, PLANNING, FILMS, TRAINING AIDS, COURSES. RELEVANT TO INSTRUCTION IN: 04.17, 09.0104, 07.07.

SOURCE: GPO, 2300-0109, \$0.70.

REAL ESTATE BUSINESS. 08/1970, 11P. (PEARSON, KARL G.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: REAL ESTATE BUSINESS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.17.

SOURCE: SBA, FREE.

IZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES, SELLING, AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS PRIMARILY ENGAGED IN PROVIDING AMUSEMENT, RECREATION, ENTERTAINMENT, RECREATIONAL SUPPLIES AND EQUIPMENT, OR TRAVEL SERVICES. THIS INSTRUCTIONAL PROGRAM IS ALSO DESIGNED FOR EMPLOYEES AND MANAGEMENT PERSONNEL ENGAGED IN OTHER TRAVEL-RELATED BUSINESSES WHO ASSUME RESPONSIBILITIES FOR STIMULATING THE LOCAL ECONOMY THROUGH TOURISM.

CREATION PROGRAM LEADERSHIP: A SUGGESTED TWO-YEAR POST HIGH SCHOOL CURRICULUM. 1969, 37P. (MEW, OFFICE OF EDUCATION) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: RECREATION LEADERSHIP, POST HIGH SCHOOL, CURRICULUM, COURSE OUTLINES, FACILITIES, EQUIPMENT, COSTS, TEXTS, REFERENCES, FILMS, FILMSTRIPS. RELEVANT TO INSTRUCTION IN: 01.0602, 04.18. SOURCE: GPO, 1780-0462, \$1.00.

BARK CANOES AND SKIN BOATS OF NORTH AMERICA. 1964, 242P. (ADNEY, EDWIN TAPPAN, CHAPPELLE, HOWARD I.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: BARK CANOES, SKIN BOATS, NORTH AMERICA, MATERIALS, TOOLS, FORM, CONSTRUCTION. RELEVANT TO INSTRUCTION IN: 01.0602, 04.18. SOURCE: GPO, 4701-0021, \$3.75.

STARTING AND MANAGING A PET SHOP. 1970, 40P. (RCSS, JOE, GORES, STAN) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, PET SHOP, BUYING, PROMOTION, STAFFING. RELEVANT TO INSTRUCTION IN: 04.12. SOURCE: GPO, 4500-0065, \$0.30.

STARTING AND MANAGING A SMALL RETAIL MUSIC STORE. 1970, 81P. (ERLANDSON, RAY S.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, MUSIC STORE, LOCATION, EQUIPMENT, MERCHANDISE, FINANCIAL MANAGEMENT, SELLING, CUSTOMERS. RELEVANT TO INSTRUCTION IN: 04.18. SOURCE: GPO, 4500-0107, \$0.55.

SPORTING GOODS. 06/1970, 8P. (WILLETT, P. P., GRABNER, J. R.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: SPORTING GOODS, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.18. SOURCE: SBA, FREE.

PET SHOPS. 06/1967, 4P. (GOES, STAN) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: PET SHOPS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.18. SOURCE: SBA, FREE.

PROGRAM FOR OUTDOOR RECREATION RESEARCH. 1969, 90P. (NATIONAL ACADEMY OF SCIENCES) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: OUTDOOR RECREATION, RESEARCH, SOCIAL DIMENSIONS, BEHAVIORAL DIMENSIONS, ECONOMICS, OPERATION. RELEVANT TO INSTRUCTION IN: 01.0602, 01.0705, 04.18. SOURCE: NAS.

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE PHYSICAL MOVEMENT OF PEOPLE, PERSONAL EFFECTS AND PRODUCTS, AND THE SALES, STORING, AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ENTERPRISES ENGAGED IN PASSENGER AND FREIGHT TRANSPORTATION, PUBLIC WAREHOUSING, AND SERVICES INCIDENTAL TO TRANSPORTATION.

A RATING METHOD FOR REFRIGERATED TRAILER BODIES HAULING PERISHABLE FOODS. 09/1960, 52P. (PENNEY, R. W., PHILLIPS, C. W., GODDARD, W. F., ACHENBACH, P. R.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: REFRIGERATED TRAILER BODIES, HAULING PERISHABLE FOODS.
RELEVANT TO INSTRUCTION IN: 16.011003, 17.30, 04.19.
SOURCE: GPO, 0100-0879, \$0.35.

REDUCING TRANSPORT DAMAGE IN TOP-ICED SHIPMENTS OF FRESH VEGETABLES IN BUSHEL BASKETS (A STUDY OF RAIL SHIPMENTS OF FRESH PEAS). 01/1967, 17P. (BREAKIRON, PHILIP L., NICHOLAS, C. J., STEWART, JOSEPH K., KURTENACKER, R. S.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: TRANSPORT DAMAGE, FRESH VEGETABLES, PEAS, TYPES, CAUSES, TESTS, RESULTS. RELEVANT TO INSTRUCTION IN: 04.19, 01.02.
SOURCE: GPO, 0100-0884, \$0.15.

WHOLESALE FOOD DISTRIBUTION FACILITIES FOR MONTGOMERY, ALA. 06/1966, 30P. (OVERHEIM, RICHARD K., BOLES, PATRICK P., GLASSCOCK, M. R.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WHOLESALE, FOOD DISTRIBUTION, FACILITIES, MONTGOMERY, ALA., SOURCE, MARKET, IMPROVEMENT, FINANCING. RELEVANT TO INSTRUCTION IN: 04.19, 04.06.
SOURCE: GPO, 0100-0912, \$0.25.

HOTEL AND RESTAURANT MEAT PURVEYORS - IMPROVED METHODS AND FACILITIES FOR CUSTOM SERVICE HOUSES. 07/1966, 45P. (BRASINGTON, JR., CLAYTON F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HOTEL, RESTAURANT, MEAT PURVEYORS, METHODS, FACILITIES, GLOSSARY, CUSTOM SERVICE HOUSE. RELEVANT TO INSTRUCTION IN: 04.07, 04.19.
SOURCE: GPO, 0100-1189, \$0.50.

WAREHOUSE OPERATIONS. 02/1969, 171P. (GENERAL SERVICES ADMIN., FEDERAL SUPPLY SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WAREHOUSE OPERATIONS, STORAGE SPACE, RECEIVING OPERATIONS, FIRE SAFETY, SHIPMENT, MAINTENANCE, EQUIPMENT, SAFETY PRACTICES. RELEVANT TO INSTRUCTION IN: 04.19, 04.31.
SOURCE: GPO, 2201-0005, \$1.50.

UNIFORM SYSTEM OF ACCOUNTS OF CLASS I AND CLASS II COMMON AND CONTRACT MOTOR CARRIERS OF PROPERTY. 1/01/1969, 68P. .
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ACCOUNTS, COMMON, CONTRACT, MOTOR CARRIERS. RELEVANT TO INSTRUCTION IN: 04.19.
SOURCE: GPO, 2600-0354, \$0.35.

A MESSAGE FOR FOOD WAREHOUSEMEN. 11/1964, 6P. (HEW, FOA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD WAREHOUSEMEN, GOOD HOUSEKEEPING, PROTECTION.
RELEVANT TO INSTRUCTION IN: 04.19.
SOURCE: FOA.

TRUCKING AND CARTAGE. 12/1968, 8P. (FLOOD, KENNETH U.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TRUCKING, CARTAGE, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.19.
SOURCE: SBA, FREE.

RETAIL TRADE, OTHER: 04.20

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INCLUDE HERE OTHER ORGANIZED INSTRUCTIONAL PROGRAMS AND LEARNING EXPERIENCES, EMPHASIZED IN SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS ENGAGED IN SELLING MERCHANDISE PURCHASED FOR RESALE TO CUSTOMERS FOR PERSONAL, HOUSEHOLD, BUSINESS OR FARM USE, WHICH ARE NOT LISTED ABOVE. (SPECIFY.)

WEEKLY RETAIL SALES. (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: RETAIL SALES, TRENDS. RELEVANT TO INSTRUCTION IN:
04.20.
SOURCE: GPO, ANNUAL SUBSCRIPTION, \$6.00.

MONTHLY RETAIL TRADE. (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: RETAIL TRADE, TRENDS. RELEVANT TO INSTRUCTION IN:
04.20.
SOURCE: GPO, ANNUAL SUBSCRIPTION, \$6.00. BUREAU OF CENSUS, SINGLE COPIES, \$0.25.

STARTING AND MANAGING A SMALL RETAIL DRUGSTORE. 1966, 103P. (GLADWELL, LLOYD)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, DRUGSTORE. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: GPO, 4500-0057, \$0.40.

STARTING AND MANAGING A SMALL BUILDING BUSINESS. 1962, 102P. (IMMER, JOHN R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, BUILDING BUSINESS. RELEVANT TO INSTRUCTION IN: 17.10, 04.20.
SOURCE: GPO, 4500-0069, \$0.50.

HANDICRAFTS AND HOME BUSINESSES. 03/1970, 19P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HANDICRAFTS, HOME BUSINESSES, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

TRAINING RETAIL SALESPeOPLE. 07/1968, 8P. (LOGAN, WILLIAM B.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TRAINING, RETAIL SALESPeOPLE, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.20, 14.06.
SOURCE: SBA, FREE.

DRUGSTORES. 04/1970, 8P. (MCEVILLA, JOSEPH D.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DRUGSTORES, BIBLIOGRAPHY, MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

BUYING FOR RETAIL STORES. 09/1970, 12P. (WINGATE, ISABEL B.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUYING, RETAIL STORES, BIBLIOGRAPHY, CAREER, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

HOBBY SHOPS. 05/1967, 6P. (BESSER, JACK M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HOBBY SHOPS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

AUTOMATIC MERCHANDISING. 02/1966, 7P. (WOTRUBA, THOMAS R.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: AUTOMATIC MERCHANDISING, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

WHOLESALE TRADE, OTHER: 04.31

INCLUDE HERE OTHER INSTRUCTIONAL PROGRAMS AND LEARNING EXPERIENCES EMPHASIZED IN SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN PLACES OF BUSINESS ENGAGED PRIMARILY IN SELLING GOODS TO RETAILERS, INDUSTRIAL, COMMERCIAL, INSTITUTIONAL AND PROFESSIONAL USERS, OR BRINGING BUYER AND SELLER TOGETHER, WHICH ARE NOT LISTED ABOVE. (SPECIFY.)

MONTHLY WHOLESALE TRADE. (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WHOLESALE TRADE, TRENDS. RELEVANT TO INSTRUCTION IN: 04.31.

SOURCE: GPO, YR. SUBSCRIPTION, \$1.50.

WAREHOUSE OPERATIONS. 02/1969, 171P. (GENERAL SERVICES ADMIN., FEDERAL SUPPLY SERVICE) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WAREHOUSE OPERATIONS, STORAGE SPACE, RECEIVING OPERATIONS, FIRE SAFETY, SHIPMENT, MAINTENANCE, EQUIPMENT, SAFETY PRACTICES. RELEVANT TO INSTRUCTION IN: 04.19, 04.31.

SOURCE: GPO, 2201-0005, \$1.50.

MANUFACTURERS' SALES REPRESENTATIVE. 06/1970, 11P. (WARREN, JOHN C.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: MANUFACTURERS, SALES REPRESENTATIVE, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.31, 04.12.

SOURCE: SBA, FREE.

THESE ARE OTHER ORGANIZED INSTRUCTIONAL PROGRAMS AND LEARNING EXPERIENCES, EMPHASIZED IN THE FOLLOWING FUNCTIONS PERFORMED BY EMPLOYEES, MANAGERS AND/OR PROPRIETORS IN ESTABLISHMENTS ENGAGED IN SELLING PRODUCTS OR PROVIDING SERVICES TO INDIVIDUALS AND BUSINESS ESTABLISHMENTS, WHICH ARE NOT CLASSIFIABLE AS EITHER RETAIL OR WHOLESALE IN NATURE AND FUNCTION. (SPECIFY.)

PRINTING SHOP. 03/1967, 6P. (THOMPSON, JR., WILLIAM W.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: JOB PRINTING, BIBLIOGRAPHY, REFERENCE. RELEVANT TO
INSTRUCTION IN: 17.1902, 04.99.
SOURCE: SBA, FREE.

SELLING BY MAIL ORDER. 01/1971, 12P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SELLING, MAIL ORDER, BIBLIOGRAPHY. RELEVANT TO
INSTRUCTION IN: 04.99.
SOURCE: SBA, FREE.

COMMERCIAL MAILING-LIST HOUSES. 05/1970, 8P. (MILLICAN, RICHARD D.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MAILING-LIST HOUSES, SUPPLY, ADVERTISING, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.99, 14.08.
SOURCE: SBA, FREE.

RELATED CAREER EDUCATION MATERIALS

1

INSTRUCTIONAL MATERIALS LISTED UNDER THIS MAJOR CATEGORY MAY HAVE GENERAL APPLICATION TO ANY OF THE SEVEN MAJOR AREAS OF VOCATIONAL EDUCATION AS DEFINED IN THE OFFICE OF EDUCATION CLASSIFICATION SYSTEM. THESE DOCUMENTS ARE CLASSIFIED INTO ONE OR MORE OF THE FOLLOWING: BASIC EDUCATION, RELATED EDUCATION, GUIDANCE AND COUNSELING, TEACHER EDUCATION, DISADVANTAGED/HANDICAPPED-INTERNAL AND DISADVANTAGED/HANDICAPPED-EXTERNAL.

BASIC EDUCATION

INCLUDES MATERIALS ON AN INTRODUCTORY OR FUNDAMENTAL LEVEL. MATERIALS HAVE AN ELEMENTARY PRESENTATION GEARED TO ADULT EDUCATION.

MATHEMATICS, VOL. 1. 1966, 227P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: MATHEMATICS, NUMBER SYSTEMS, SETS, COMMON FRACTIONS,
 DECIMALS, PERCENTAGES, EXPONENTS, RADICALS, LOGARITHMS, SLIDE RULE, ALGEBRA,
 POLYNOMIALS, LINEAR EQUATIONS, RATIOS, COMPLEX NUMBERS, QUADRATIC EQUATIONS,
 GEOMETRIC CONSTRUCTIONS, TRIGONOMETRY, FORMULAS.
 SOURCE: GPO, 0847-0082, \$1.50.

NEW FLIGHTS IN READING. 1964, 173P. (DALE, EDGAR)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING.
 DOCUMENT CONTENTS INCLUDE: READING, STORIES.
 SOURCE: GPO, 0800-0063, \$0.65.

ARITHMETIC FOR EVERYDAY LIFE. 1951, 71P. (US ARMED FORCES INSTITUTE)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
 SOURCE: GPO, 0800-0056, \$0.35.

ARITHMETIC FOR EVERYDAY LIFE, LEVEL 6, TEXT. 135P. (BECKMANN, MILTON W.)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
 SOURCE: GPO, 0800-0059.

ARITHMETIC FOR EVERYDAY LIFE - PART 4: WORKBOOK. 1958, 90P. (BECKMANN, MILTON W.)
 WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
 SOURCE: GPO, 0800-0051, \$0.50.

ARITHMETIC FOR EVERYDAY LIFE, PART 4: INSTRUCTOR'S GUIDE. 37P. (BECKMANN, MILTON W.)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
 SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
 SOURCE: GPO, 0800-0136, \$0.30.

READING INSTRUCTION IN THE ARMED FORCES: A TEACHING GUIDE. 151P. (HAROLD, LOWRY W.,
 BURR, JAMES B.)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
 SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING.
 DOCUMENT CONTENTS INCLUDE: READING, INSTRUCTION.
 SOURCE: GPO, 0800-0055.

STORIES FOR TODAY. 156P. (DALE, EDGAR)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING.
 DOCUMENT CONTENTS INCLUDE: STORIES, READER.
 SOURCE: GPO, 0800-0061, \$0.45.

STUDY CARDS FOR USE WITH B 001, B 001.2, AND B 001.43. 157P. (US ARMY)
 STUDY CARDS WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING.
 DOCUMENT CONTENTS INCLUDE: STUDY CARDS.
 SOURCE: GPO, PER SET, 0800-0064, \$2.75.

ARITHMETIC FOR EVERYDAY LIFE, PART 5 - TEXTBOOK. 133P. (BECKMANN, MILTON W.)
 STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
 SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC
 EDUCATION: MATHEMATICS.
 DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
 SOURCE: GPO, 0800-0058, \$1.00.

BASIC EDUCATION

3

ARITHMETIC FOR EVERYDAY LIFE, PART 5 - WORKBOOK. 1955, 94P. (BECKMANN, MILTON W.)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC
EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0057, \$1.00.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY, BOOK 1. 1966, 129P. (BUREAU OF
NAVAL PERSONNEL, TRAINING DIVISION.)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC
EDUCATION: READING, WRITING. DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: READING, WRITING.
SOURCE: GPO, 0847-0115, \$0.75.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY BOOK 2. 1966, 146P. (U.S. NAVY,
BUREAU OF NAVAL PERSONNEL, TRAINING DIVISION)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC
EDUCATION: READING, WRITING.
DOCUMENT CONTENTS INCLUDE: READING, WRITING.
SOURCE: GPO, 0847-0115, \$1.00.

ENGLISH AND STATE GOVERNMENT, SECTION 3 FOR THE HELPER. 1969, 76P. (U.S. DEPT. OF
JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: ENGLISH, STATE GOVERNMENT.
SOURCE: GPO, 2702-0017, \$0.75.

ENGLISH, HOME AND COMMUNITY LIFE: SECTION 1 FOR THE HELPER. 1971, 56P. (U.S. DEPT. OF
JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC
EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: ENGLISH, HOME, COMMUNITY LIFE.
SOURCE: GPO, 2702-0019, \$0.60.

RELATED EDUCATION

INCLUDES BASIC MATERIALS ON A SECONDARY OR POST-SECONDARY LEVEL APPLICABLE TO A BROAD SPECTRUM OF VOCATIONAL-TECHNICAL EDUCATION.

MATHEMATICS, VOL. 3. 1969, 181P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: MATHEMATICS, SEQUENCE, SERIES, INDUCTION, BINOMIAL THEOREM, DESCRIPTIVE STATISTICS, STATISTICAL INFERENCE, NUMBER SYSTEMS, SUBSETS, BOOLEAN ALGEBRA, MATRICES, DETERMINANTS, SETS.

SOURCE: GPO, 0847-0084, \$1.75.

MATHEMATICS, VOL. 2. 1968, 273P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: MATHEMATICS, LOGARITHMS, TRIGONOMETRY, OBLIQUE TRIANGLES, VECTORS, STATIC EQUILIBRIUM, EQUATIONS, STRAIGHT LINES, CONIC SECTIONS, TANGENTS, NORMALS, SLOPES, LIMITS, DIFFERENTIATION, DERIVATIVES, INTEGRATION, PERMUTATIONS, PROBABILITY.

SOURCE: GPO, 0847-0083, \$1.75.

FUNDAMENTALS OF ELECTRONICS, VOL. 1A, BASIC ELECTRICITY, DIRECT CURRENT. 1968, 147P.
(DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, ELECTROSTATICS, MAGNETISM, VOLTAGE, CURRENT, RESISTANCE, DC CIRCUITS.

SOURCE: GPO, 0847-0097, \$1.50.

FUNDAMENTALS OF ELECTRONICS, VOL. 1B, BASIC ELECTRICITY, ALTERNATING CURRENT. 1968, 357P.
(DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, ALTERNATING CURRENT, INDUCTANCE, CAPACITANCE, SERIES CIRCUITS, RESONANCE, PARALLEL CIRCUITS, NETWORK ANALYSIS, MEASURING DEVICES.

SOURCE: GPO, 0847-0098, \$2.00.

BASIC ELECTRONICS. 1968, 538P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRONICS, ELECTRON TUBE, SEMICONDUCTORS, POWER SUPPLIES, TUNED CIRCUITS, AMPLIFIERS, OSCILLATORS, MODULATION, DEMODULATION, TRANSMITTERS, TRANSMISSION LINES, ANTENNAS, PROPAGATION, RECEIVERS, COMPUTERS, TEST EQUIPMENT, TRAINING FILM LIST, GLOSSARY, COLOR CODING, SYMBOLS, DEFINITIONS.

SOURCE: GPO, 0847-0134, \$4.00.

BASIC ELECTRICITY. 1969, 490P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL. (SAFETY).

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, SAFETY, BATTERIES, DC CIRCUITS, CONDUCTORS, WIRING TECHNIQUES, ELECTROMAGNETISM, ALTERNATING-CURRENT, INDUCTANCE, CAPACITANCE, REACTANCE, PROTECTIVE DEVICES, CONTROL DEVICES, INDICATING INSTRUMENTS, GENERATORS, TRANSFORMERS, MOTORS, MAGNETIC AMPLIFIERS, SYNCHROS, SERVOMECHANISMS, ABBREVIATIONS, SYMBOLS, TERMS, COLOR CODE, FORMULAS, TRIGONOMETRIC FUNCTIONS, NETWORK ANALYSIS.

SOURCE: GPO, 0847-0069, \$4.25.

STATISTICAL BULLETIN. 05/1971, 25P. (SECURITIES AND EXCHANGE COMMISSION)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: STATISTICAL, SECURITIES, STOCK.

SOURCE: GPO, SINGLE COPY, \$0.15. GPO, ANNUAL SUBSCRIPTION, \$1.50.

RELATED EDUCATION

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- STYLE MANUAL. 01/1967, 286P. (GOVERNMENT PRINTING OFFICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STYLE MANUAL.
SOURCE: GPO, REGULAR EDITION, \$3.00. GPO, ABRIDGED EDITION, \$1.50.
- STATISTICAL REPORTER. (EXECUTIVE OFFICE OF THE PRESIDENT, BUDGET BUREAU)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STATISTICAL, DEVELOPMENTS, FEDERAL.
SOURCE: GPO, SINGLE COPY, \$0.20. GPO, ANNUAL SUBSCRIPTION, \$2.00.
- DEVELOPMENT DIGEST. (US DEPT. OF STATE, INTERNATIONAL DEVELOPMENT AGENCY)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SUMMARIES, ECONOMIC, SOCIAL.
SOURCE: GPO, SINGLE COPY, \$0.75. GPO, ANNUAL SUBSCRIPTION, \$3.00.
- FLUID POWER. 1966, 234P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: FLUID POWER, PHYSICS OF FLUIDS, HYDRAULIC FLUIDS, PNEUMATIC FLUIDS, RESERVOIRS, STRAINERS, FILTERS, ACCUMULATORS, PUMPS, COMPRESSORS, CONTROL, MEASUREMENT, VALVES, ACTUATORS, SYSTEMS, GLOSSARY, FILM LIST.
SOURCE: GPO, 0847-0072, \$1.50.
- INTRODUCTORY SOCIAL STUDIES - TEXTBOOK. 1962, 356P. (MEEHAN, EUGENE J.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SOCIAL STUDIES.
DOCUMENT CONTENTS INCLUDE: SOCIAL STUDIES, WESTERN CIVILIZATION, AMERICAN COLONIES, U.S., GOVERNMENT, CIVIL WAR, RECONSTRUCTION, ECONOMIC, OVERSEAS, EXPANSION, WORLD WAR I, FAR EAST, WORLD WAR II, POSTWAR.
SOURCE: GPO, PER SET, 0800-0134, \$2.25.
- INTRODUCTORY SOCIAL STUDIES - EXERCISE BOOK. 1961, 500P. (BAUER, JOSEPHINE)
WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SOCIAL STUDIES.
DOCUMENT CONTENTS INCLUDE: WESTERN CIVILIZATION, AMERICAN COLONIES, GOVERNMENT, GROWTH, CIVIL WAR, RECONSTRUCTION, ECONOMIC, EXPANSION, WORLD WAR I, FAR EAST, WORLD WAR II, POSTWAR.
SOURCE: GPO, 0800-0053, \$2.25.
- HAVING THE POWER, WE HAVE THE DUTY. 29/06/1966, 148P. (HEW, WELFARE DEPT.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: MINIMUM STANDARD, PUBLIC ASSISTANCE, ELIGIBILITY, WELFARE, SOCIAL INSURANCE, MANPOWER, RESEARCH, ACTIVITIES.
SOURCE: GPO, 1760-0003, \$1.00.
- WORK STATEMENT PREPARATION. 1/02/1968, 345P. (USAF)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: WORK STATEMENT, PREPARATION, WORK, BASE PROCUREMENT, RESEARCH, TECHNOLOGY, ENGINEERING, CONTRACT DEFINITION, SYSTEM ACQUISITION, MODEL ANNEXES, CONCEPTUAL PHASE.
SOURCE: GPO, 0870-0084, \$2.00.
- ENGLISH AS A COMMUNICATION SKILL. 1965, 717P. (BAUER, JOSEPHINE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENGLISH, COMMUNICATION, SKILL, WRITING, SPELLING.
SOURCE: GPO, 0800-0050, \$2.25.

RELATED EDUCATION

INTRODUCTORY SOCIAL STUDIES, ENGLISH AS A COMMUNICATION, INTRODUCTORY SCIENCE. 219P. (BAUER, JOSEPHINE)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: INTRODUCTORY, SOCIAL STUDIES, ENGLISH, COMMUNICATION, SCIENCE.

SOURCE: GPO, 0800-0053.

BASIC PLANNING GUIDE FOR VOCATIONAL AND TECHNICAL EDUCATION FACILITIES. 1965, 32P. (CHASE, WILLIAM W., BROWNE, JOHNNY W., RUSSO, MICHAEL)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: PLANNING GUIDE, FACILITIES, AREA NEEDS, CONSULTANT SERVICES, EDUCATIONAL SPECIFICATIONS, PLANNING SUGGESTIONS, CAPITAL OUTLAY, GLOSSARY.

SOURCE: GPO, 1780-0406, \$0.20.

SAFETY IN YOUR FUTURE: A SAFETY GUIDE FOR PRE-EMPLOYMENT TRAINING. 1966, 24P. (HEW, OFFICE OF EDUCATION U.S. DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. QUIZZES ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).

DOCUMENT CONTENTS INCLUDE: SAFETY, PREPARATION, OCCUPATIONAL INSTRUCTORS, COURSE GUIDE, LESSON PLANS, HANDOUT SHEETS.

SOURCE: GPO, 1780-0432, \$0.15.

PRETECHNICAL POST HIGH SCHOOL PROGRAMS: A SUGGESTED GUIDE. 1967, 67P. (HEW, OFFICE OF EDUCATION)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: PRETECHNICAL, POST HIGH SCHOOL, PREREQUISITES, PROGRAM PLANS, FACILITIES, COST, COURSE OUTLINES, AUDIOVISUAL MATERIALS.

SOURCE: GPO, 1780-0411, \$0.45.

OFFICE OF EDUCATION 1968 PUBLICATIONS OE-11000-68. 02/1969, 18P. (HEW, OFFICE OF EDUCATION OE-11000-68)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: OFFICE OF EDUCATION, PUBLICATIONS, ELEMENTARY EDUCATION, SECONDARY EDUCATION, HIGHER EDUCATION, VOCATIONAL EDUCATION.

SOURCE: GPO, 1780-0082, \$0.40. USOE, SINGLE COPY, FREE.

U.S. OFFICE OF EDUCATION PUBLICATIONS ISSUED FROM JANUARY 1 - JUNE 30, 1969 OE-11000-69-1. 08/1969, 12P. (HEW, OFFICE OF EDUCATION OE-11000-69-1)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: U.S. OFFICE OF EDUCATION, PUBLICATIONS, HANDICAPPED, RESEARCH, STATISTICS, TEACHER EDUCATION, VOCATIONAL EDUCATION.

SOURCE: GPO, 1780-0082, \$0.30. USOE, SINGLE COPY, FREE.

PUBLICATIONS OF THE OFFICE OF EDUCATION 1970 OE-11000F. 1970, 80P. (HEW, OFFICE OF EDUCATION OE-11000F)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: PUBLICATIONS, OFFICE OF EDUCATION, ELEMENTARY EDUCATION, SECONDARY EDUCATION, HIGHER EDUCATION, VOCATIONAL EDUCATION.

SOURCE: GPO, 1780-0082, \$0.40. USOE, SINGLE COPY, FREE.

EDUCATION DIRECTORY - STATE GOVERNMENTS 1969-1970 OE20004-70. 12/1969, 163P. (HEW, OFFICE OF EDUCATION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: EDUCATION DIRECTORY, STATE GOVERNMENTS.

SOURCE: GPO, 1780-0646, \$1.00.

RELATED EDUCATION

7

REFERENCE TODLS 1968-1969: A BIRLIDGRAPHY BASED ON THE ACQUISITIONS OF THE EDUCATIONAL MATERIALS CENTER FROM JANUARY 1968 THROUGH JULY 1969 DE-10063. 1969, 5P. (HEW, OFFICE OF EDUCATION)

TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A PDST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: REFERENCE TOOLS, EDUCATIONAL MATERIALS, ENCYCLOPEDIAS, HANDBOOKS, ATLASES, YEARBOOKS, BIBLIOGRAPHIES, PERIODICALS, DICTIONARIES. SOURCE: GPO, 1780-0080, \$0.25. USOE, SINGLE COPY, FREE.

INTRODUCTORY SCIENCE - TEXTBOOK. 1966, 979P. (MEEHAN, EUGENE J.) TEXTBOOK WHICH MAY BE USED AS RESDURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE. DOCUMENT CNTENTS INCLUDE: INTRODUCTORY, SCIENCE, LAWS, GALAXIES, SUN, SOLIDS, LIQUIDS, GASES, ROCKS, MINERALS, EARTH, WEATHER, ANIMALS, ENERGY, FORCE, MOTION, HEAT, ELECTRICITY, ATOMIC, CHEMISTRY, SPACE. SOURCE: GPO, 0800-0046, \$2.25.

SOURCES OF UNITED STATES GOVERNMENT FILMS AND AUDIOVISUAL MATERIALS NACI/E007. 1970, 20P. (NATIONAL AUDIOVISUAL CENTER, NATIONAL ARCHIVES AND RECORDS SERVICE, GENERAL SERVICES ADMINISTRATION)

TEACHER-ORIENTED CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: U.S. GOVT. FILM SOURCES, AUDIOVISUAL FILMS. SOURCE: NAC.

FACT FINDER FOR THE NATION. 03/1965, 58P. (U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: FACTS, CENSUS BUREAU, NATIONWIDE CENSUS, STATISTICS, SERVICES. SOURCE: GPO, 0301-0003, \$0.65.

BUREAU OF THE CENSUS CATALOG - 1969. 03/1970, 174P. (U.S. DEPT. OF COMMERCE, BUREAU OF THE CENSUS) CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: BUREAU OF THE CENSUS CATALOG, PUBLICATIONS. SOURCE: GPO, \$0.75. GPO, YR. SUBSCRIPTION, \$3.00.

83RD ANNUAL REPORT OF THE INTERSTATE CDMMERCE COMMISSIDN, FISCAL YEAR ENDED JUNE 30, 1969. 1969, 162P. (INTERSTATE COMMERCE COMMISSION) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: ANNUAL REPORT, INTERSTATE COMMERCE COMMISSION, PASSENGER SERVICE, UNIFICATIONS, FREIGHT RATES, OPERATING RIGHTS, FINANCE. SOURCE: GPO, \$1.00.

BUREAU OF THE CENSUS CATALOG - JANUARY-JUNE 1970. 08/1970, 161P. (U.S. DEPT. OF COMMERCE, BUREAU OF THE CENSUS) CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: BUREAU OF THE CENSUS CATALOG, PUBLICATIONS. SOURCE: GPO, YR. SUBSCRIPTION, \$3.00. GPO, SINGLE COPY, \$1.25.

PROGRAMMED INSTRUCTION: A BRIEF OF ITS DEVELOPMENT AND CURRENT STATUS - TRAINING SYSTEMS AND TECHNOLOGY SERIES: NO. III. 05/1970, 52P. (U.S. CIVIL SERVICE COMM., BUREAU OF TRAINING) TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS PROGRAMMED INSTRUCTION, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: PROGRAMMED INSTRUCTION, CURRENT STATUS, DEVELOPMENT, LINEAR, BRANCHING, EXHIBITS. SOURCE: GPO, 0600-0517, \$0.55.

RELATED EDUCATION

- DIGEST OF EDUCATIONAL STATISTICS - 1969 OE-10024-69. 09/1969, 128P. (SIMON, KENNETH A., GRANT, W. VANCE)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATIONAL STATISTICS, ELEMENTARY EDUCATION, SECONDARY EDUCATION, HIGHER EDUCATION.
SOURCE: GPO, 1780-0718, \$1.25.
- COMMERCE BUSINESS DAILY. (U.S. DEPT. OF COMMERCE, OFF. OF BUSINESS SERVICES.)
DAILY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: COMMERCE, BUSINESS, SUBCONTRACT, PROCUREMENT.
SOURCE: GPO, SINGLE COPY, \$0.75. GPO, ANNUAL SUBSCRIPTION, \$25.00.
- RULES FOR THESAURUS PREPARATION OE-12047. 09/1969, 20P. (ERIC, U. S. OFFICE OF EDUCATION (PET) HEW, OFFICE OF EDUCATION/BUREAU OF RESEARCH)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: THESAURUS PREPARATION, RULES, DESCRIPTOR GROUP GUIDELINES, IDENTIFIER GUIDELINES.
SOURCE: GPO, 1780-0109, \$0.20.
- STORIES WORTH KNOWING. 190P. (DALE, EDGAR)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STORIES, READER.
SOURCE: GPO, 0800-0062, \$0.70.
- FACT SHEETS. 1970, 38P. (U.S. DEPT. OF JUSTICE, BUREAU OF NARCOTICS AND DANGEROUS DRUGS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUGS.
DOCUMENT CONTENTS INCLUDE: FACT SHEETS, NARCOTICS, DRUGS, FILMS.
SOURCE: GPO, \$0.50.
- GUIDELINES FOR DRUG ABUSE PREVENTION EDUCATION. 6/04/1970, 81P. (BUREAU OF NARCOTICS AND DANGEROUS DRUGS, OFFICE OF SCIENCE AND DRUG ABUSE PREVENTION CONCERNED BUSINESS COMMITTEE OF PHOENIX, ARIZONA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON AN ELEMENTARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUG.
DOCUMENT CONTENTS INCLUDE: DRUG ABUSE PREVENTION, PHILOSOPHIES, OBJECTIVES, COURSES OF STUDY.
SOURCE: GPO, 2704-0016, \$0.75. DAP.
- DRUG DEPENDENCE: ITS SIGNIFICANCE AND CHARACTERISTICS. 1965, 13P. (EDDY, NATHAN B., HALBACH, H., ISBELL, HARRIS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUGS.
DOCUMENT CONTENTS INCLUDE: DRUG DEPENDENCE, CHARACTERISTICS.
SOURCE: DAP.
- EXTENT OF ILLICIT DRUG USE IN THE UNITED STATES. 06/1969, 12P. (BERG, DOROTHY F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUG.
DOCUMENT CONTENTS INCLUDE: ILLICIT DRUG USE.
SOURCE: DAP.
- EXTENT OF ILLICIT DRUG USE: A COMPILATION OF STUDIES, SURVEYS, AND POLLS. 05/1969, 38P. (BERG, DOROTHY F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUGS.
DOCUMENT CONTENTS INCLUDE: ILLICIT DRUG USE, STUDIES, SURVEYS, POLLS.
SOURCE: DAP.

RELATED EDUCATION

9

A FEDERAL SOURCE BOOK: ANSWERS TO THE MOST FREQUENTLY ASKED QUESTIONS ABOUT DRUG ABUSE. 11/03/1970, 29P. (NATIONAL CLEARINGHOUSE FOR DRUG ABUSE INFORMATION DEPTS. OF DEFENSE, HEW, JUSTICE, LABOR OFFICE OF ECONOMIC OPPORTUNITY)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, DRUGS.
DOCUMENT CONTENTS INCLUDE: DRUG ABUSE QUESTIONS.
SOURCE: GPO, 4110-0011, \$0.25. NCOA.

FROM SCHOOL TO WORK: FEDERAL SERVICES TO HELP COMMUNITIES PLAN WITH YOUTH. 1967, 43P. (USOA, FEDERAL EXTENSION SERVICE)
STUDENT-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FEDERAL SERVICES, YOUTH.
SOURCE: GPO, 0100-0496, \$0.20.

CONGRESSIONAL RECORD. (CONGRESSIONAL RECORD)
DAILY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DEBATES, PROCEEDINGS, OPEN SESSIONS, CONGRESS.
SOURCE: GPO, SINGLE COPY, \$0.25. GPO, MONTHLY SUBSCRIPTION, \$3.75. GPO, ANNUAL SUBSCRIPTION, \$45.00.

MAKING POSTERS, FLASHCARDS, AND CHARTS FOR EXTENSION TEACHING. 06/1968, 18P. (POWER, GERTRUDE LENORE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: POSTERS, FLASHCARDS, CHARTS.
SOURCE: GPO, 0100-0430, \$0.15.

POISON IVY, POISON OAK, AND POISON SUMAC. 01/1971, 16P. (CROOKS, DONALD M., KLINGMAN, DAYTON L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: POISON IVY, POISON OAK, POISON SUMAC, IDENTIFICATION, PRECAUTIONS, ERADICATION.
SOURCE: GPO, 0100-1028, \$0.10.

SAFE USE AND STORAGE OF FLAMMABLE LIQUIDS AND GASES ON THE FARM. 06/1968, 12P. (TIMMINS, JR., MERRILL S.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SAFETY.
DOCUMENT CONTENTS INCLUDE: USE, STORAGE, FLAMMABLE LIQUIDS, GASES.
SOURCE: GPO, 0100-0047, \$0.10.

MONTHLY CATALOG OF U.S. GOVERNMENT PUBLICATIONS. (GOVERNMENT PRINTING OFFICE)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: CATALOG, PUBLICATIONS, AGENCIES.
SOURCE: GPO, SINGLE COPY, \$0.75. GPO, ANNUAL SUBSCRIPTION, \$7.00.

SURVEY OF CURRENT BUSINESS. (US DEPT. OF COMMERCE, OFFICE OF BUSINESS ECONOMICS.)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SURVEY, CURRENT BUSINESS, TRENDS, OUTLOOK.
SOURCE: GPO, SINGLE COPY, \$1.00. GPO, ANNUAL SUBSCRIPTION, \$9.00.

USAF INSTRUCTORS' JOURNAL. (USAF)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: INSTRUCTORS, INSTRUCTION, COUNSELING.
SOURCE: GPO, SINGLE COPY, \$0.40. GPO, ANNUAL SUBSCRIPTION, \$1.50.

DROWNPROOFING CAN SAVE YOUR LIFE. 12/1966, 4P. (USDA, FEDERAL EXTENSION SERVICE, PA-777)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL,
 SAFETY.
 DOCUMENT CONTENTS INCLUDE: DROWNPROOFING, NATURAL BUOYANCY, CONTROLLED BREATHING,
 FLOAT, SWIMMING.
 SOURCE: GPO, 0100-0556, \$0.05.

THE EFFECTS OF TAXES AND PUBLIC FINANCING PROGRAMS ON LOCAL INDUSTRIAL DEVELOPMENT....A
 SURVEY OF THE LITERATURE. 05/1968, 24P. (STINSON, THOMAS F.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: EFFECTS, TAXES, PUBLIC FINANCING, SURVEYS.
 SOURCE: GPO, 0119-0055, \$0.20.

FINANCING INDUSTRIAL DEVELOPMENT THROUGH STATE AND LOCAL GOVERNMENTS. 11/1968, 14P.
 (STINSON, THOMAS F.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: FINANCING, INDUSTRIAL DEVELOPMENT, LOCAL GOVERNMENT, BOND
 ISSUES, LOAN GUARANTEE.
 SOURCE: GPO, 0119-0051, \$0.15.

ECONOMIC DEVELOPMENT. (U.S. DEPT. OF COMMERCE, ECONOMIC DEVELOPMENT ADMIN.)
 MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
 LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: COMMUNICATIONS, FEDERAL, LOCAL.
 SOURCE: GPO, ANNUAL SUBSCRIPTION, \$1.00.

THE WHY AND HOW OF RURAL ZONING. AGRIC. INFORMATION BULLETIN NO. 196. 08/1967, 58P.
 (SOLBERG, ERLING D.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: RURAL ZONING, PLAN, TOOLS, TYPES.
 SOURCE: GPO, 0100-0628, \$0.40.

FIRST AID FOR FLOODED HOMES AND FARMS. AG. HANDBOOK NO. 38. 12/1970, 31P. (USDA)
 GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 (FIRST AID).
 DOCUMENT CONTENTS INCLUDE: FIRST AID, FLOODED HOMES, FLOODED FARMS, FOODS, CLOTHING,
 INSECT CONTROL, RODENT CONTROL, PRECAUTIONS, REHABILITATION STEPS.
 SOURCE: GPO, 0100-0758, \$0.25.

TECHNICAL BOOKS AND MONOGRAPHS. 01/1971, 111P. (USAEC, DIV. OF TECHNICAL INFORMATION).
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY
 LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
 DOCUMENT CONTENTS INCLUDE: TECHNICAL BOOKS, MONOGRAPHS, BIOLOGY, MEDICINE, CHEMISTRY,
 COMPUTERS, ENGINEERING, ENVIRONMENT, HEALTH PHYSICS, METALLURGY, PHYSICS.
 SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

STATE PUBLICATIONS MONTHLY CHECKLIST. (LIBRARY OF CONGRESS, EXCHANGE AND GIFT DIVISION.)
 MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
 LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: DOCUMENTS, FEDERAL, STATE PUBLICATIONS.
 SOURCE: GPO, SINGLE COPIES VARY IN PRICE, GPO, ANNUAL SUBSCRIPTION, \$8.00.

SCIENCE INFORMATION AVAILABLE FROM THE ATOMIC ENERGY COMMISSION. 01/1971, 28P. (USAEC,
 DIV. OF TECH. INFORMATION)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL,
 SCIENCE.
 DOCUMENT CONTENTS INCLUDE: INFORMATION, PUBLICATIONS, REFERENCE TOOLS, FILMS,
 EXHIBITS, DEMONSTRATIONS.
 SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

RELATED EDUCATION

11

- QUARTERLY JOURNAL OF THE LIBRARY OF CONGRESS. (LIBRARY OF CONGRESS)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ACQUISITIONS, LIBRARY OF CONGRESS.
SOURCE: GPO, SINGLE COPIES VARY IN PRICE, GPO, ANNUAL SUBSCRIPTION, \$3.50.
- SCIENCE, MAN AND CHANGE - SPEECHES BY DR. GLENN T. SEABORG, CHAIRMAN, USAEC. 07/1968, 107P. (SEABORG, GLENN T.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPEECHES ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: SCIENCE, SPEECHES.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- HUD NEWSLETTER. (HUD, OFF. OF PUBLIC AFFAIRS.)
WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NEWSLETTER, DEVELOPMENTS, HOUSING, URBAN AFFAIRS, SOCIAL WELFARE.
SOURCE: GPO, ANNUAL SUBSCRIPTION, \$1.50.
- DIRECTORY OF USAEC SPECIALIZED INFORMATION AND DATA CENTERS. 10/1968, 28P. (USAEC, DIV. OF TECH. INFORMATION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DIRECTORY, USAEC INFORMATION AND DATA CENTERS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- SCIENCE TEACHERS HANDBOOK. 118P. (USAEC, DIV. OF TECH. INFORMATION)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: SCIENCE, MATH, ELECTRICITY, TRANSISTORS, ATOMIC STRUCTURE, CHEMISTRY, RADIOACTIVITY, FISSION, FUSION, BIOLOGY, RADIOASTRONOMY, ROCKETS, SATELLITES, DEMONSTRATIONS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- NATURE'S INVISIBLE RAYS. 1970, 44P. (KASTNER, JACOB)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: INVISIBLE RAYS, HARM, EXPERIMENTS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- SCIENCE, TECHNOLOGY AND THE CITIZEN. 09/1969, 16P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: SCIENCE, TECHNOLOGY, CITIZEN.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- AMERICAN EDUCATION. (HEW, OFFICE OF EDUCATION)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, RESEARCH, LEGISLATION, FINANCE.
SOURCE: GPO, SINGLE COPY, \$0.50. GPO, ANNUAL SUBSCRIPTION, \$4.50.
- HUD CHALLENGE. (HUD)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INNOVATIONS, MANAGEMENT, POLICIES, PROJECTS.
SOURCE: GPO, SINGLE COPY, \$0.50. GPO, YR. SUBSCRIPTION, \$6.00.
- YOU'RE ON CAMERA. . . IN COLOR - A TELEVISION HANDBOOK FOR EXTENSION WORKERS. 10/1969, 21P. (TONKIN, JOE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: CAMERA, COLOR, MAKEUP, ORGANIZATION, PERFORMANCE, PROMOTION, MANAGEMENT, GLOSSARY.
SOURCE: GPO, 0100-0610, \$0.45.

RELATED EDUCATION

STANDARD TIME IN THE UNITED STATES. 07/1970, 27P. (U.S. DEPT. OF TRANSPORTATION)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: STANDARD TIME, UNITED STATES, DAYLIGHT SAVING TIME,
 HISTORY, LAWS.
 SOURCE: GPO, 5000-0024, \$0.35.

QUEST FOR QUALITY, USDI CONSERVATION YEARBOOK. 1965, 96P. (U.S. DEPT. OF THE INTERIOR)
 PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: CONSERVATION, PUBLIC LANDS, NATURAL RESOURCES.
 SOURCE: GPO, 2400-0022, \$1.00.

THE POPULATION CHALLENGE....WHAT IT MEANS TO AMERICA. 1966, 80P. (U.S. DEPT. OF THE
 INTERIOR, CONSERVATION YEARBOOK NO. 2)
 PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: POPULATION CHALLENGE, NATURAL RESOURCES, ENVIRONMENT,
 CONSERVATION.
 SOURCE: GPO, 2400-0444, \$2.00.

THE THIRD WAVE - AMERICA'S NEW CONSERVATION. 1966, 128P. (U.S. DEPT. OF THE INTERIOR,
 CONSERVATION YEARBOOK NO. 3)
 PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, ENVIRONMENT, POPULATION, CONSERVATION.
 SOURCE: GPO, 2400-0445, \$2.00.

MAN...AN ENDANGERED SPECIES. 1968, 100P. (U.S. DEPT. OF THE INTERIOR, CONSERVATION
 YEARBOOK NO. 4)
 PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: POPULATION, ENVIRONMENT, CONSERVATION, NATURAL RESOURCES.
 SOURCE: GPO, 2400-0446, \$2.00.

RIVER OF LIFE, WATER: THE ENVIRONMENTAL CHALLENGE. 1970, 96P. (U.S. DEPT. OF THE
 INTERIOR, CONSERVATION YEARBOOK NO. 6)
 PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: WATER, ENVIRONMENTAL, HYDROLOGIC CYCLE, QUALITY, PEOPLE,
 WILDLIFE.
 SOURCE: GPO, 2400-0537, \$2.00.

NATURAL RESOURCES OF MONTANA. 1964, 68P. (U.S. DEPT. OF THE INTERIOR)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, MONTANA.
 SOURCE: GPO, 2400-0425, \$0.50.

NATURAL RESOURCES OF WASHINGTON. 1963, 70P. (U.S. DEPT. OF THE INTERIOR)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, WASHINGTON.
 SOURCE: GPO, 2400-0436, \$1.00.

NATURAL RESOURCES OF IDAHO. 1965, 72P. (U.S. DEPT. OF THE INTERIOR)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, IDAHO.
 SOURCE: GPO, 2400-0420, \$0.50.

NATURAL RESOURCES OF OREGON. 1964, 68P. (U.S. DEPT. OF THE INTERIOR)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, OREGON.
 SOURCE: GPO, 2400-0431, \$0.50.

RELATED EDUCATION

- NATURAL RESOURCES OF ALASKA.** 1966, 76P. (U.S. DEPT. OF THE INTERIOR)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, ALASKA.
SOURCE: GPO, 2400-0416, \$0.65.
- RDAD MAP FOR FORM 1040 (1970) - VOLUNTEER INCOME TAX ASSISTANCE.** 10/1970, 7P. (U.S. DEPT. OF THE TREASURY, IRS)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FORM 1040, INCOME TAX, ASSISTANCE.
SOURCE: TAXES, FREE.
- CDURSE BOOK - VOLUNTEER INCOME TAX ASSISTANCE.** 12/1970, 66P. (U.S. DEPT. OF THE TREASURY, IRS)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INCOME TAX, ASSISTANCE.
SOURCE: TAXES, FREE.
- CHARTS - VOLUNTEER INCOME TAX ASSISTANCE.** 12/1970, 30P. (U.S. DEPT. OF THE TREASURY, IRS)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INCOME TAX, ASSISTANCE.
SOURCE: TAXES, FREE.
- STUDENT'S HANDBOOK - TEACHING BUSINESS TAXES.** 01/1971, 102P. (U.S. DEPT. OF THE TREASURY, IRS)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, BUSINESS TAXES.
SOURCE: TAXES, FREE.
- TEACHING BUSINESS TAXES - TEACHER'S MANUAL.** 01/1971, 91P. (U.S. DEPT. OF THE TREASURY, IRS)
TEACHER-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, BUSINESS TAXES.
SOURCE: TAXES, FREE.
- UNDERSTANDING TAXES, FARM EDITION, TEACHING TAXES PROGRAM, 1971 EDITION.** 1971, 40P. (U.S. DEPT. OF THE TREASURY, IRS, PUBLICATION 22)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FARM, TEACHING, TAXES.
SOURCE: TAXES, FREE.
- UNDERSTANDING TAXES, TEACHING TAXES PROGRAM, 1971 ED.** 1971, 32P. (U.S. DEPT. OF THE TREASURY, IRS, PUBLICATION 21)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, TAXES.
SOURCE: TAXES, FREE.
- FEDERAL STATISTICAL DIRECTORY, TWENTY-SECOND EDITION, 1970.** 1970, 314P. (EXEC. OFFICE OF THE PRESIDENT/OFFICE OF MANAGEMENT AND BUDGET)
DIRECTORY WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FEDERAL STATISTIC.
SOURCE: GPO, 4101-0023, \$1.50.
- POLICIES FOR AMERICAN ECONOMIC PROGRESS IN THE SEVENTIES - THE REPORT OF THE PRESIDENT'S TASK FORCE ON ECONOMIC GROWTH.** 05/1970, 49P. (OFFICE OF THE PRESIDENT)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: POLICIES, AMERICAN, ECONOMIC.
SOURCE: GPO, 4000-0198, \$0.35.

RELATED EDUCATION

- METROPOLITAN AREA STATISTICS - A REPRINT FROM STATISTICAL ABSTRACT OF THE U. S., 1970. 09/1970, 65P. (U.S. DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: METROPOLITAN, STATISTICS.
SOURCE: GPO, 0301-2274, \$0.35.
- STANDARD METROPOLITAN STATISTICAL AREAS. 1967, 56P. (EXEC. OFFICE OF THE PRESIDENT/BUREAU OF THE BUDGET)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: METROPOLITAN, STATISTICAL AREAS.
SOURCE: GPO, 4101-0004, \$0.30.
- STATISTICAL SERVICES OF THE U. S. GOVERNMENT. 1968, 156P. (EXECUTIVE OFFICE OF THE PRESIDENT/BUREAU OF THE BUDGET, OFFICE OF STATISTICAL STANDARDS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STATISTICAL SERVICES, U.S., GOVERNMENT.
SOURCE: GPO, 4101-0006, \$1.50.
- NASA STANDARDS AND GUIDELINES FOR VISUAL INFORMATION AND GRAPHIC PRESENTATIONS. 03/1968, 142P. (NATIONAL AERONAUTICS AND SPACE ADMINISTRATION)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NASA, VISUAL INFORMATION, GRAPHIC, CONCEPTS, BOARD ART, SLIDES, VIEWGRAPHS, CHARTS, PUBLICATIONS.
SOURCE: GPO, 3300-0135, \$1.00.
- THIS ISLAND EARTH. 1970, 182P. (NICKS, ORAN W.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EARTH, SUN, ATMOSPHERE, WATERS, LANDS, NORTH AMERICA.
SOURCE: GPO, 3300-0021, \$6.00.
- EARTH PHOTOGRAPHS FROM GEMINI VI THROUGH XII. 1968, 327P. (NASA)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EARTH, GEMINI.
SOURCE: GPO, 3300-0208, \$8.00.
- MARKETING INFORMATION GUIDE. (US DEPT. OF COMMERCE, BUREAU OF DOMESTIC COMMERCE)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: MARKETING, GUIDE, STATISTICS, DISTRIBUTION.
SOURCE: GPO, YR. SUBSCRIPTION, \$4.50.
- AMERICAN WOMEN 1963-1968 - REPORT OF THE INTERDEPARTMENTAL COMMITTEE ON THE STATUS OF WOMEN. 1968, 31P. (INTERDEPARTMENTAL COMMITTEE ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, WOMEN.
DOCUMENT CONTENTS INCLUDE: AMERICAN, WOMEN, EDUCATION, COUNSELING, HOME, COMMUNITY, EMPLOYMENT, LEADERSHIP.
SOURCE: GPO, 5229-0003, \$0.70.
- AMERICAN WOMEN, REPORT OF THE PRESIDENT'S COMMISSION ON THE STATUS OF WOMEN 1963. 1963, 86P. (THE PRESIDENT'S COMMISSION ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, WOMEN.
DOCUMENT CONTENTS INCLUDE: AMERICAN, WOMEN, EDUCATION, COUNSELING, HOME, COMMUNITY, EMPLOYMENT, CITIZENS.
SOURCE: GPO, 4000-0051, \$1.25.

RELATED EDUCATION

- DICTIONARY OF ECONOMIC AND STATISTICAL TERMS. 08/1969, 73P. (U.S. DEPT. OF COMMERCE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DICTIONARY, ECONOMIC TERMS, STATISTICAL TERMS.
SOURCE: GPO, 0300-0099, \$1.25.
- WRITING WORDS THAT WORK - A GUIDE FOR EXTENSION WORKERS. 1970, 19P. (COWING, AMY)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: WRITING, WORDS, PLAN.
SOURCE: GPO, 0100-1336, \$0.20.
- EDUCATION IN THE SEVENTIES. 05/1968, 44P. (U.S. DEPT. OF HEW, OFFICE OF EDUCATION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, OUTLOOK, TRENDS, ENROLLMENTS, DEMAND, TEACHERS,
EXPENDITURES.
SOURCE: GPO, 1780-0073, \$0.40.
- FROM SEA TO SHINING SEA - A REPORT ON THE AMERICAN ENVIRONMENT - OUR NATURAL HERITAGE.
1968, 304P. (THE PRESIDENT'S COUNCIL ON RECREATION AND NATURAL BEAUTY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SEA, ENVIRONMENT, NATURAL HERITAGE, URBAN, RURAL, FILMS.
SOURCE: GPO, 4000-0126, \$2.50.
- VOCATIONAL EDUCATION, THE BRIDGE BETWEEN MAN AND HIS WORK. 1968, 220P. (NATIONAL ADVISORY
COUNCIL ON VOC. EDUC., HEW, OFF OF EDUC.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL. GUIDANCE AND COUNSELING: GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION, WORK, GROWTH, ENROLLMENT, FINANCING,
ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION,
MANPOWER, INNOVATIONS.
SOURCE: GPO, 1780-0543, \$2.25.
- GOBBLEDOYGOOK HAS GOTTA GO. 1966, 112P. (U.S. DEPT. OF THE INTERIOR, BUREAU OF LAND
MANAGEMENT)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: WRITE, SENTENCES, PRESS RELEASES, WRITING.
SOURCE: GPO, 2411-0002, \$0.55.
- GETTING YOUR IDEAS ACROSS THROUGH WRITING. 1970, 44P. (U.S. DEPT. OF HEW, DIV. OF
PERSONNEL MANAGEMENT)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: GUIDE, COMMUNICATIONS, WRITING.
SOURCE: GPO, 1700-0046, \$0.30.
- GUIDE FOR AIR FORCE WRITING. 15/07/1969, 248P. (DEPT. OF THE AIR FORCE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: GUIDE, WRITING, ORGANIZE, DRAFT, SENTENCES, PARAGRAPHS,
REWRITE.
SOURCE: GPO, 0870-0028, \$1.25.
- STANDARD INDUSTRIAL CLASSIFICATION MANUAL. 1967, 615P. (EXEC. OFFICE OF THE PRESIDENT,
BUREAU OF THE BUDGET, OFF OF STATISTICAL STANDARDS.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INDUSTRIAL CLASSIFICATION.
SOURCE: GPO, 4101-0009, \$4.50.

RELATED EDUCATION

- LECTURE PREPARATION GUIDE. 03/1966, 60P. (U.S. DEPT. OF HEW, PUBLIC HEALTH SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LECTURE, PREPARATION.
SOURCE: GPO, 1723-0018, \$0.50.
- GEM STONES OF THE UNITED STATES. 1968, 253P. (SCHLEGEL, DOROTHY M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: GEM STONES, U.S., TECHNOLOGY, PRECIOUS, SEMIPRECIOUS,
GEOGRAPHIC.
SOURCE: GPO, 2401-0006, \$0.35.
- TREASURY BULLETIN. (US TREASURY DEPT.)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
GENERAL.
DOCUMENT CONTENTS INCLUDE: TREASURY, FINANCES, BUDGET.
SOURCE: GPO, SINGLE COPIES VARY IN PRICE, GPO, ANNUAL SUBSCRIPTION, \$13.50.
- MINERAL RESOURCES OF THE APPALACHIAN REGION. 1968, 492P. (USOI, GEOLOGICAL SURVEY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: MINERAL RESOURCES, APPALACHIAN.
SOURCE: GPO, 2401-0720, \$4.50.
- EFFECTIVE REVENUE WRITING 1. 1961, 261P. (U.S. TREASURY DEPT., INTERNAL REVENUE SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: REVENUE WRITING, VERBS, MODIFIERS, CONNECTIVES,
PUNCTUATION, USAGE.
SOURCE: GPO, 4804-0036, \$1.00.
- INDEX TO THE UNDERSTANDING THE ATOM SERIES. 33P. (USAEC, DIV. OF TECHNICAL INFORMATION)
INDEX WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL
ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ATOM, SERIES, MATERIALS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- ERIC RESEARCH IN EDUCATION. (HEW, OFFICE OF EDUCATION)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, ANNOTATIONS.
SOURCE: GPO, SINGLE COPY, \$1.75. GPO, ANNUAL SUBSCRIPTION, \$21.00.
- SCIENCE AND OUR SOCIETY - SELECTION OF SPEECHES BY DR. GLENN T. SEABORG, CHAIRMAN, USAEC.
05/1966, 99P. (SEABORG, GLENN T.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SCIENCE, SOCIETY, SPEECHES.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
- ATOMIC PIONEERS, BOOK 1 - FROM ANCIENT GREECE TO THE 19TH CENTURY. 1970, 65P. (HIEBERT,
RAY, HIEBERT, ROSELYN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ATOMIC PIONEERS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE. USAEC, EDUC. SERVICES SECTION,
FREE.
- ATOMS AT THE SCIENCE FAIR - EXHIBITING NUCLEAR PROJECTS. 1968, 55P. (LECOMPTE, ROBERT G.,
WOOD, BURRELL L.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ATOMS, SCIENCE FAIR, PROJECTS, EXHIBITS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

RELATED EDUCATION

17

THE ENVIRONMENT - AND WHAT TO DO ABOUT IT. 05/1969, 20P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENVIRONMENT.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

ENVIRONMENTAL ASPECTS OF OPERATION OF CENTRAL POWER PLANTS. 03/1969, 13P. (TAPE, GERALD F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENVIRONMENT, CENTRAL POWER.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

SELECTED GOVERNMENT PUBLICATIONS OF THE U.S. ATOMIC ENERGY COMMISSION - A REVIEW BY DR. FREDERIC J. O'HARA. 10/1969, 13P. (O'HARA, FREDERIC J.)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: PUBLICATIONS, U.S.A.E.C..
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

MAGNETISM AND SOME INTERESTING MAGNETS. 8P. (WATSON, GLEN W.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: MAGNETISM, MAGNETS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

PEACEFUL USES OF NUCLEAR ENERGY - COLLECTION OF SPEECHES BY GLENN T. SEABORG, CHAIRMAN U.S. AEC. 07/1970, 156P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NUCLEAR ENERGY, FUSION, ENERGY, MEDICINE, INDUSTRY, AGRICULTURE, HUMANITIES.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

NUCLEAR ENERGY IN SPACE EXPLORATION. 20P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NUCLEAR ENERGY, SPACE EXPLORATION.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

BOOKS ON ATOMIC ENERGY FOR ADULTS AND CHILDREN. 1969, 48P. (USAEC, DIV. OF TECH. INFORMATION)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: BOOKS, ATOMIC ENERGY, ADULTS, CHILDREN.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

LECTURES ON PHYSICS, BIOPHYSICS, AND CHEMISTRY FOR HIGH SCHOOL TEACHERS GIVEN AT THE ERNEST O. LAWRENCE RADIATION LABORATORY, BERKELEY, CALIFORNIA JUNE - AUGUST 1959. 1961, 154P. (CALHOON, EDWARD C., STARRING, PAUL W.)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, LECTURES PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LECTURES, PHYSICS, BIOPHYSICS, CHEMISTRY.
SOURCE: COMMERCE, \$3.00.

SAFETY STANDARDS. (US DEPT. OF LABOR, LABOR STANDARDS ADMIN.)
BIMONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SAFETY. (SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY STANDARDS, INDUSTRIAL.
SOURCE: GPO, YR. SUBSCRIPTION, \$1.00.

USAEC COMBINED 16 MM FILM CATALOG. 1970, 79P. (USAEC, DIV. OF TECH. INFORMATION)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
FILM LISTS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: USAEC, FILM.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

RELATED EDUCATION

THE INTERIOR OF THE EARTH - AN ELEMENTARY DESCRIPTION. 1970, 10P. (ROBERTSON, EUGENE C.)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON AN ELEMENTARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: EARTH, SURFACE, CRUST, MANTLE, CORE, MOON.
 SOURCE: USGS, FREE.

FEDERAL HOME LOAN BANK BOARD JOURNAL. (FEDERAL HOME LOAN BANK BOARD)
 MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
 LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
 GENERAL.
 DOCUMENT CONTENTS INCLUDE: HOME LOAN, LENDING, REGULATIONS.
 SOURCE: GPO, YR. SUBSCRIPTION, \$3.50.

TAXATION: A KEY FACTOR IN BUSINESS DECISIONS. 1966, 74P. (SBA)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
 EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: TAXATION, BUSINESS.
 SOURCE: GPO, 4500-0096, \$1.25.

CHEMISTRY FOR THE SAFETYMAN. 1968, 26P. (U.S. DEPT. OF LABOR)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: CHEMISTRY, SAFETYMAN.
 SOURCE: GPO, 2903-0014, \$0.25.

INSTRUCTOR INSTITUTE: SAFETY IN INDUSTRY, INSTRUCTOR OUTLINE. 1970, 60P. (U.S. DEPT. OF
 LABOR, WAGE AND LABOR STANDARDS ADMIN.)
 TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
 SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: SAFETY, INDUSTRY.
 SOURCE: GPO, 2903-0056, \$0.60.

MAKING HANDTOOLS WORK FOR YOU. 1965, 2P. (U.S. DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
 FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: HANDTOOLS.
 SOURCE: GPO, 2903-0064, \$1.00.

WHEN CAN YOU TRUST A LADDER. 1965, 2P. (U.S. DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
 FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: LADDER.
 SOURCE: GPO, \$1.00.

THE CHALLENGE TO SUPERVISORS...MAKING YOUNG WORKERS SAFE WORKERS. 1966, 12P. (DEPT. OF
 LABOR, BUR. OF LABOR STANDARDS)
 STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
 SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SAFETY.
 (SAFETY).
 DOCUMENT CONTENTS INCLUDE: SUPERVISORS, YOUNG WORKERS, SAFE WORKERS.
 SOURCE: GPO, 2903-0003, \$0.10.

HANDLING ANIMALS WITH SAFETY. 1965, 2P. (DEPT. OF LABOR)
 FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: ANIMALS, SAFETY.
 SOURCE: GPO, 2903-0059, \$1.00.

WORKING SAFELY WITH SUBSTANCES THAT CAN EXPLODE AND BURN. 1965, 2P. (DEPT. OF LABOR,
 MANPOWER ADMIN.)
 FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
 DOCUMENT CONTENTS INCLUDE: SAFE, SUBSTANCES, EXPLODE, BURN.
 SOURCE: GPO, 2903-0067, \$1.00.

RELATED EDUCATION

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PAMPERING PESTICIDES...FOR SAFETY. 1965, 2P. (DEPT. OF LABOR)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PESTICIDES, SAFETY.
SOURCE: GPO, 2903-0066, \$0.05.

SIZING UP MACHINES FOR SAFETY. 1965, 2P. (DEPT. OF LABOR)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: MACHINES, SAFETY.
SOURCE: GPO, 2903-0065, \$1.00.

GET YOUR LEGS IN THE ACT OF LIFTING. 1965, 2P. (DEPT. OF LABOR, MANPOWER ADMIN.)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: LIFTING, SAFETY.
SOURCE: GPO, 2903-0062, \$1.00.

GLOSSARY OF CURRENT INDUSTRIAL RELATIONS AND WAGE TERMS. 05/1965, 103P. (DEPT. OF LABOR,
BUR. OF LABOR STATISTICS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: GLOSSARY, INDUSTRIAL RELATIONS TERMS, WAGE TERMS.
SOURCE: GPO, 2901-003D, \$0.45.

USING INJURY STATISTICS. 1969, 20P. (DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: INJURY STATISTICS, UTILIZATION, RECORDS, COSTS, CAUSES,
ANALYSIS.
SOURCE: GPO, 2903-0021, \$0.20.

THE FUNDAMENTALS OF ACCIDENT PREVENTION. 1969, 14P. (DEPT. OF LABOR, WAGE AND LABOR
STANDARDS ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: FUNDAMENTALS, ACCIDENT PREVENTION, SAFETY PROGRAM.
SOURCE: GPO, 2903-0020, \$0.15.

SAFE WORKING SURFACES. 1967, 32P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: WORKING SURFACES, PREVENTION, FALLS, STAIRS, LADDER,
SAFETY, SCAFFOLDS.
SOURCE: GPO, 2903-0042, \$0.35.

PREVENTIVE MAINTENANCE FOR SAFETY. 1967, 20P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PREVENTIVE MAINTENANCE, SAFETY, INSPECTION.
SOURCE: GPO, 2903-0040, \$0.25.

JOB HAZARD ANALYSIS. 1967, 22P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: JOB HAZARD ANALYSIS.
SOURCE: GPO, 2903-0038, \$0.25.

ACCIDENT CAUSE ANALYSIS. 1965, 19P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENT CAUSE ANALYSIS, SAFETY.
SOURCE: GPO, 2903-0028, \$0.20.

RELATED EDUCATION

APPRAISING SAFETY PERFORMANCE. 1965, 14P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, APPRAISAL.
SOURCE: GPO, 2903-0027, \$0.20.

HANDLING MATERIALS SAFELY. 1967, 52P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: HANDLING, MATERIALS, SAFELY, MOVEMENT, STORAGE, LIFTING,
EQUIPMENT.
SOURCE: GPO, 2903-0041, \$0.40.

PREVENTING INJURY FROM FALLS AND FALLING OBJECTS. 1969, 4P. (DEPT. OF LABOR, BUREAU OF
LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PREVENTING INJURY, FALLS, FALLING OBJECTS, STANDARDS.
SOURCE: GPO, 2903-0103, \$0.10.

CONDUCTING A JOB HAZARD ANALYSIS. 1967, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: CONDUCTING, JOB HAZARD ANALYSIS.
SOURCE: GPO, 2903-0089, \$0.10.

ACCIDENT CAUSES. 1969, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENT CAUSES.
SOURCE: GPO, 2903-0088, \$0.10.

WHO NEEDS SAFETY TRAINING. 1969, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY TRAINING.
SOURCE: GPO, 2903-0087, \$0.10.

SUPERVISORY RESPONSIBILITY FOR SAFETY. 1969, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SUPERVISORY, SAFETY.
SOURCE: GPO, 2903-0096, \$0.10.

ACCIDENT COST CONTROL. 1969, 10P. (DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN., BUR.
OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENT COST CONTROL.
SOURCE: GPO, 2903-0098, \$0.15.

SAFETY PROGRAM PLANNING. 1969, 4P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, PLANNING.
SOURCE: GPO, 2903-0105, \$0.10.

RELATED EDUCATION

21

- ELEMENTS OF A SAFETY PROGRAM.** 1970, 10P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: ELEMENTS, SAFETY PROGRAM.
SOURCE: GPO, 2903-0102, \$0.15.
- SAFEGUARDING MACHINERY.** 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFEGUARDING MACHINERY, POWER TRANSMISSION, MOVING PARTS.
SOURCE: GPO, 2903-0100, \$0.10.
- SAFETY TRAINING TECHNIQUES IN THE CLASSROOM.** 05/1970, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY TRAINING, CLASSROOM, SAFETY INSTRUCTOR, METHODS.
SOURCE: GPO, 2903-D095, \$0.10.
- GODD HOUSEKEEPING FOR A SUCCESSFUL SAFETY PROGRAM.** 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: GODD HOUSEKEEPING, SAFETY PROGRAM.
SOURCE: GPO, 2903-0090, \$0.10.
- SAFE LIFTING.** 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFE LIFTING.
SOURCE: GPO, 2903-0093, \$0.15.
- APPRENTICESHIP PAST AND PRESENT.** 1969, 24P. (DEPT. OF LABOR, BUR. OF APPRENTICESHIP AND TRAINING)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: APPRENTICESHIP, PAST, PRESENT.
SOURCE: GPO, 2906-0001, \$0.25.
- TEACH THEM TO LIFT.** 1970, 31P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: TEACHING, LIFTING, TRAINED.
SOURCE: GPO, 2903-0006, \$0.25.
- MECHANICS FOR THE SAFETY MAN.** 1969, 21P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: MECHANICS, SAFETY, DEFINITIONS, STATICS, KINETICS.
SOURCE: GPO, 2903-0017, \$0.25.
- BASIC EDUCATION.** 1970, 17P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED
EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: BASIC EDUCATION, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0039, \$0.30.

RELATED EDUCATION

- NEIGHBORHOOD LEGAL SERVICES--NEW DIMENSIONS IN THE LAW. 1966, 79P. (HANDLER, JANE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NEIGHBORHOOD, LEGAL SERVICES.
SOURCE: GPO, 1760-0092, \$0.45.
- TAX-EXEMPT FOUNDATIONS AND CHARITABLE TRUSTS: THEIR IMPACT ON OUR ECONOMY - FIFTH
INSTALLMENT. 28/D4/1967, 1130P. (SELECT COMM ON SMALL BUS., HOUSE OF REPRESENTATIVES
90TH CONGRESS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TAX-EXEMPT FOUNDATIONS, CHARITABLE TRUSTS, ECONOMY.
SOURCE: GPO, 5270-0586, \$6.25.
- SAFETY REVIEW. (US NAVY, CIVILIAN MANPOWER MANAGEMENT BOARD)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, MANAGEMENT.
SOURCE: GPO, SINGLE COPY, \$0.15. GPO, ANNUAL SUBSCRIPTION, \$1.50.
- TELEPHONE DIRECTORY OF THE U.S. DEPT. OF TRANSPORTATION. (US DEPT. OF TRANSPORTATION)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TELEPHONE DIRECTORY, DEPT. OF TRANSPORTATION.
SOURCE: GPO, 5000-7002, \$1.75.
- CATALOG OF FEDERAL DOMESTIC ASSISTANCE. 1971, 500P. (EXECUTIVE OFFICE OF THE PRESIDENT,
OFFICE OF MANAGEMENT AND BUDGET)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DOMESTIC ASSISTANCE, FEDERAL PROGRAMS, ACTIVITIES.
SOURCE: GPO, \$7.25.
- SURVIVAL PREPAREDNESS FOR RURAL AREAS. D8/1968, 146P. (USDA, FOREST SERVICE)
PROGRAMMED TEXT WHICH MAY BE USED AS PROGRAMMED INSTRUCTION, PRESENTED ON A SECONDARY
LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
GENERAL.
DOCUMENT CONTENTS INCLUDE: SURVIVAL PREPAREDNESS, RURAL AREAS, PROTECTION.
SOURCE: GPO, D101-0023.
- EQUAL EMPLOYMENT OPPORTUNITY UNDER FEDERAL LAW: A GUIDE TO FEDERAL LAW PROHIBITING
DISCRIMINATION ON ACCOUNT OF RACE, RELIGION, OR NATIONAL ORIGIN IN PRIVATE AND PUBLIC
EMPLOYMENT. D8/1969, 27P. (U.S. COMMISSION ON CIVIL RIGHTS)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EQUAL EMPLOYMENT, FEDERAL LAW, RACE, RELIGION, NATIONAL
ORIGIN, DISCRIMINATION.
SOURCE: GPO, 0500-0057, \$0.25.
- REPORT OF THE COMMITTEE ON PRIVATE EMPLOYMENT TO THE PRESIDENT'S COMM. ON THE STATUS OF
WOMEN, OCT. 1963. 1964, 55P. (THE PRESIDENT'S COMM. ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: REPORT, PRIVATE EMPLOYMENT, WOMEN, RECOMMENDATIONS.
SOURCE: GPO, 4D00-0054, \$0.40.
- BOUNDARIES OF THE UNITED STATES AND THE SEVERAL STATES. 1966, 291P. (VANZANDT, FRANKLIN
K.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, MAPS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
GENERAL.
DOCUMENT CONTENTS INCLUDE: BOUNDARIES, UNITED STATES, STATES, BORDERS.
SOURCE: GPO, 2401-0053, \$1.75.

RELATED EDUCATION

23

35TH ANNUAL REPORT 1969, SECURITIES AND EXCHANGE COMM. 1970, 201P. (SECURITIES AND EXCHANGE COMM.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SECURITIES COMMISSION, EXCHANGE COMMISSION, DEVELOPMENTS, ISSUER, DISCLOSURE, REGULATION, CONTROL, MARKETS, INVESTMENT, PUBLIC UTILITY, HOLDING COMPANIES, ACTIVITIES.
SOURCE: GPO, 4600-0003, \$1.00.

FEDERAL EDUCATIONAL POLICIES, PROGRAMS AND PROPOSALS - A SURVEY AND HANDBOOK, PART 1. 12/1968, 167P. (QUATTLEBAUM, CHARLES A.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FEDERAL, EDUCATION, POLICIES, PROGRAMS, PROPOSALS.
SOURCE: GPO, 5271-0046, \$0.75.

EDUCATION PARKS - APPRAISALS OF PLANS TO IMPROVE EDUCATIONAL QUALITY AND DESEGREGATE THE SCHOOLS. 10/1967, 104P. (U.S. COMM. ON CIVIL RIGHTS CLEARINGHOUSE PUB. NO. 9)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION PARKS, APPRAISALS, QUALITY, RACIAL ISOLATION, DESEGREGATION.
SOURCE: GPO, 0500-0032, \$0.35.

A LAYMAN'S GUIDE TO BASIC LAW UNDER THE NATIONAL LABOR RELATIONS ACT. 1970, 59P. (NATIONAL LABOR RELATIONS BOARD)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LAYMAN'S GUIDE, BASIC LAW, NATIONAL LABOR RELATIONS ACT.
SOURCE: GPO, 3100-0083, \$0.35.

VETERANS SERVICE-DISABLED STANDARD INSURANCE - INFORMATION, PREMIUM RATES AND POLICY VALUES, EFF. OCT. 1970. 1970, 151P. (VA)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: VETERANS, SERVICE-DISABLED, INSURANCE, PREMIUM RATES.
SOURCE: GPO, 5100-0018, \$0.60.

GENERAL RULES AND REGULATIONS UNDER THE SECURITIES EXCHANGE ACT OF 1934 AS IN EFFECT APRIL 1, 1970. 1970, 149P. (U.S. SECURITIES AND EXCHANGE COMM.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: RULES, REGULATIONS, SECURITIES EXCHANGE ACT.
SOURCE: GPO, 4600-0014, \$1.25.

NOTES ON THE HISTORY AND MATERIAL CULTURE OF THE TONKAWA INDIANS. 1969, 16P. (JONES, WILLIAM K.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: HISTORY, CULTURE, TONKAWA INDIANS.
SOURCE: GPO, 4701-0096, \$0.55.

TAX GUIDE FOR SMALL BUSINESS 1971 EDITION. 1970, 160P. (U.S. TREASURY DEPT., INTERNAL REVENUE SERVICE)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TAX GUIDE, SMALL BUSINESS.
SOURCE: GPO, 4804-0034, \$0.75.

ENGLISH AND STATE GOVERNMENT, SECTION 3 FOR THE STUDENT. 1971, 121P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: ENGLISH, STATE GOVERNMENT.
SOURCE: GPO, 2702-0018, \$1.25.

RELATED EDUCATION

- ENGLISH AND FEDERAL GOVERNMENT, SECTION 2 FOR THE HELPER. 1969, 99P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: ENGLISH, FEDERAL GOVERNMENT.
 SOURCE: GPO, 2702-0020, \$1.00.
- OUR GOVERNMENT, BOOK 3. 1969, 137P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: GOVERNMENT, CITIZENSHIP, LEGISLATIVE, EXECUTIVE, JUDICIAL, STATE GOVERNMENTS.
 SOURCE: GPO, 2702-0092, \$1.75.
- OUR UNITED STATES: FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK 2. 1969, 118P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
 SOURCE: GPO, 2702-0096, \$1.50.
- OUR AMERICAN WAY OF LIFE - FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK 1. 1970, 105P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
 SOURCE: GPO, 2702-0091, \$1.25.
- DEVELOPING NEW COMMUNITIES - APPLICATION OF TECHNOLOGICAL INNOVATIONS. 12/1968, 222P. (HUO)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NEW COMMUNITIES, INNOVATIONS, BUILDING, MECHANICAL.
 SOURCE: GPO, 2300-0006, \$1.75.
- BIBLIOGRAPHY ON COMMUNITY ORGANIZATION. 1965, 98P. (MENDES, RICHARD H.P.)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: BIBLIOGRAPHY, COMMUNITY ORGANIZATION.
 SOURCE: GPO, 4000-0018, \$0.50.
- THE ORIGIN AND DEVELOPMENT OF THE NEGLIGENCE ACTION - STUDIES OF THE ROLE OF FAULT IN AUTOMOBILE ACCIDENT COMPENSATION LAW. 03/1970, 90P. (DEPT. OF TRANSPORTATION)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: ORIGIN, DEVELOPMENT, NEGLIGENCE ACTION, FAULT, AUTOMOBILE ACCIDENT COMPENSATION LAW.
 SOURCE: GPO, 5000-0018, \$0.45.
- THE NATIONAL DRIVER REGISTER. 09/1967, 24P. (U.S. DEPT. OF TRANSPORTATION, FEDERAL HIGHWAY ADMIN.)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: NATIONAL DRIVER, REGISTER.
 SOURCE: GPO, 5003-0005, \$0.25.
- COMMUNITY ACTION FOR ENVIRONMENTAL QUALITY. 1970, 42P. (THE CITIZENS ADVISORY COMMITTEE ON ENVIRONMENTAL QUALITY)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
 DOCUMENT CONTENTS INCLUDE: COMMUNITY ACTION, ENVIRONMENTAL QUALITY.
 SOURCE: GPO, 4000-0182, \$0.60.

RELATED EDUCATION

25

BASIC READINGS IN SOCIAL SECURITY. 1970, 181P. (HEW, SOCIAL SECURITY ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: READINGS, SOCIAL SECURITY.
SOURCE: GPO, 1770-0142, \$0.75.

RESOURCES AFTER RETIREMENT, A STUDY OF INCOME, ASSETS, AND LIVING ARRANGEMENTS OF SOCIAL SECURITY BENEFICIARIES, 1941 THROUGH 1962. 1971, 88P. (WENTWORTH, EDNA C., MOTLEY, DINA K.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: RETIREMENT, INCOME, ASSETS, LIVING ARRANGEMENTS, SOCIAL SECURITY BENEFICIARIES.
SOURCE: GPO, 1770-0143, \$0.45.

SOCIAL SECURITY PROGRAMS IN THE UNITED STATES. 03/1968, 120P. (HEW, SOCIAL SECURITY ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SOCIAL SECURITY, PROGRAMS.
SOURCE: GPO, 1770-0006, \$0.55.

SOCIAL SECURITY PROGRAMS THROUGHOUT THE WORLD, 1969. 1970, 249P. (HEW, SOCIAL SECURITY ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SOCIAL SECURITY PROGRAMS, WORLD.
SOURCE: GPO, 1770-0139, \$2.75.

INCLUDES ALL MATERIALS WHICH GIVE SPECIFIC JOB DESCRIPTIONS OR DISCUSS JOB OPPORTUNITIES ON SPECIFIC OR GENERAL LEVELS.

CAREERS IN THE UNITED STATES DEPARTMENT OF THE INTERIOR: A DIRECTORY FOR COLLEGE STUDENTS. 1970, 71P. (U.S. DEPT. OF THE INTERIOR)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREERS, EMPLOYMENT INFORMATION, INTERIOR DEPARTMENT, CAREER OPPORTUNITIES, TRAINING PROGRAMS.

SOURCE: GPO, 2400-0536, \$0.50.

EDUCATION FOR CROSS-CULTURAL ENRICHMENT. 1964, 309P. (THOMPSON, HILOEGARD)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN, DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL, CULTURAL FACTORS, INDIAN EDUCATION, PHILOSOPHY, RESEARCH, TEACHING, TEACHING ENGLISH, GUIDANCE, ADULT EDUCATION, INSERVICE EDUCATION.

SOURCE: HASKELL, \$1.30.

BASIC GOALS FOR ELEMENTARY CHILDREN, LEVELS SEVEN AND EIGHT, VOLUME IV. 1966, 167P. (U.S. DEPT. OF THE INTERIOR, BUREAU OF INDIAN AFFAIRS)

STUDENT-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON AN ELEMENTARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN, DOCUMENT CONTENTS INCLUDE: GUIDANCE, SOCIAL STUDIES, MUSIC, LANGUAGE ARTS, ART, HEALTH AND PHYSICAL FITNESS, SCIENCE, NUMBER CONCEPTS.

SOURCE: HASKELL.

GUIDE TO FEDERAL CAREER LITERATURE. 09/1969, 32P. (U.S. CIVIL SERVICE COMMISSION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREER LITERATURE.

SOURCE: GPO, 0600-0477, \$0.55.

OCCUPATIONS OF FEDERAL BLUE-COLLAR WORKERS. 08/1968, 41P. (U.S. CIVIL SERVICE COMMISSION, MANPOWER STATISTICS DIVISION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: OCCUPATIONS, BLUE-COLLAR WORKERS.

SOURCE: GPO, 0600-0432, \$0.50.

MANPOWER REPORT OF THE PRESIDENT. 04/1970, 328P. (US DEPT. OF LABOR)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: MANPOWER REPORT, EMPLOYMENT, PROBLEMS, RURAL MANPOWER, REQUIREMENTS.

SOURCE: GPO, 2900-0110, \$2.50.

GUIDE TO FEDERAL CAREER LITERATURE. 1969, 35P. (U.S. CIVIL SERVICE COMMISSION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: GUIDE, FEDERAL CAREER, LITERATURE.

SOURCE: GPO, \$0.55.

AGE OF TRANSITION...RURAL YOUTH IN A CHANGING SOCIETY. 10/1967, 41P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL. DOCUMENT CONTENTS INCLUDE: TRANSITION, RURAL YOUTH, ENROLLMENT, FORMAL TRAINING, EMPLOYMENT, HEALTH, WELFARE, RURAL LIFE.

SOURCE: GPO, 0100-0734, \$0.75.

AGE OF TRANSITION: RURAL YOUTH IN A CHANGING SOCIETY HANDBOOK NO. 347. 10/1967, 92P.
(USOA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL.
DOCUMENT CONTENTS INCLUDE: TRANSITION, RURAL YOUTH, HEALTH, WELFARE.
SOURCE: GPO, 0100-0735, \$0.75.

MANPOWER RESEARCH INVENTORY FOR FISCAL YEAR 1969. 1970, 171P. (HEW, OFFICE OF EDUCATION
NATIONAL CENTER FOR EDUCATIONAL COMMUNICATION ERIC)

TEACHER-ORIENTED INDEX WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: MANPOWER RESEARCH, DOCUMENT RESUMES, SUBJECT INDEX,
INSTITUTION INDEX, SPONSORING AGENCY INDEX, INVESTIGATOR INDEX, REPORT NUMBER INDEX,
CONTRACT AND GRANT NUMBER INDEX, CROSS REFERENCE INDEX, ERIC.
SOURCE: GPO, 1780-0596, \$1.75.

DRUGS OF ABUSE. 1970, 15P. (U.S. DEPT. OF JUSTICE, BUREAU OF NARCOTICS AND DANGEROUS
DRUGS)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
SPECIFIC, DRUGS.
DOCUMENT CONTENTS INCLUDE: DRUGS, ABUSE.
SOURCE: GPO, 2704-0001, \$0.40.

BREAKTHROUGH FOR DISADVANTAGED YOUTH. 1969, 256P. (U.S. DEPT. OF LABOR, MANPOWER
ADMINISTRATION)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL, ECONOMIC, ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: DISADVANTAGED YOUTH, RECRUITMENT, TESTING, COUNSELING,
BASIC EDUCATION, PREVOCATIONAL TRAINING, VOCATIONAL TRAINING, JOB PLACEMENT.
SOURCE: GPO, 2900-0008, \$2.00.

OCCUPATIONAL OUTLOOK HANDBOOK - BULLETIN NO. 1650. 1971, 859P. (US DEPT. OF LABOR, BUREAU
OF LABOR STATISTICS)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: OCCUPATIONAL OUTLOOK, PROFESSIONAL, MANAGERIAL, CLERICAL,
SALES, SERVICE, SKILLED, AGRICULTURE, MINING, CONSTRUCTION, MANUFACTURING,
TRANSPORTATION, COMMUNICATION, PUBLIC UTILITIES, WHOLESALE TRADE, RETAIL TRADE,
FINANCE, INSURANCE, REAL ESTATE, GOVERNMENT.
SOURCE: GPO, 2901-0210, \$6.25.

MONTHLY LABOR REVIEW. (US DEPT. OF LABOR)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND
COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: LABOR REVIEW, EMPLOYMENT, WAGES, INDUSTRIAL DISPUTES.
SOURCE: GPO, SINGLE COPY, \$0.75. GPO, ANNUAL SUBSCRIPTION, \$9.00.

EMPLOYMENT AND EARNINGS. (US DEPT. OF LABOR)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND
COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: EMPLOYMENT, EARNINGS, TRENDS, WAGES, TURNOVER.
SOURCE: GPO, 2901-0487, \$4.50.

USAF INSTRUCTORS' JOURNAL. (USAF)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
GENERAL. GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: INSTRUCTORS, INSTRUCTION, COUNSELING.
SOURCE: GPO, SINGLE COPY, \$0.40. GPO, ANNUAL SUBSCRIPTION, \$1.50.

AN ENGINEERING CAREER FOR YOU IN THE SOIL CONSERVATION SERVICE. 01/1965, 12P. (USOA, SOIL CONSERVATION SERVICE, MISC. PUBLICATION NO. 715)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC, ENGINEERING.

DOCUMENT CONTENTS INCLUDE: ENGINEERING, CAREER, SOIL CONSERVATION SERVICE.

SOURCE: GPO, 0100-0425, \$0.10.

A SOIL SCIENCE CAREER FOR YOU IN SCS. 08/1965, 8P. (USDA, SOIL CONSERVATION SERV., MISC. PUB. 716)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC, SOIL SCIENCE.

DOCUMENT CONTENTS INCLUDE: SOIL SCIENCE CAREER.

SOURCE: GPO, 0100-0426, \$0.10.

CAREERS IN SOIL CONSERVATION SERVICE. 01/1967, 12P. (USDA, SOIL CONSERVATION SERVICE, MISC. PUBLICATION NO. 717)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC, SOIL CONSERVATION.

DOCUMENT CONTENTS INCLUDE: CAREERS, SOIL CONSERVATION, SOILS, ENGINEERING, ECONOMICS, RANGE CONSERVATION, AGRONOMY, BIOLOGY, GEOLOGY.

SOURCE: GPO, 0100-1292, \$0.10.

THE CREATIVE SCIENTIST - HIS TRAINING AND HIS ROLE. 07/1964, 12P. (SEABORG, GLENN T.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC, SCIENTIST.

DOCUMENT CONTENTS INCLUDE: CREATIVE, SCIENTIST, TRAINING, ROLE.

SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

PERSONNEL LITERATURE. (CIVIL SERVICE COMMISSION)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: PERSONNEL, CIVIL SERVICE COMMISSION.

SOURCE: GPO, SINGLE COPY, \$0.40. GPO, ANNUAL SUBSCRIPTION, \$6.00.

PROFILES: CAREERS IN THE U.S. DEPT. OF AGRICULTURE. 10/1968, 250P. (U.S. DEPT. OF AGRICULTURE, OFFICE OF PERSONNEL)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREERS, PROFILES, SALARY.

SOURCE: GPO, 0100-0329, \$3.25.

A JOB WITH THE FOREST SERVICE, A GUIDE TO NONPROFESSIONAL EMPLOYMENT. 02/1970, 17P. (USOA, FOREST SERVICE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC, FORESTRY.

DOCUMENT CONTENTS INCLUDE: JOB, FOREST SERVICE.

SOURCE: GPO, 0100-0435, \$0.15.

YOUR U.S. DEPT. OF AGRICULTURE, HOW IT SERVES PEOPLE ON THE FARM AND IN THE COMMUNITY, NATION, WORLD. 07/1970, 14P. (USDA, OFFICE OF INFORMATION)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: USDA, SERVES.

SOURCE: USDA, FREE.

MANPOWER. (US DEPT. OF LABOR)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: MANPOWER, LABOR, EMPLOYMENT.

SOURCE: GPO, SINGLE COPY, \$0.50. GPO, ANNUAL SUBSCRIPTION, \$5.50.

BLUEPRINT FOR THE SEVENTIES - U.S. CIVIL SERVICE COMM. ANNUAL REPORT 1969. 1970, 81P.
(U.S. CIVIL SERVICE COMMISSION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.

DOCUMENT CONTENTS INCLUDE: CIVIL SERVICE, MONEY, COMPETITION, EQUAL EMPLOYMENT,
FEDERAL FUTURES, MANPOWER RESOURCES.

SOURCE: GPO, 0600-0003, \$0.75.

JOBS FOR AMERICA. 1970, 150P. (U.S. DEPT. OF COMM., ECON. DEV. ADMIN., ANNUAL REPORT,
FISCAL 1969)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.

DOCUMENT CONTENTS INCLUDE: JOBS.

SOURCE: GPO, \$1.25.

COUNSELOR'S GUIDE TO MANPOWER INFORMATION - AN ANNOTATED BIBLIOGRAPHY OF GOVERNMENT
PUBLICATIONS. 1968, 101P. (U.S. DEPT. OF LABOR, BUREAU OF LABOR STATISTICS)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: COUNSELOR'S GUIDE, MANPOWER, GOVERNMENT PUBLICATIONS, JOB
DESCRIPTIONS, PLACEMENT.

SOURCE: GPO, 2901-0126, \$1.00.

JOB HORIZONS FOR COLLEGE WOMEN. 1967, 83P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.

DOCUMENT CONTENTS INCLUDE: JOB, COLLEGE WOMEN.

SOURCE: GPO, 2902-0005, \$0.35.

NEW APPROACHES TO COUNSELING GIRLS IN THE 1960'S - A REPORT OF THE MIDWEST REGIONAL PILOT
CONFERENCE HELD AT THE UNIVERSITY OF CHICAGO CENTER FOR CONTINUING EDUCATION, FEBRUARY
26-27, 1965. 1966, 88P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU U.S. DEPT. OF HEW,
EDUCATION OFFICE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: COUNSELING, GIRLS, MIDWEST, REPORTS, STATUS, FUTURE.
SOURCE: GPO, 2902-0001, \$0.30.

JOB FINDING TECHNIQUES FOR MATURE WOMEN. 02/1970, 40P. (U.S. DEPT. OF LABOR, WOMEN'S
BUREAU)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: JOB, WOMEN.

SOURCE: GPO, 2902-0037, \$0.30.

CONTINUING EDUCATION PROGRAMS AND SERVICES FOR WOMEN. 01/1968, 104P. (U.S. DEPT. OF
LABOR, WOMEN'S BUREAU)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: EDUCATION PROGRAMS, EDUCATION SERVICES, WOMEN.
SOURCE: GPO, 2902-0026, \$0.40.

U.S. MANPOWER IN THE 1970'S, OPPORTUNITY AND CHALLENGE. 1970, 28P. (U.S. DEPT. OF LABOR)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.

DOCUMENT CONTENTS INCLUDE: U.S. MANPOWER, OPPORTUNITY, CHALLENGE.
SOURCE: GPO, 2900-0101, \$0.55.

APPRENTICESHIP, PAST AND PRESENT. 1969, 24P. (U.S. DEPT. OF LABOR, MANPOWER
ADMINISTRATION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.

DOCUMENT CONTENTS INCLUDE: APPRENTICESHIP, PAST, PRESENT, CHANGE, DIRECTIONS.
SOURCE: GPO, 2906-0001, \$0.25.

- MINORITY BUSINESS OPPORTUNITIES.** 1970, 398P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT, OFFICE OF THE ASS'T. SEC. FOR EQUAL OPPORTUNITY)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: MINORITY, BUSINESS OPPORTUNITIES, PROFESSIONAL, RESOURCES.
SOURCE: GPO, 2300-0155, \$3.00.
- VOCATIONAL EDUCATION, THE BRIDGE BETWEEN MAN AND HIS WORK.** 1968, 220P. (NATIONAL ADVISORY COUNCIL ON VOC. EDUC., HEW, OFF OF EDUC.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. GUIDANCE AND COUNSELING: GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION, WORK, GROWTH, ENROLLMENT, FINANCING, ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION, MANPOWER, INNOVATIONS.
SOURCE: GPO, 1780-0543, \$2.25.
- A HANDBOOK FOR JOB RESTRUCTURING.** 1970, 46P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: JOB RESTRUCTURING.
SOURCE: GPO, 2900-0047, \$0.55.
- HANDBOOK ON WOMEN WORKERS - 1969 BULLETIN 294.** 1969, 384P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: WOMEN WORKERS, ECONOMIC, EQUALITY, OPPORTUNITY, MARITAL, FAMILY, EMPLOYMENT, INCOME, EDUCATION, LAWS, POLITICAL, CIVIL.
SOURCE: GPO, 2902-0009, \$1.50.
- NEGRO WOMEN....IN THE POPULATION AND IN THE LABOR FORCE.** 12/1967, 41P. (U.S. DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: NEGRO WOMEN, POPULATION, LABOR, EDUCATION, FAMILIES, POVERTY, CHILD CARE.
SOURCE: GPO, 2903-0002, WAGE.
- TRENDS IN EDUCATIONAL ATTAINMENT OF WOMEN.** 10/1969, 19P. (U.S. DEPT. OF LABOR, BUREAU OF WOMEN)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, WOMEN, HIGH SCHOOL, COLLEGE, ADVANCED DEGREES, LABOR.
SOURCE: WOMEN.
- WOMEN - THEIR SOCIAL AND ECONOMIC STATUS, SELECTED REFERENCES.** 12/1970, 41P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: WOMEN, SOCIAL, ECONOMIC, EDUCATION, EMPLOYMENT, FEMINIST MOVEMENTS, LEGAL, NEGRO, SUFFRAGE.
SOURCE: WOMEN.
- CAREERS IN HEALTH.** 1969, 16P. (HEW, PUBLIC HEALTH SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: CAREERS, HEALTH.
SOURCE: MHA.

GUIDANCE AND COUNSELING

31

U.S. INDUSTRIAL OUTLOOK 1971 WITH PROJECTIONS THROUGH 1980. 02/1971, 495P. (U.S. DEPT. OF COMMERCE, BUR. OF DOMESTIC COMMERCE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: INDUSTRIAL, CONSTRUCTION, WOOD, PACKAGING, PRINTING, FOOD, CONSUMER, CHEMICALS, PLASTICS, METALS, PETROLEUM, ELECTRONIC, MEDICAL, BUSINESS, AEROSPACE, TRANSPORTATION, COMMUNICATIONS, WHOLESALE, RETAIL, EDUCATION, POWER. SOURCE: GPO, \$5.00.

CAPSULE. (HEW, OFFICE OF EDUCATION)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: COUNSELING, EDUCATION. SOURCE: ERIC, FREE.

OCCUPATIONAL OUTLOOK QUARTERLY. (US DEPT. OF LABOR, LABOR STATISTICS BUREAU)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: OCCUPATIONAL OUTLOOK, EMPLOYMENT, TRENDS, RESEARCH, STATISTICS.

SOURCE: GPO, SINGLE COPY, \$0.45. GPO, ANNUAL SUBSCRIPTION, \$1.50.

CIVIL SERVICE JOURNAL. (US CIVIL SERVICE COMM.)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: TRENDS. SOURCE: GPO, YR. SUBSCRIPTION, \$1.00.

YOUTH OPPORTUNITY CENTERS - FOCUS ON YOUTH AND JOBS. 02/1969, 8P. (DEPT. OF LABOR)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: YOUTH, JOBS. SOURCE: GPO, 2900-0036, \$0.15.

THE NEIGHBORHOOD YOUTH CORPS-HOPE AND HELP FOR YOUTH. 05/1969, 8P. (DEPT. OF LABOR)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: HELP, YOUTH. SOURCE: GPO, 2900-0023, \$0.15.

APPRENTICE TRAINING - SURE WAY TO A SKILLED CRAFT. 07/1970, 10P. (DEPT. OF LABOR, MANPOWER ADMIN.)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: APPRENTICE TRAINING, SKILLED CRAFT. SOURCE: GPO, 2906-0003, \$0.15.

AN EMPLOYER'S GUIDE TO ON-THE-JOB TRAINING UNDER THE MANPOWER DEVELOPMENT AND TRAINING ACT. 04/1969, 12P. (DEPT. OF LABOR, MANPOWER ADMIN.)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYER'S GUIDE, ON-THE-JOB TRAINING, MANPOWER ACT. SOURCE: GPO, 2900-0048, \$0.15.

MANPOWER DEVELOPMENT AND TRAINING - PREPARING PEOPLE FOR GOOD JOBS. 1969, 8P. (DEPT. OF LABOR, MANPOWER ADMIN.)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: MANPOWER DEVELOPMENT, JOBS. SOURCE: GPO, 2900-0019, \$0.15.

DO YOU WANT A JOB. 1969, 8P. (DEPT. OF LABOR, MANPOWER ADMIN.)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: JOB. SOURCE: GPO, 2900-0014, \$0.10.

- SCHOOL OR ELSE.... 1965, 10P. (DEPT. OF LABOR, BUR. OF EMPLOYMENT SECURITY)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: SCHOOL, JOBS.
SOURCE: GPO, 2913-0016, \$0.10.
- HANDBOOK FOR YOUNG WORKERS: LABOR LAWS, TRAINING OPPORTUNITIES, SOURCES OF HELP. 1965, 29P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
STUDENT-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUNG WORKERS, LABOR LAWS, TRAINING, HELP.
SOURCE: GPO, 2903-0029, \$0.20.
- IS THERE YOUTH POWER IN YOUR LABOR FORCE. 1969, 7P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUTH POWER, LABOR FORCE.
SOURCE: GPO, 2903-0037, \$0.10.
- TRAINING MANUAL FOR THE DICTIONARY OF OCCUPATIONAL TITLES (THIRD EDITION) PART A, INSTRUCTOR'S GUIDE. 1965, 23P. (DEPT. OF LABOR, BUR. OF EMPLOYMENT SECURITY)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: TRAINING MANUAL, D.O.T..
SOURCE: GPO, 2913-0069, \$0.35.
- USING THE NONPROFESSIONAL. 1970, 18P. (DEPT. OF LABOR, MANPOWER ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL, ECONOMIC, ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: NONPROFESSIONAL, HIRING, TRAINING, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0041, \$0.30.
- TESTING, COUNSELING, AND SUPPORTIVE SERVICES. 1970, 55P. (DEPT. OF LABOR, MANPOWER ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: TESTING, COUNSELING, SUPPORTIVE SERVICES, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0044, \$0.60.
- JOB PLACEMENT, CREATION, AND DEVELOPMENT. 1970, 31P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: JOB PLACEMENT, CREATION, DEVELOPMENT, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0040, \$0.40.
- THE COST AND OUTPUT OF GRADUATE SOCIAL WORK EDUCATION: AN EXPLORATORY STUDY. 04/1970, 188P. (HEW, SOCIAL AND REHABILITATION SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: COST, OUTPUT, GRADUATE SOCIAL WORK, DESCRIPTION.
SOURCE: GPO, 1760-0095, \$1.75.
- POST-INSTITUTIONAL SERVICES FOR DELINQUENT YOUTH. 1967, 50P. (MANELLA, RAYMOND L.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POST-INSTITUTIONAL SERVICES, DELINQUENT YOUTH, LEGAL, SUPERVISION, ADMINISTRATIVE, PROGRAM, RELEASE, STANDARDS.
SOURCE: GPO, 1791-0103, \$0.25.

- YOUTH INVOLVEMENT. 1970, 30P. (WEBER, J. ROBERT, CUSTER, CARSON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUTH INVOLVEMENT, SOCIAL, PARTICIPATION, COUNCIL, ACTION,
JOB TRAINING.
SOURCE: GPO, 1760-0094, \$0.25.
- GROUP COUNSELING WITH DELINQUENT YOUTH. 1968, 38P. (GILMAN, MERRITT, GORLICH, ELIZABETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: GROUP COUNSELING, DELINQUENT YOUTH, STRUCTURE, ROLE,
TRAINING, LEADERSHIP.
SOURCE: GPO, 1791-0105, \$0.30.
- ANALYZING DELINQUENT BEHAVIOR - A NEW APPROACH. 1970, 20P. (MARTIN, JOHN M., FITZPATRICK,
JOSEPH P., GOULD, M.D., ROBERT E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: DELINQUENT BEHAVIOR.
SOURCE: GPO, 1760-0053, \$0.20.
- NONMETROPOLITAN DELINQUENCY: AN ACTION PROGRAM. 1969, 27P. (POLK, KENNETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: NONMETROPOLITAN, DELINQUENCY, CRIME, SCHOOL, PROGRAMS.
SOURCE: GPO, 1760-0052, \$0.30.
- TOWARD A POLITICAL DEFINITION OF JUVENILE DELINQUENCY. 08/1970, 17P. (MARTIN, JOHN M.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POLITICAL, JUVENILE DELINQUENCY.
SOURCE: GPO, 1766-0003, \$0.25.
- THE CULTURE OF YOUTH. 1969, 29P. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: CULTURE, YOUTH, SOCIALIZATION, DEPENDENCY, PROTEST, CRIME,
PARTICIPATION, NEGROES, POOR.
SOURCE: GPO, 1760-0034, \$0.20.
- YOUTH AND VIOLENCE. 1970, 91P. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: YOUTH, VIOLENCE, SOCIALIZATION, SUBCULTURE, CRIMES,
STUDENT, SOCIETY.
SOURCE: GPO, 1766-0001, \$0.55.
- REHABILITATION COUNSELOR: HELPER OF THE HANDICAPPED. 28P. (OGG, ELIZABETH)
PAMPHLET WHICH MAY BE USED AS A JOB SPECIFICATION, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: REHABILITATION COUNSELOR, HANDICAPPED.
SOURCE: PAMPHLETS, \$0.25.
- AN INTRODUCTION TO THE VOCATIONAL REHABILITATION PROCESS, A TRAINING MANUAL. 07/1967,
201P. (MCGOWAN, JOHN F., PORTER, THOMAS L.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION, INCIDENTS, OUTCOMES,
LEGISLATION, SOCIETY, PLANNING, MEDICAL, PSYCHOLOGICAL, SOCIOCULTURAL, VOCATIONAL,
SERVICES, ROLE.
SOURCE: GPO, 1761-0021, \$1.75.

REPORT OF THE NATIONAL CITIZENS ADVISORY COMMITTEE ON VOCATIONAL REHABILITATION.
26/06/1968, 115P. (HEW)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL. DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION, RECOMMENDATIONS, PROBLEM,
SERVICES, FACILITIES, TRAINING, MANPOWER, INFORMATION, EDUCATION.
SOURCE: GPO, 1700-0023, \$0.75.

EMPLOYER MANPOWER PLANNING AND FORECASTING. 1970, 38P. (U.S. DEPT. OF LABOR, MANPOWER
ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.
DOCUMENT CONTENTS INCLUDE: MANPOWER, PLANNING, FORECASTING.
SOURCE: GPO, 2900-0089, \$0.50.

US DEPT. OF LABOR NEWS. (US DEPT. OF LABOR)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: LABOR NEWS, TRENDS.
SOURCE: US DEPT. OF LABOR, FREE.

A GUIDE TO STUDENT ASSISTANCE. 1970, 129P. (91ST CONGRESS, 2D SESSION, HOUSE DOCUMENT NO.
91-221: COMMITTEE ON EDUCATION AND LABOR, U.S. HOUSE OF REPRESENTATIVES)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: STUDENT ASSISTANCE, FEDERAL, PROGRAMS, LOAN, FELLOWSHIP,
UNDERGRADUATES, SCHOLARSHIPS.
SOURCE: GPO, 5271-0065, \$0.60.

PROFILE OF YOUTH - 1966, PART 2: A REPORT PREPARED AT THE REQUEST OF SENATOR CLAIBORNE PELL
OF RHODE ISLAND. 10/1966, 908P. (LEGISLATIVE REFERENCE SERVICE, LIBRARY OF CONGRESS,
89TH CONGRESS, 2D SESSION, SENATE, DOCUMENT NO. 124, PART 2)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: PROFILE, YOUTH.
SOURCE: GPO, 5271-0134, \$1.75.

PROFILE OF YOUTH - 1966: A REPORT PREPARED AT THE REQUEST OF SENATOR CLAIBORNE PELL OF
RHODE ISLAND FOR THE SUBCOMMITTEE ON EMPLOYMENT, MANPOWER, AND POVERTY PART 1. 10/1966,
317P. (LEGISLATIVE REFERENCE SERVICE, LIBRARY OF CONGRESS, SENATE, 89TH CONGRESS 2D
SESSION, DOCUMENT NO. 124, PART 1)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: PROFILE, YOUTH.
SOURCE: GPO, 5271-0135, \$1.00.

SCIENTIFIC AND ENGINEERING MANPOWER IN COMMUNIST CHINA, 1949-1963. 1965, 588P. (CHENG,
CHU-YUAN)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL.
DOCUMENT CONTENTS INCLUDE: SCIENTIFIC MANPOWER, ENGINEERING MANPOWER, COMMUNIST CHINA.
SOURCE: GPO, 3800-0009, \$2.00.

FUTURES IN THE FEDERAL GOVERNMENT. 12/1967, 31P. (U.S. CIVIL SERVICE COMM., PAMPHLET 1)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: FUTURES, FEDERAL GOVERNMENT.
SOURCE: GPO, 0600-0447, \$0.20.

SCIENCE AND ENGINEERING CAREERS IN GOVERNMENT - DESCRIPTIONS OF BEGINNING JOBS FOR YOUNG PEOPLE. 1967, 21P. (US CIVIL SERVICE COMM.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: SCIENCE, ENGINEERING, DESCRIPTIONS, JOBS, CAREER.

SOURCE: GPO, 0600-0007, \$0.30.

ANNUAL REPORT OF FEDERAL CIVILIAN EMPLOYMENT IN THE UNITED STATES BY GEOGRAPHIC AREA, DECEMBER 31, 1968. 1970, 180P. (US CIVIL SERVICE COMM., BUREAU OF MANPOWER INFORMATION SYSTEMS)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:

GENERAL.

DOCUMENT CONTENTS INCLUDE: FEDERAL CIVILIAN, EMPLOYMENT, GEOGRAPHIC, DISTRIBUTION.

SOURCE: GPO, 0600-0434, \$1.50.

SELECTIVE PLACEMENT - HIRING THE HANDICAPPED ACCORDING TO THEIR ABILITIES. 08/1963, 25P. (U.S. CIVIL SERVICE COMM.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: HIRING, HANDICAPPED, ABILITIES, FEDERAL, POLICY.

SOURCE: GPO, 0600-0468, \$0.15.

STUDY OF EMPLOYMENT OF WOMEN IN THE FEDERAL GOVERNMENT 1969. 11/1970, 238P. (U.S. CIVIL SERVICE COMM., BUREAU OF MANPOWER INFORMATION SYSTEMS)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:

GENERAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT, WOMEN, PAY.

SOURCE: GPO, 0600-0436, \$1.75.

EMPLOYMENT TESTING: GUIDE SIGNS, NOT STOP SIGNS. 1968, 30P. (KANDEL, MYRON)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:

GENERAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT TESTING, GUIDE.

SOURCE: GPO, 0500-0021, \$0.20.

SCIENTISTS AND ENGINEERS IN THE FEDERAL PERSONNEL SYSTEM. 12/1970, 22P. (U.S. CIVIL SERVICE COMM., BUREAU OF POLICIES AND STANDARDS)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: SCIENTISTS, ENGINEERS, FEDERAL PERSONNEL SYSTEM.

SOURCE: GPO, 0600-0008, \$0.40.

CAREER THRESHOLDS, VOLUME 1. 1970, 266P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREER, VARIABLES, DEMOGRAPHIC CHARACTERISTICS, SOCIAL CHARACTERISTICS, LABOR FORCE, EMPLOYMENT STATUS, EMPLOYMENT PATTERNS, WORLD OF WORK, JOB SATISFACTION, JOB ATTACHMENT, GLOSSARY.

SOURCE: GPO, 2900-0059, \$2.00.

TRANSFERRING MILITARY EXPERIENCE TO CIVILIAN JOBS, A STUDY OF SELECTED AIR FORCE VETERANS. 10/1968, 38P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: TRANSFER, MILITARY EXPERIENCE, CIVILIAN JOBS.

SOURCE: MANPOWER.

WORK FORCE ADJUSTMENTS IN PRIVATE INDUSTRY - THEIR IMPLICATIONS FOR MANPOWER POLICY. MANPOWER/AUTOMATION RESEARCH MONOGRAPH NO. 7. 10/1968, 130P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: WORK FORCE, INDUSTRY, MANPOWER.

SOURCE: MANPOWER.

GUIDANCE AND COUNSELING

AN OPTIMUM TRAINING SYSTEM IN APPRENTICEABLE OCCUPATIONS, VOLUME 1. MANPOWER RESEARCH MONOGRAPH NO. 20. 1970, 24P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: TRAINING SYSTEM, APPRENTICEABLE OCCUPATIONS.

SOURCE: GPO, 2900-0111, \$0.25.

FINDING JOBS FOR NEGROES: A KIT OF IDEAS FOR MANAGEMENT. MANPOWER/AUTOMATION RESEARCH MONOGRAPH NO. 9. 11/1968, 13P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: JOBS, NEGROES, MANAGEMENT.

SOURCE: GPO, 2900-0062, \$0.30. MANPOWER.

RURAL MANPOWER DEVELOPMENT: OUTREACH, TRAINING, AND FAMILY SERVICE METHODS DEVELOPED BY THE M.I.T.C.E. EXPERIMENT, 1965-1968. 1967, 181P. (U.S. DEPT. OF LABOR, THE NORTH CAROLINA FUND)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RURAL, MANPOWER DEVELOPMENT, TRAINING, FAMILY SERVICE.

SOURCE: MANPOWER.

TEACHER EDUCATION

37

INCLUDES MATERIALS DIRECTED TO THE PREPARATION OR ORIENTATION OF VOCATIONAL EDUCATORS.

EDUCATION FOR CROSS-CULTURAL ENRICHMENT. 1964, 309P. (THOMPSON, HILOEGARO)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN.
DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL, CULTURAL FACTORS, INDIAN EDUCATION,
PHILOSOPHY, RESEARCH, TEACHING, TEACHING ENGLISH, GUIDANCE, ADULT EDUCATION,
INSERVICE EDUCATION.
SOURCE: HASKELL, \$1.30.

CHANGES IN URBAN AMERICA. 04/1969, 44P. (NEWMAN, DOROTHY K., SMALL, SYLVIA S.)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- TEACHER
EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: CENTRAL CITIES, SUBURBS, CITIES, UNEMPLOYMENT, URBAN
PROBLEMS.
SOURCE: BLS.

MAKING POSTERS, FLASHCARDS, AND CHARTS FOR EXTENSION TEACHING. 06/1968, 18P. (POWER,
GERTRUDE LENORE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: POSTERS, FLASHCARDS, CHARTS.
SOURCE: GPO, 0100-0430, \$0.15.

TEACHING CONSERVATION THROUGH OUTDOOR EDUCATION AREAS. 05/1970, 23P. (USOA, FOREST
SERVICE, PA-837)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- TEACHER EDUCATION: SPECIFIC,
CONSERVATION.
DOCUMENT CONTENTS INCLUDE: OUTDOOR EDUCATION, CONSERVATION EDUCATION, PHILOSOPHY,
SITE.
SOURCE: GPO, 0100-0570, \$0.35.

AMERICAN EDUCATION. (HEW, OFFICE OF EDUCATION)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION:
GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, RESEARCH, LEGISLATION, FINANCE.
SOURCE: GPO, SINGLE COPY, \$0.50. GPO, ANNUAL SUBSCRIPTION, \$4.50.

VOCATIONAL EDUCATION, THE BRIDGE BETWEEN MAN AND HIS WORK. 1968, 220P. (NATIONAL ADVISORY
COUNCIL ON VOC. EDUC., HEW, OFF OF EDUC.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL. GUIDANCE AND COUNSELING: GENERAL. TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION, WORK, GROWTH, ENROLLMENT, FINANCING,
ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION,
MANPOWER, INNOVATIONS.
SOURCE: GPO, 1780-0543, \$2.25.

MOTA EXPERIMENTAL AND DEMONSTRATION FINDINGS NO. 5. ORIENTATION, COUNSELING, AND ASSESSMENT
IN MANPOWER PROGRAMS. 1969, 19P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ORIENTATION, COUNSELING, ASSESSMENT, MANPOWER PROGRAMS.
SOURCE: MANPOWER.

TEACHING LIFETIME SPORTS SKILLS. 1966, 52P. (EXECUTIVE OFFICE OF THE PRESIDENT)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- TEACHER EDUCATION: SPECIFIC,
PHYSICAL EDUCATION.
DOCUMENT CONTENTS INCLUDE: TEACHING, SPORTS SKILLS, TENNIS, BOWLING, GOLF, BADMINTON.
SOURCE: GPO, 4000-0028, \$0.40.

INCLUDES MATERIALS RELEVANT TO TEACHING THOSE NOT PROFITING FROM REGULAR EDUCATIONAL PROCESS DUE TO HANDICAPS OR DISADVANTAGES ARISING FROM CAUSES SUCH AS PSYCHOLOGICAL OR PHYSIOLOGICAL (I.E., MENTAL, VISUAL, AUDITORY, OR MOTOR) DEFECTS.

HELPING THE HANDICAPPED IN RURAL AREAS. 04/1968, 11P. (USDA, FEDERAL EXTENSION SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DISADVANTAGED/HANDICAPPED INTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: HANDICAPPED, RURAL AREAS, REHABILITATION.
SOURCE: GPO, 0100-0579, \$0.10.

BETTER EDUCATION FOR HANDICAPPED CHILDREN. 30/06/1969, 63P. (U.S. DEPT. OF HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: HANDICAPPED CHILDREN, RESEARCH.
SOURCE: GPO, 1780-0671.

DESIGN FOR ALL AMERICANS. 12/1967, 54P. (HEW, SOCIAL AND REHABILITATION SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: DESIGN.
SOURCE: GPO, 1761-0004, \$0.50.

TRAVEL BARRIERS. 1970, 46P. (US DEPT. OF TRANSPORTATION)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: HANDICAPPED, TRAVEL BARRIERS, GUIDELINES, TRANSPORTATION.
SOURCE: GPO.

THE VIOLENT OFFENDER. 1968, 39P. (GLASER, DANIEL, KENEFICK, DONALD, D'LEARY, VINCENT)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL.
DOCUMENT CONTENTS INCLUDE: VIOLENT OFFENDER, CLASSIFICATION, TRENDS, TYPES.
SOURCE: GPO, 1760-0027, \$0.20.

DELIVERING REHABILITATION SERVICES. 1970, 73P. (HEW, SOCIAL AND REHAB. SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: REHABILITATION SERVICES.
SOURCE: GPO, 1760-0088, \$0.40.

FINANCING REHABILITATION SERVICES. 1969, 36P. (CDPELAND, WILLIAM C.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: FINANCING, REHABILITATION SERVICES, FUNDS.
SOURCE: GPO, 1760-0090, \$0.25.

LEGAL RIGHTS OF THE DISABLED AND DISADVANTAGED. 1969, 102P. (ALLEN, J.D., LL.M., RICHARD C.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: LEGAL RIGHTS, DISABLED, DISADVANTAGED, MENTALLY, PHYSICALLY, SOCIALLY, ECONOMICALLY.
SOURCE: GPO, 1760-0085, \$0.50.

A NATIONAL EFFORT FOR THE PHYSICALLY HANDICAPPED - THE REPORT OF THE PRESIDENT'S TASK FORCE ON THE PHYSICALLY HANDICAPPED - JULY 1970. 07/1970, 34P. (EXEC. OFF. OF THE PRESIDENT, PRESIDENT'S TASK FORCE ON THE PHYSICALLY HANDICAPPED.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: PHYSICALLY HANDICAPPED, NATIONAL, INFORMATION, FUNDING, INSURANCE, CHILDREN, BARRIERS, RESEARCH, AGING, PREVENTION, MANPOWER, FACILITIES, PROGRAMS, EMPLOYMENT.

SOURCE: GPO, 4000-0255, \$0.25.

REHABILITATION COUNSELOR: HELPER OF THE HANDICAPPED. 28P. (OGG, ELIZABETH)
PAMPHLET WHICH MAY BE USED AS A JOB SPECIFICATION, PRESENTED ON A POST-SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: REHABILITATION COUNSELOR, HANDICAPPED.

SOURCE: PAMPHLETS, \$0.25.

HEARING AIDS. 10/1970, 24P. (CORLISS, EDITH L.R.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: AUDITORY.

DOCUMENT CONTENTS INCLUDE: HEARING AIDS.

SOURCE: GPO, 0303-0751, \$0.35.

REPORT OF THE NATIONAL CITIZENS ADVISORY COMMITTEE ON VOCATIONAL REHABILITATION.
26/06/1968, 115P. (HEW)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:

GENERAL. DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION, RECOMMENDATIONS, PROBLEM, SERVICES, FACILITIES, TRAINING, MANPOWER, INFORMATION, EDUCATION.

SOURCE: GPO, 1700-0023, \$0.75.

HOUSING FOR THE PHYSICALLY IMPAIRED - A GUIDE FOR PLANNING AND DESIGN. 01/1968, 49P.
(HUD, HOUSING ASSISTANCE ADMIN.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: AUDITORY, MOTOR.

DOCUMENT CONTENTS INCLUDE: HOUSING, PHYSICALLY IMPAIRED, PLANNING, DESIGN, NEIGHBORHOOD, SITE, DWELLING STRUCTURES, DWELLING UNITS, COMMUNITY SPACE.

SOURCE: GPO, 2300-0133, \$0.45.

DEVELOPMENTS IN AGING 1967, A REPORT OF THE SPECIAL COMMITTEE ON AGING, U.S. SENATE.
04/1968, 326P. (US SENATE, 90TH CONGRESS, SECOND SESSION, REPORT NO. 1098)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED

INTERNAL: PHYSIOLOGICAL, OLD AGE.

DOCUMENT CONTENTS INCLUDE: AGING, INCOME, OPPORTUNITIES, HEALTH CARE, HOUSING, FACILITIES, SOCIAL SERVICES.

SOURCE: GPO, 5271-0169, \$1.25.

THE KEY STEP - A PROGRAM TO COMBAT PROBLEM DRINKING AMONG EMPLOYEES. 01/1969, 29P. (US CIVIL SERVICE COMM., BUREAU OF RETIREMENT, INSURANCE AND OCCUPATIONAL HEALTH)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, ALCOHOLIC.

DOCUMENT CONTENTS INCLUDE: PROBLEM DRINKING, EMPLOYEES, ADMINISTRATION, ILLNESS, PROGRAM, SUPERVISOR, SICK LEAVE.

SOURCE: GPO, 0600-0005, \$0.25.

SELECTIVE PLACEMENT - HIRING THE HANDICAPPED ACCORDING TO THEIR ABILITIES. 08/1963, 25P.
(U.S. CIVIL SERVICE COMM.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: HIRING, HANDICAPPED, ABILITIES, FEDERAL, POLICY.

SOURCE: GPO, 0600-0468, \$0.15.

DISADVANTAGED/HANDICAPPED - INTERNAL

REPORT OF THE TASK FORCE ON COORDINATION. 08/1963, 46P. (HEW, PUBLIC HEALTH SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: COORDINATION, MENTAL RETARDATION, SERVICES, TRAINING,
RESEARCH.
SOURCE: GPO, 4000-0022, \$0.35.

REPORT OF THE TASK FORCE ON BEHAVIORAL AND SOCIAL RESEARCH. 03/1964, 73P. (HEW, OFFICE OF
THE SECRETARY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: RESEARCH, MENTAL RETARDATION.
SOURCE: GPO, 4000-0021, \$0.45.

MR 67: A FIRST REPORT TO THE PRESIDENT ON THE NATION'S PROGRESS AND REMAINING GREAT NEEDS
IN THE CAMPAIGN TO COMBAT MENTAL RETARDATION. 1967, 32P. (THE PRESIDENT'S COMMITTEE ON
MENTAL RETARDATION)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: REPORT, NATION'S PROGRESS, NEEDS, MENTAL, RETARDATION.
SOURCE: GPO, 4000-0112, \$0.50.

DISADVANTAGED/HANDICAPPED - EXTERNAL

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INCLUDES MATERIALS RELEVANT TO TEACHING THOSE NOT PROFITING FROM REGULAR EDUCATIONAL PROCESS DUE TO HANDICAPS OR DISADVANTAGES ARISING FROM CAUSES SUCH AS ETHNIC DIFFERENCES, EDUCATIONAL DEFICITS, IMPOVERISHMENT, OR POOR ENVIRONMENT.

DOORWAY TOWARD THE LIGHT, THE STORY OF THE SPECIAL NAVAJO EDUCATION PROGRAM. 1962, 174P.
(COOMBS, L. MADISON)

GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ETHNIC, NAVAJO,
DOCUMENT CONTENTS INCLUDE: WORLD OF WORK, NAVAJO.
SOURCE: HASKELL, \$1.80.

EDUCATION FOR CROSS-CULTURAL ENRICHMENT. 1964, 309P. (THOMPSON, HILDEGARD)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN,
DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL, CULTURAL FACTORS, INDIAN EDUCATION,
PHILOSOPHY, RESEARCH, TEACHING, TEACHING ENGLISH, GUIDANCE, ADULT EDUCATION,
INSERVICE EDUCATION.
SOURCE: HASKELL, \$1.30.

BASIC GOALS FOR ELEMENTARY CHILDREN, LEVELS SEVEN AND EIGHT, VOLUME IV. 1966, 167P. (U.S.
DEPT. OF THE INTERIOR, BUREAU OF INDIAN AFFAIRS)
STUDENT-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON AN
ELEMENTARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN,
DOCUMENT CONTENTS INCLUDE: GUIDANCE, SOCIAL STUDIES, MUSIC, LANGUAGE ARTS, ART,
HEALTH AND PHYSICAL FITNESS, SCIENCE, NUMBER CONCEPTS.
SOURCE: HASKELL.

CHANGES IN URBAN AMERICA. 04/1969, 44P. (NEWMAN, DOROTHY K., SMALL, SYLVIA S.)
TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- TEACHER
EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: CENTRAL CITIES, SUBURBS, CITIES, UNEMPLOYMENT, URBAN
PROBLEMS.
SOURCE: BLS.

HELPING THE HANDICAPPED IN RURAL AREAS. 04/1968, 11P. (USDA, FEDERAL EXTENSION SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: HANDICAPPED, RURAL AREAS, REHABILITATION.
SOURCE: GPO, 0100-0579, \$0.10.

CIVIL RIGHTS DIGEST. 1970, 48P. (CIVIL RIGHTS COMMISSION)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: CIVIL RIGHTS, MINORITY GROUP, ARTICLES.
SOURCE: GPO, SINGLE COPY, \$0.35.

WELFARE IN REVIEW. (HEW, WELFARE DEPT.)
BIMONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: WELFARE, RESEARCH, STATISTICS, HEALTH SERVICES.
SOURCE: GPO, SINGLE COPY, \$0.35. GPO, ANNUAL SUBSCRIPTION, \$1.75.

AGE OF TRANSITION...RURAL YOUTH IN A CHANGING SOCIETY. 10/1967, 41P. (USDA, ECONOMIC
RESEARCH SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL.
DOCUMENT CONTENTS INCLUDE: TRANSITION, RURAL YOUTH, ENROLLMENT, FORMAL TRAINING,
EMPLOYMENT, HEALTH, WELFARE, RURAL LIFE.
SOURCE: GPO, 0100-0734, \$0.75.

DISADVANTAGED/HANDICAPPED - EXTERNAL

AGE OF TRANSITION: RURAL YOUTH IN A CHANGING SOCIETY HANDBOOK NO. 347. 10/1967, 92P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: TRANSITION, RURAL YOUTH, HEALTH, WELFARE.

SOURCE: GPO, 0100-0735, \$0.75.

PLANNING EDUCATIONAL CHANGE: VOLUME I. TECHNICAL ASPECTS OF SCHOOL DESEGREGATION, OE-38014. 04/1970, 21P. (HEW, OFFICE OF EDUCATION)

ADMINISTRATOR-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: SCHOOL DESEGREGATION, DESEGREGATION TECHNIQUES, TECHNICAL ASSISTANCE.

SOURCE: GPO, 1780-0314, \$0.45.

BREAKTHROUGH FOR DISADVANTAGED YOUTH. 1969, 256P. (U.S. DEPT. OF LABOR, MANPOWER ADMINISTRATION)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL, ECONOMIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: DISADVANTAGED YOUTH, RECRUITMENT, TESTING, COUNSELING, BASIC EDUCATION, PREVOCATIONAL TRAINING, VOCATIONAL TRAINING, JOB PLACEMENT.

SOURCE: GPO, 2900-0008, \$2.00.

LOW INCOME TEACHING KIT ON CLOTHING - FES PACKET D. 10/1966, 80P. (USDA, EXTENSION SERVICE, DIV. OF HOME ECONOMICS)

STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--

DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: LOW INCOME, CLOTHING, PACKET D, PANTS STYLES, SEWING MACHINE.

SOURCE: GPO, 0100-0008, \$1.75.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY, BOOK 1. 1966, 129P. (BUREAU OF NAVAL PERSONNEL, TRAINING DIVISION.)

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- BASIC EDUCATION: READING, WRITING. DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.

DOCUMENT CONTENTS INCLUDE: READING, WRITING.

SOURCE: GPO, 0847-0115, \$0.75.

THE IMPACT OF PUBLIC SPENDING IN A LOW-INCOME RURAL AREA: A CASE STUDY OF FORT LEONARD WOOD, MO.. 06/1968, 26P. (HOLMES, O. WENDELL)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED

EXTERNAL: ECONOMIC, ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: LOW-INCOME, RURAL, CASE STUDY, ECONOMY, POPULATION MIGRATION.

SOURCE: GPO, 0119-0056, \$0.25.

WHITE AMERICANS IN RURAL POVERTY. 11/1967, 18P. (BIRD, ALAN R., MCCOY, JOHN L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,

ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: RURAL POVERTY, APPROACH, PROBLEM, DEFINITIONS, TYPES, POOR WHITES.

SOURCE: GPO, 0119-0049, \$0.15.

DOMESTIC MIGRATORY FARMWORKERS: PERSONAL AND ECONOMIC CHARACTERISTICS. AGRICULTURAL ECONOMIC REPORT NO. 121. 09/1967, 32P. (RAPTON, AVRA)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED

EXTERNAL: ECONOMIC, ENVIRONMENTAL, MIGRATORY.

DOCUMENT CONTENTS INCLUDE: MIGRATORY FARMWORKERS, PERSONAL CHARACTERISTICS, ECONOMIC CHARACTERISTICS, CHARACTERISTICS, CONDITIONS.

SOURCE: GPO, 0119-0046, \$0.25.

ASPIRATIONS AND EXPECTATIONS OF THE RURAL POOR: A GUIDE TO RESEARCH. 10/1967, 37P.
(SLOCUM, WALTER L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,

ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: ASPIRATIONS, EXPECTATIONS, RURAL POOR, EDUCATION,
OCCUPATION, RESEARCH METHODOLOGY.

SOURCE: GPO, 0119-0047, \$0.25.

RURAL INDUSTRIALIZATION IN THE OZARKS: CASE STUDY OF A NEW SHIRT PLANT AT GASSVILLE, ARK.
AGRICULTURAL ECONOMIC REPORT NO. 123. 11/1967, 23P. (JORDON, MAX F.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED
EXTERNAL: ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: RURAL INDUSTRIALIZATION, OZARKS, CASE STUDY, ECONOMY.
SOURCE: GPO, 0119-0048, \$0.25.

EMPLOYMENT, UNEMPLOYMENT, AND LOW INCOMES IN APPALACHIA. AGRIC. ECONOMIC REPORT NO. 73.
05/1965, 48P. (FULLER, THEODORE E., BAUM, E. L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED
EXTERNAL: ECONOMIC, ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT, UNEMPLOYMENT, LOW INCOMES, APPALACHIA,
IMPLICATIONS.

SOURCE: GPO, 0119-0108, \$0.35.

SCHOOL DESEGREGATION: A FREE AND OPEN SOCIETY POLICY STATEMENT BY RICHARD NIXON,
PRESIDENT OF THE U.S. 3-24-70. 24/03/1970, 30P. (EXEC. OFF. OF THE PRESIDENT)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: SCHOOL DESEGREGATION, POLICY.

SOURCE: GPO, 4000-0179, \$0.25.

RACISM IN AMERICA AND HOW TO COMBAT IT. 01/1970, 43P. (U.S. COMM. ON CIVIL RIGHTS)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED
EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RACISM, AMERICA, SIGNIFICANCE, COMBATING.

SOURCE: GPO, 0500-0033, \$0.50.

THE NEGRO FAMILY - THE CASE FOR NATIONAL ACTION. 03/1965, 78P. (U.S. DEPT. OF LABOR,
OFFICE OF POLICY PLANNING AND RESEARCH)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE==

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: NEGRO FAMILY, PROBLEM, ACTION.

SOURCE: GPO, 2900-0022, \$0.45.

RACE AND PLACE - A LEGAL HISTORY OF THE NEIGHBORHOOD SCHOOL. 1967, 103P. (WEINBERG, MEYER)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED

EXTERNAL: ETHNIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RACE, SCHOOL, AREAS, ATTENDANCE, SAFETY, SEGREGATION,
GERRYMANDERING.

SOURCE: GPO, 1780-0306, \$0.45.

THE NEGRO IN THE U. S. - A SELECTED BIBLIOGRAPHY. 1970, 313P. (PORTER, DOROTHY B.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE== DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: NEGRO, U.S., REFERENCES, ART, BIOGRAPHY, AUTOBIOGRAPHY,
CIVIL RIGHTS, COOKERY, ECONOMIC, EDUCATION, HISTORY, LEGAL STATUS, LITERATURE,
MEDICINE, MILITARY SERVICE, ORGANIZATIONS, POLITICS, PRESS, RACE RELATIONS, CHURCH,
SOCIAL, SPORTS.

SOURCE: GPO, 3000-0044, \$3.25.

DISADVANTAGED/HANDICAPPED - EXTERNAL

CYCLE TO NOWHERE. 1970, 53P. (G000, PAUL)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ECONOMIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: CIVIL RIGHTS, ALABAMA, CRIME, WELFARE.

SOURCE: GPO, 0500-0024, \$0.60.

LOW-INCOME LIFE STYLES. 1968, 86P. (U.S. DEPT. OF HEW, WELFARE ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: LOW-INCOME, LIFE, OUTLOOK, ECONOMIC, FAMILY, EDUCATION, HEALTH.

SOURCE: GPO, 1760-0010, \$0.35.

MINORITY BUSINESS OPPORTUNITIES. 1970, 398P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT, OFFICE OF THE ASS'T. SEC. FOR EQUAL OPPORTUNITY)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: MINORITY, BUSINESS OPPORTUNITIES, PROFESSIONAL, RESOURCES.

SOURCE: GPO, 2300-0155, \$3.00.

MEXICAN-AMERICANS, A HANDBOOK FOR EDUCATORS. 1970, 34P. (FORBES, JACK O.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: MEXICAN-AMERICANS, HANDBOOK, EDUCATORS, HERITAGE, ASSETS, SUGGESTIONS.

SOURCE: GPO, 1780-0001, \$0.45.

LITERATURE FOR DISADVANTAGED CHILDREN. 08/1968, 16P. (U.S. DEPT. OF HEW, OFFICE OF EDUCATION, BUREAU OF RESEARCH)

TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON AN ELEMENTARY LEVEL. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.

DOCUMENT CONTENTS INCLUDE: LITERATURE, DISADVANTAGED CHILDREN.

SOURCE: GPO, 1780-0285, \$0.20.

POVERTY AMID PLENTY, THE AMERICAN PARADOX. 1970, 155P. (THE PRESIDENT'S COMMISSION ON INCOME MAINTENANCE PROGRAMS)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: POVERTY, POOR, AGED, SUPPLEMENT, INCOME SECURITY, EMPLOYMENT.

SOURCE: GPO, 4000-0196, \$1.75.

RURAL INDIAN AMERICANS IN POVERTY. 1970, 27P. (USOA, ECONOMIC RESEARCH SERVICE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ECONOMIC.

DOCUMENT CONTENTS INCLUDE: RURAL INDIAN, POVERTY, INCOME, EDUCATION, HEALTH, INDIAN YOUTH.

SOURCE: GPO, 0119-0177, \$0.25.

THE POOR, A SELECTED BIBLIOGRAPHY. 05/1969, 56P. (USOA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: POOR, BIBLIOGRAPHY, DEFINITIONS, CHILDREN, ELDERLY, MINORITY GROUPS, MIGRANTS, UNEMPLOYED, ASPIRATIONS, LEARNING PROBLEMS.

SOURCE: GPO, 0100-1238, \$0.60.

ABOUT THE POOR, SOME FACTS AND SOME FICTIONS. 1967, 85P. (U.S. DEPT. OF HEW, SOCIAL AND REHABILITATION SERVICE)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: POOR, FACTS, FICTIONS.

SOURCE: GPO, 1791-0100, \$0.35.

DISADVANTAGED/HANDICAPPED - EXTERNAL

45

A TIME TO LISTEN. . . A TIME TO ACT - VOICES FROM THE GHETTOS OF THE NATION'S CITIES.
11/1967, 133P. (U.S. COMMISSION ON CIVIL RIGHTS)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: GHETTOS, CITIES, SLUM, HEALTH CARE, POLICE, SCHOOL, JOB
TRAINING, HOUSING, RACIAL ISOLATION.

SOURCE: GPO, 0500-0011, \$0.45.

AFRO-AMERICANS IN THE FAR WEST-A HANDBOOK FOR EDUCATORS. 106P. (U.S. DEPT. OF HEW, OFFICE
EDUCATION)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: AFRO-AMERICANS, FAR WEST, SIGNIFICANCE, CULTURAL
CHARACTERISTICS, INTEGRATION, GUIDE.

SOURCE: GPO, 1780-0702, \$0.60.

POVERTY STUDIES IN THE SIXTIES - A SELECTED, ANNOTATED BIBLIOGRAPHY. 1970, 126P. (HEW,
SOCIAL SECURITY ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: POVERTY, CONCEPT, ASPECTS, MINORITIES, HEALTH, LAW,
HOUSING, LEGISLATION, PROGRAMS.

SOURCE: GPO, 1770-0117, \$0.60.

NEGRO WOMEN....IN THE POPULATION AND IN THE LABOR FORCE. 12/1967, 41P. (U.S. DEPT. OF
LABOR, WAGE AND LABOR STANDARDS ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING:
GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: NEGRO WOMEN, POPULATION, LABOR, EDUCATION, FAMILIES,
POVERTY, CHILD CARE.

SOURCE: GPO, 2903-0002, WAGE.

HIGHLIGHTS OF WELFARE REFORM - REFORM/RENEWAL FOR THE 70'S. 16/02/1971, 26P. (EXEC.
OFFICE OF THE PRESIDENT, THE DOMESTIC COUNCIL)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: WELFARE REFORM, SYSTEM, PLAN.

SOURCE: GPO, 4101-0056, \$0.40.

USING THE NONPROFESSIONAL. 1970, 18P. (DEPT. OF LABOR, MANPOWER ADMIN.)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL, ECONOMIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: NONPROFESSIONAL, HIRING, TRAINING, DISADVANTAGED YOUTH.

SOURCE: GPO, 2900-0041, \$0.30.

PREVOCATIONAL AND VOCATIONAL TRAINING PROGRAMS. 1970, 38P. (DEPT. OF LABOR, MANPOWER
ADMIN.)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: PREVOCATIONAL TRAINING PROGRAMS, VOCATIONAL TRAINING
PROGRAMS, DISADVANTAGED YOUTH.

SOURCE: GPO, 1780-0700, \$0.60.

TESTING, COUNSELING, AND SUPPORTIVE SERVICES. 1970, 55P. (DEPT. OF LABOR, MANPOWER
ADMIN.)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: TESTING, COUNSELING, SUPPORTIVE SERVICES, DISADVANTAGED
YOUTH.

SOURCE: GPO, 2900-0044, \$0.60.

DISADVANTAGED/HANDICAPPED - EXTERNAL

- THE NEGROES IN THE U.S. - THEIR ECONOMIC AND SOCIAL SITUATION.** 06/1966, 241P. (DEPT. OF LABOR, BUR. OF LABOR STATISTICS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ECONOMIC.
DOCUMENT CONTENTS INCLUDE: NEGROES, UNITED STATES, ECONOMIC SITUATION, SOCIAL SITUATION, POPULATION, INCOME.
SOURCE: GPO, 2901-0056, \$1.25.
- IMPACT ON THE COMMUNITY.** 1970, 36P. (DEPT. OF LABOR)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: IMPACT, COMMUNITY, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0038, \$0.35.
- JOB PLACEMENT, CREATION, AND DEVELOPMENT.** 1970, 31P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: JOB PLACEMENT, CREATION, DEVELOPMENT, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0040, \$0.40.
- BASIC EDUCATION.** 1970, 17P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: BASIC EDUCATION, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0039, \$0.30.
- GROWING UP POOR.** 1969, 117P. (CHILMAN, CATHERINE S.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: POOR, SUBCULTURES, POVERTY, EMOTIONAL HEALTH, EDUCATION, SOCIAL.
SOURCE: GPO, 1760-0013, \$0.45.
- POST-INSTITUTIONAL SERVICES FOR DELINQUENT YOUTH.** 1967, 50P. (MANELLA, RAYMOND L.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POST-INSTITUTIONAL SERVICES, DELINQUENT YOUTH, LEGAL, SUPERVISION, ADMINISTRATIVE, PROGRAM, RELEASE, STANDARDS.
SOURCE: GPO, 1791-0103, \$0.25.
- GROUP COUNSELING WITH DELINQUENT YOUTH.** 1968, 38P. (GILMAN, MERRITT, GORLICH, ELIZABETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: GROUP COUNSELING, DELINQUENT YOUTH, STRUCTURE, ROLE, TRAINING, LEADERSHIP.
SOURCE: GPO, 1791-0105, \$0.30.
- NONMETROPOLITAN DELINQUENCY: AN ACTION PROGRAM.** 1969, 27P. (POLK, KENNETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: NONMETROPOLITAN, DELINQUENCY, CRIME, SCHOOL, PROGRAMS.
SOURCE: GPO, 1760-0052, \$0.30.
- TOWARD A POLITICAL DEFINITION OF JUVENILE DELINQUENCY.** 08/1970, 17P. (MARTIN, JOHN M.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POLITICAL, JUVENILE DELINQUENCY.
SOURCE: GPO, 1766-0003, \$0.25.

DISADVANTAGED/HANDICAPPED - EXTERNAL

47

- YOUTH AND VIOLENCE. 1970, 91P. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: YOUTH, VIOLENCE, SOCIALIZATION, SUBCULTURE, CRIMES,
STUDENT, SOCIETY.
SOURCE: GPO, 1766-0001, \$0.55.
- HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 5. 10/1967, 499P.
(NATIONAL COMM. ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,
ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, HOUSING, INNER CITY.
SOURCE: GPO, 0400-0137, \$2.00.
- HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 4. 09/1967, 494P.
(NATIONAL COMM. ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,
ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, GHETTOS, HOUSING, JOB OPPORTUNITIES.
SOURCE: GPO, 0400-0138, \$1.75.
- HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 3. 1968, 387P.
(NATIONAL COMM. ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,
ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, HOUSING, LAND-USE CONTROL.
SOURCE: GPO, 0400-0139, \$1.50.
- HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 2. 1968, 493P.
(NATIONAL COMM. ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,
ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, BUILDING CODES, HOUSING.
SOURCE: GPO, 0400-0140, \$1.75.
- HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 1. 1968, 361P.
(NATIONAL COMM. ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC,
ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, GHETTOS, HOUSING CODES.
SOURCE: GPO, 0400-0141, \$1.00.
- INDIAN EDUCATION: A NATIONAL TRAGEDY - A NATIONAL CHALLENGE. 11/1969, 220P. (91ST
CONGRESS 1ST SESSION, SENATE, REPORT NO. 91-501: SPECIAL SUBCOMMITTEE ON INDIAN EDUCATION)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: INDIAN, EDUCATION, TRAGEDY, CHALLENGE, POLICY, HISTORICAL
PERSPECTIVE, ALCOHOLISM, MENTAL HEALTH, SCHOOLS, GOALS, ADMINISTRATION.
SOURCE: GPO, 5271-0173, \$1.00.
- SCHOOLS CAN BE DESEGREGATED. 06/1967, 16P. (COMM. FOR CIVIL RIGHTS CLEARINGHOUSE
PUBLICATION NO. 8)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: SCHOOLS, DESEGREGATION, RACIAL ISOLATION, COMPENSATORY
EFFORTS, REMEDIES.
SOURCE: GPO, 0500-0031, \$0.15.

DISADVANTAGED/HANDICAPPED - EXTERNAL

SOUTHERN SCHDDL DESEGREGATION 1966-67. 1968, 163P. (U.S. COMM. ON CIVIL RIGHTS)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
 EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: SOUTHERN, SCHOOL, DESEGREGATION, GUIDELINES,
 OPPORTUNITIES, IMPLEMENTATION, JUSTICE, PRIVATE.
 SOURCE: GPO, 0500-0010, \$0.55.

APPENDICES: RACIAL ISOLATION IN THE PUBLIC SCHOOLS. 1967, 293P. (U.S. COMM. ON CIVIL RIGHTS, 1967)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
 EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: RACIAL ISOLATION, PUBLIC SCHOOLS, EXTENT, GROWTH, CITY,
 SUBURBAN, OUTCOMES, ANALYSIS, COMPOSITION.
 SOURCE: GPO, 0500-0008, \$1.00.

DIRECTORY FOR REACHING MINORITY GROUPS. 1970, 255P. (DEPT. OF LABOR, MANPOWER ADMIN.)
 REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL,
 ECONOMIC, ENVIRONMENTAL.
 DOCUMENT CONTENTS INCLUDE: DIRECTORY, MINORITY GROUPS.
 SOURCE: GPO, 2906-0004, \$2.00.

AN ANALYSIS OF SOURCES OF INFORMATION ON THE POPULATION OF THE NAVAHO. 1966, 220P.
 (JOHNSTON, DENIS FOSTER)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
 EXTERNAL: ETHNIC.
 DOCUMENT CONTENTS INCLUDE: SOURCES, INFORMATION, NAVAHO, ECOLOGY, CULTURE, POPULATION.
 SOURCE: GPO, 4700-0005, \$2.00.

RACIAL ISOLATION IN THE PUBLIC SCHOOLS, VOLUME 1. 1967, 276P. (U.S. COMM. ON CIVIL RIGHTS, 1967)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
 ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE--
 DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
 DOCUMENT CONTENTS INCLUDE: RACIAL ISOLATION, PUBLIC SCHOOLS, EXTENT, CONTENT, CAUSES,
 EDUCATION, REMEDY, LAW, OUTCOMES.
 SOURCE: GPO, 0500-0009, \$1.25.

STRENGTHENING COMMUNITY SERVICES IN LOW-INCOME NEIGHBORHOODS - A FIELD GUIDE. 06/1967,
 17P. (HEW, HUD)
 PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
 EXTERNAL: ECONOMIC.
 DOCUMENT CONTENTS INCLUDE: COMMUNITY, SERVICES, LOW-INCOME, NEIGHBORHOODS.
 SOURCE: GPO, 2300-0137, \$0.20.

ENGLISH AND STATE GOVERNMENT, SECTION 3 FOR THE STUDENT. 1971, 121P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
 EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: ENGLISH, STATE GOVERNMENT.
 SOURCE: GPO, 2702-0018, \$1.25.

ENGLISH AND FEDERAL GOVERNMENT, SECTION 2 FOR THE HELPER. 1969, 99P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
 TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
 SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED
 EXTERNAL: ETHNIC, EDUCATIONAL.
 DOCUMENT CONTENTS INCLUDE: ENGLISH, FEDERAL GOVERNMENT.
 SOURCE: GPO, 2702-0020, \$1.00.

OUR UNITED STATES: FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK 2.
1969, 118P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
SOURCE: GPO, 2702-0096, \$1.50.

OUR AMERICAN WAY OF LIFE - FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK
1. 1970, 105P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A
SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED
EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
SOURCE: GPO, 2702-0091, \$1.25.

PUTTING THE HARD-CORE UNEMPLOYED INTO JOBS - CASE STUDIES. 1968, 104P. (U.S. DEPT. OF
JUSTICE, COMMUNITY RELATIONS SERVICE)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. CASE
STUDIES ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: UNEMPLOYED, JOBS, CASE STUDIES.
SOURCE: GPO, 2703-0006, \$0.65.

PUTTING THE HARD-CORE UNEMPLOYED INTO JOBS. 1968, 38P. (U.S. DEPT. OF JUSTICE, COMMUNITY
RELATIONS SERVICE)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: UNEMPLOYED, JOBS, PROBLEM, EDUCATION, TRAINING.
SOURCE: GPO, 2703-0005, \$0.35.

A DECENT HOME. 1969, 252P. (THE PRESIDENT'S COMMITTEE ON URBAN HOUSING)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: PROBLEM, HOUSING, URBAN.
SOURCE: GPO, 4000-0134, \$2.00.

PROCESS OF CHANGE - THE STORY OF SCHOOL DESEGREGATION IN SYRACUSE, NEW YORK. 06/1968, 28P.
(U.S. COMM. ON CIVIL RIGHTS, CLEARINGHOUSE PUB. NO. 12)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: SCHOOL DESEGREGATION, SYRACUSE, NEW YORK.
SOURCE: GPO, 0500-0025, \$0.30.

HOUSING AMERICA'S LOW- AND MODERATE-INCOME FAMILIES. 1968, 30P. (KEITH, NATHANIEL)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: HOUSING, LOW-INCOME FAMILIES, MODERATE-INCOME FAMILIES.
SOURCE: GPO, 4000-0133, \$0.40.

REPORT ON THE TRANSITIONAL HOUSING EXPERIMENT, ROSEBUD INDIAN RESERVATION. 06/1969, 43P.
(HUD, LOW INCOME HOUSING DEMONSTRATION PROGRAM)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED
EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: TRANSITIONAL HOUSING EXPERIMENT, INDIAN RESERVATION,
HISTORY, RESEARCH APPROACH, RESEARCH DESIGN.
SOURCE: GPO, 2300-0127, \$0.50.

JOBS AND CIVIL RIGHTS - THE ROLE OF THE FEDERAL GOVERNMENT IN PROMOTING EQUAL OPPORTUNITY
IN EMPLOYMENT AND TRAINING. 1969, 318P. (NATHAN, RICHARD P.)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ECONOMIC.
DOCUMENT CONTENTS INCLUDE: JOBS, CIVIL RIGHTS, FEDERAL GOVERNMENT, EQUAL OPPORTUNITY,
EMPLOYMENT, TRAINING.
SOURCE: GPO, 0500-0026, \$2.50.

DISADVANTAGED/HANDICAPPED - EXTERNAL

CONTINUITY AND CHANGE IN ANTIPOVERTY PROGRAMS. 03/1969, 33P. (NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: CONTINUITY, CHANGE, ANTIPOVERTY PROGRAMS, STRATEGIES, FEDERAL ANTIPOVERTY ORGANIZATION, STATE ANTIPOVERTY MACHINERY, LOCAL ANTIPOVERTY MACHINERY.

SOURCE: GPO, 4108-0005, \$0.30.

FOCUS ON COMMUNITY ACTION, REPORT OF THE NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY, MARCH 1968. 03/1968, 56P. (NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY WITH OFFICE OF ECONOMIC OPPORTUNITY)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: COMMUNITY ACTION, REPORT, NATIONAL ADVISORY COUNCIL, ECONOMIC OPPORTUNITY.

SOURCE: GPO, 4108-0004, \$0.35.

FINDING JOBS FOR NEGROES: A KIT OF IDEAS FOR MANAGEMENT. MANPOWER/AUTOMATION RESEARCH MONOGRAPH NO. 9. 11/1968, 13P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: JOBS, NEGROES, MANAGEMENT.

SOURCE: GPO, 2900-0062, \$0.30. MANPOWER.

RURAL MANPOWER DEVELOPMENT: OUTREACH, TRAINING, AND FAMILY SERVICE METHODS DEVELOPED BY THE M.I.T.C.E. EXPERIMENT, 1965-1968. 1967, 181P. (U.S. DEPT. OF LABOR, THE NORTH CAROLINA FUND)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE-- GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RURAL, MANPOWER DEVELOPMENT, TRAINING, FAMILY SERVICE.

SOURCE: MANPOWER.